

HAMILTON

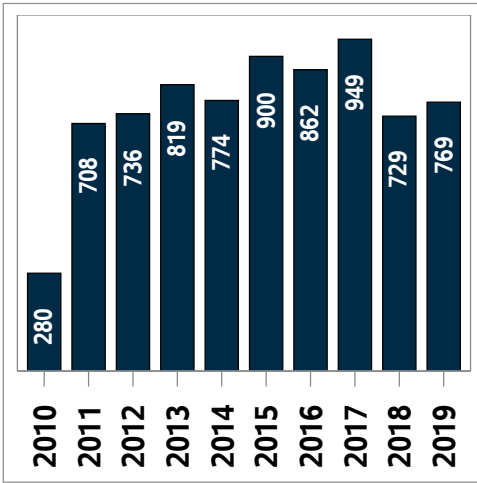
MLS® Residential Market Activity

April 2019

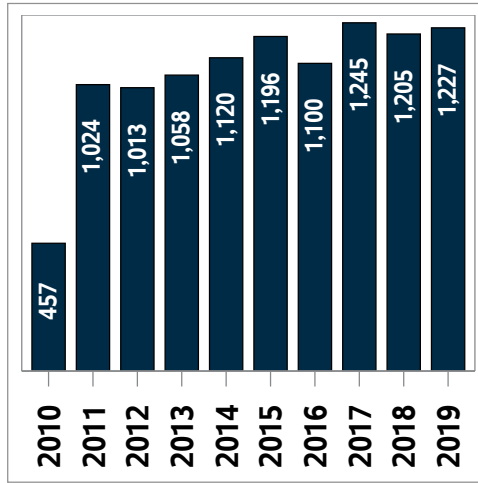


HAMILTON MLS® Residential Market Activity

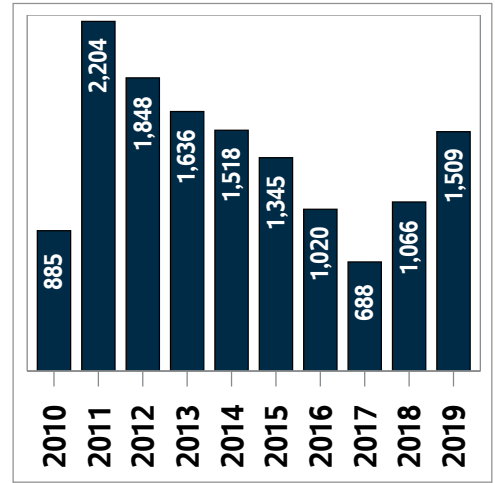
Sales Activity
(April only)



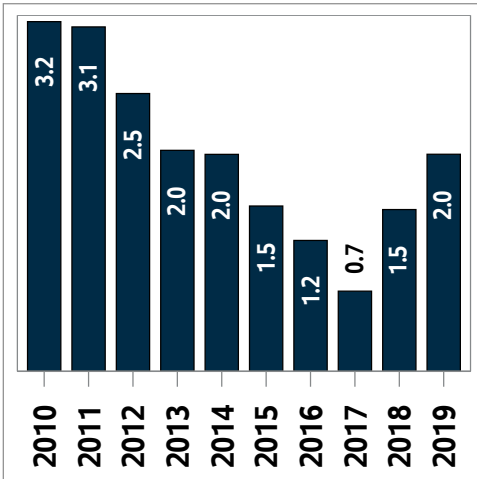
New Listings
(April only)



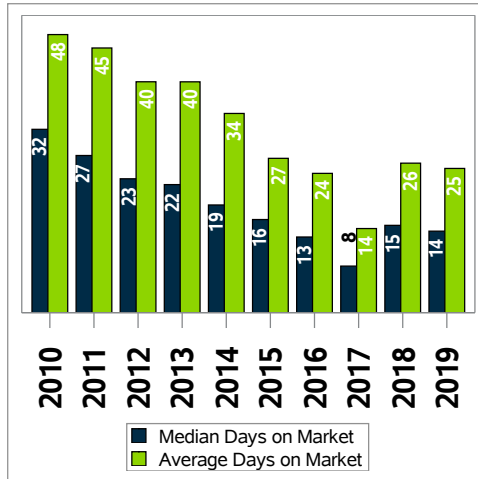
Active Listings
(April only)



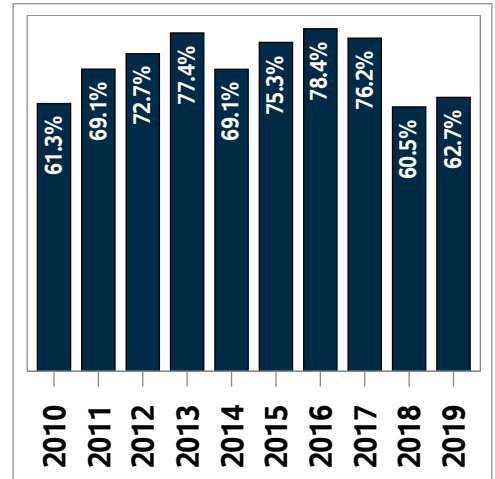
Months of Inventory
(April only)



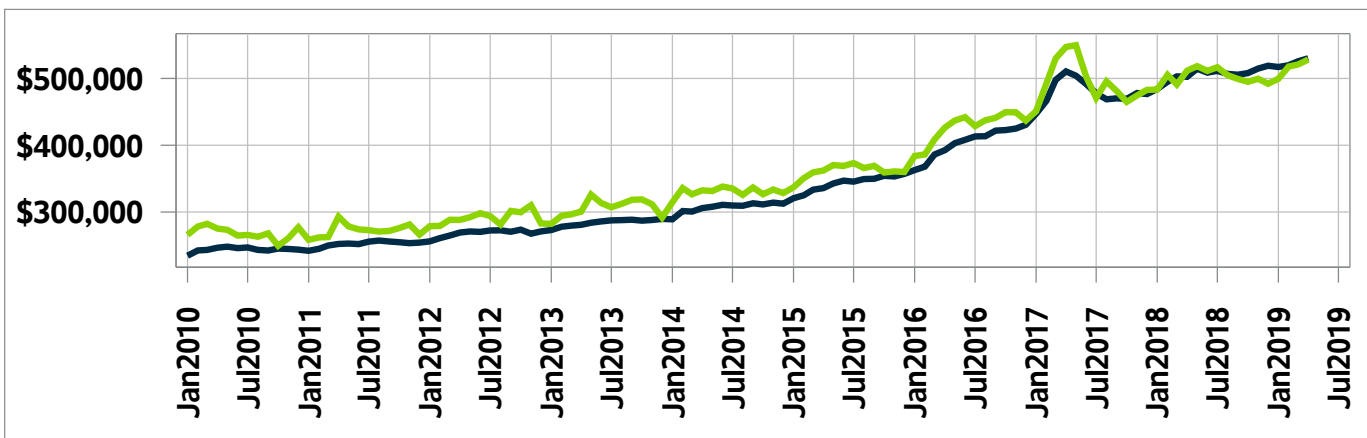
Days on Market
(April only)



Sales to New Listings Ratio
(April only)

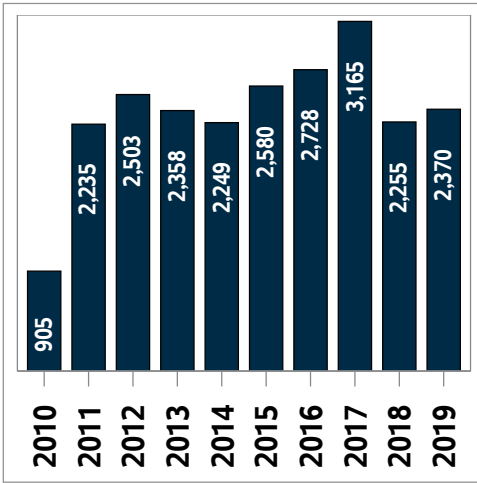


MLS® HPI Composite Benchmark Price and Average Price

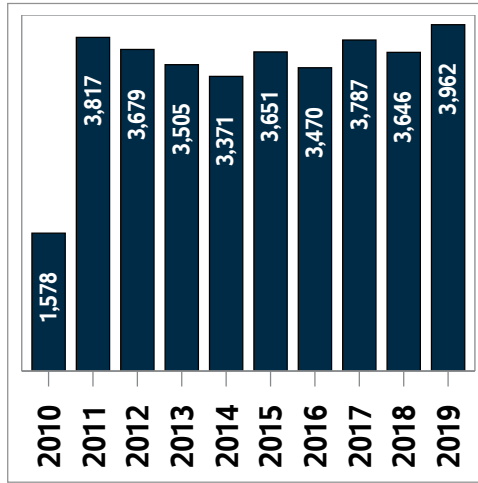


HAMILTON MLS® Residential Market Activity

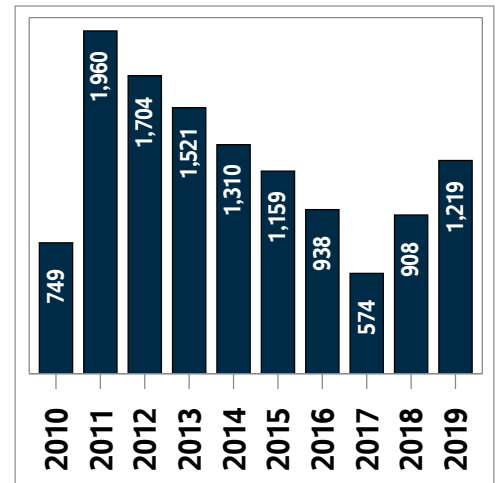
Sales Activity
(April Year-to-date)



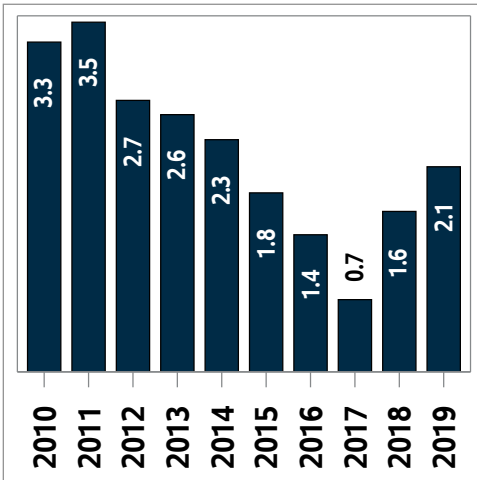
New Listings
(April Year-to-date)



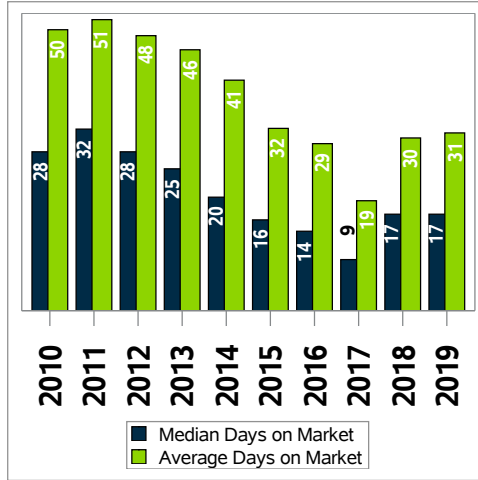
Active Listings¹
(April Year-to-date)



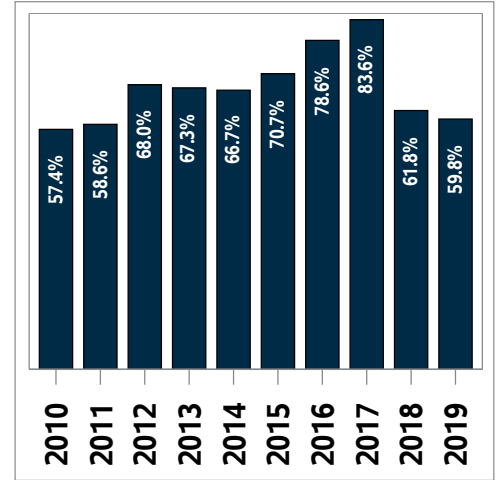
Months of Inventory²
(April Year-to-date)



Days on Market
(April Year-to-date)



Sales to New Listings Ratio
(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAMILTON MLS® Residential Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	769	5.5	-19.0	-10.8	-0.6	4.5	164.3
Dollar Volume	\$406,252,314	8.9	-21.8	10.5	57.8	91.5	449.8
New Listings	1,227	1.8	-1.4	11.5	9.6	21.1	222.9
Active Listings	1,509	41.6	119.3	47.9	-0.6	-18.3	33.5
Sales to New Listings Ratio ¹	62.7	60.5	76.2	78.4	69.1	72.7	76.6
Months of Inventory ²	2.0	1.5	0.7	1.2	2.0	2.5	3.9
Average Price	\$528,286	3.3	-3.5	23.9	58.9	83.3	108.0
Median Price	\$504,000	7.0	-1.2	29.2	65.2	89.8	114.9
Sales to List Price Ratio	99.5	98.9	109.7	101.6	98.1	97.6	95.9
Median Days on Market	14.0	15.0	8.0	13.0	18.5	23.0	72.0
Average Days on Market	24.8	25.7	14.5	23.9	34.2	39.7	90.5

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	2,370	5.1	-25.1	-13.1	5.4	-5.3	134.0
Dollar Volume	\$1,223,283,953	8.8	-24.2	11.2	66.1	72.7	400.2
New Listings	3,962	8.7	4.6	14.2	17.5	7.7	204.5
Active Listings ³	1,219	34.4	112.5	29.9	-6.9	-28.5	-7.7
Sales to New Listings Ratio ⁴	59.8	61.8	83.6	78.6	66.7	68.0	77.9
Months of Inventory ⁵	2.1	1.6	0.7	1.4	2.3	2.7	5.2
Average Price	\$516,154	3.5	1.2	28.0	57.6	82.4	113.8
Median Price	\$489,900	5.4	4.2	31.3	64.4	89.2	117.7
Sales to List Price Ratio	99.2	98.8	106.6	100.3	98.1	97.2	95.1
Median Days on Market	17.0	17.0	9.0	14.0	20.0	28.0	80.0
Average Days on Market	31.3	30.4	19.4	29.4	40.6	48.5	89.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

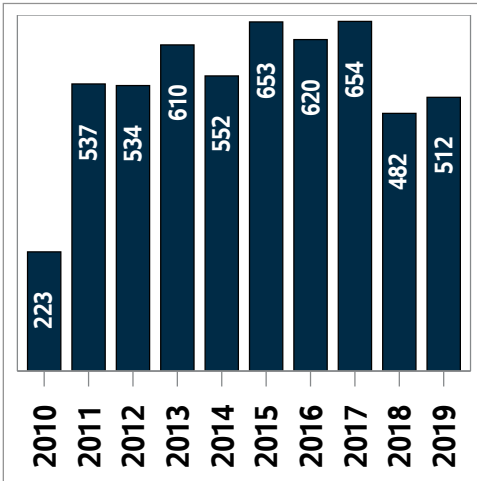
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

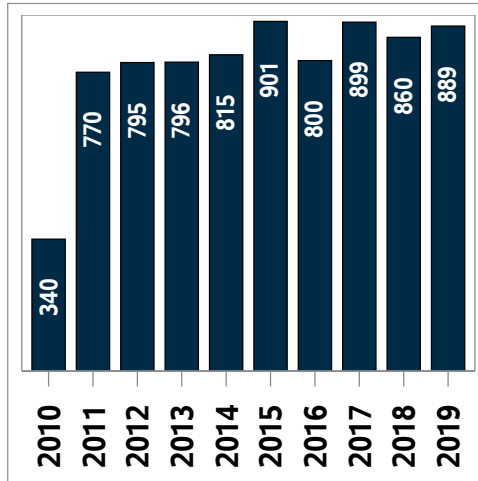
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAMILTON MLS® Single Family Market Activity

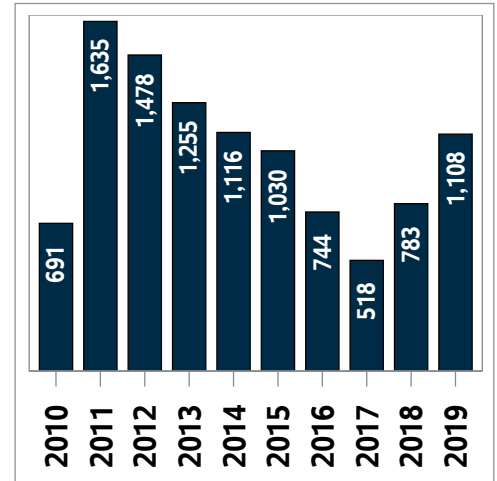
Sales Activity
(April only)



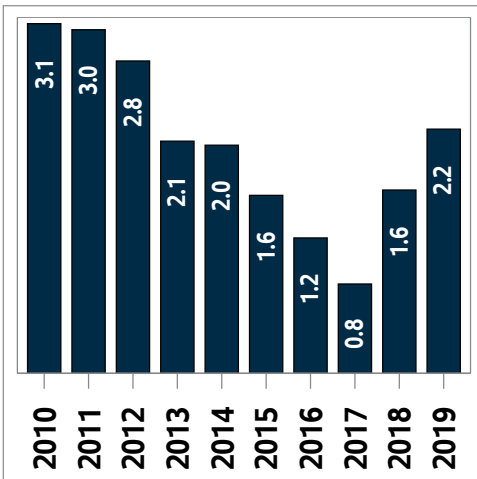
New Listings
(April only)



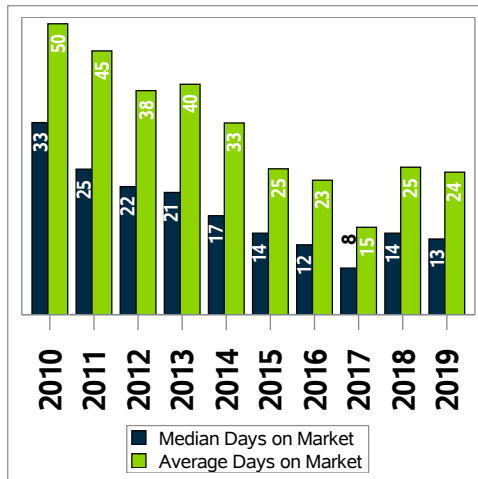
Active Listings
(April only)



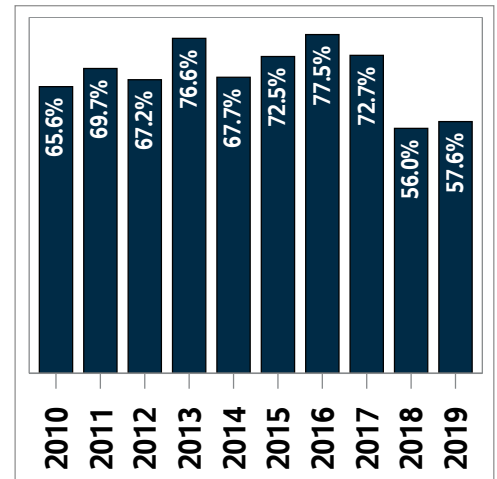
Months of Inventory
(April only)



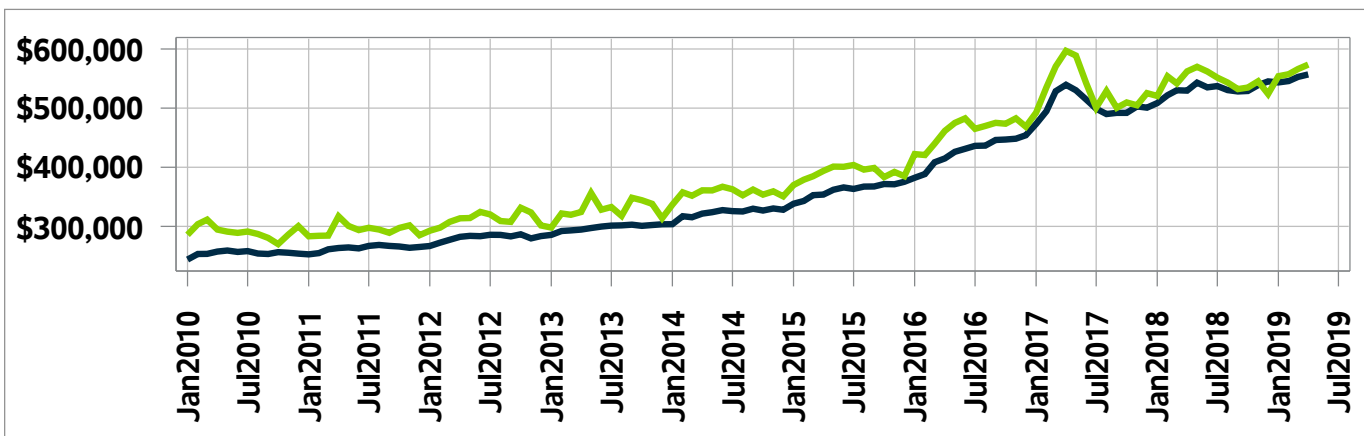
Days on Market
(April only)



Sales to New Listings Ratio
(April only)

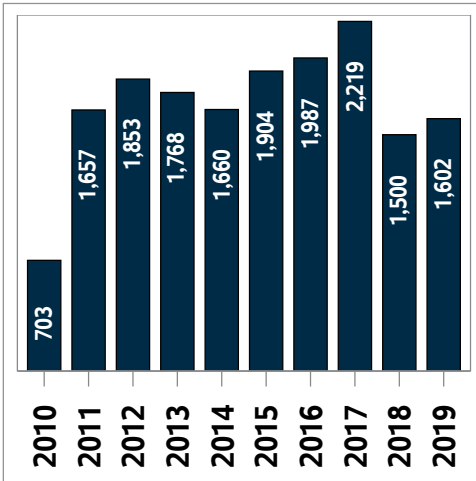


MLS® HPI Single Family Benchmark Price and Average Price

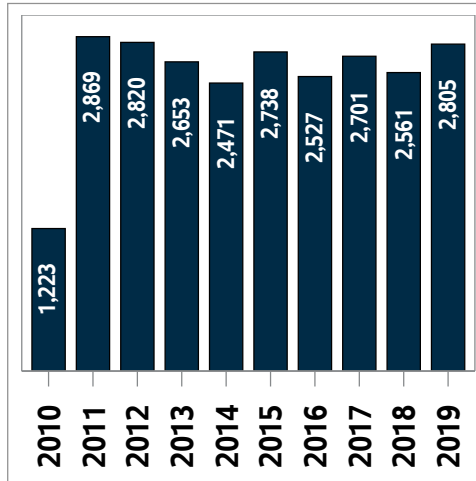


HAMILTON MLS® Single Family Market Activity

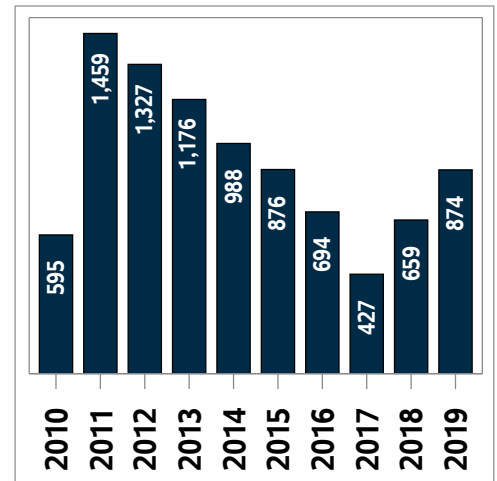
Sales Activity
(April Year-to-date)



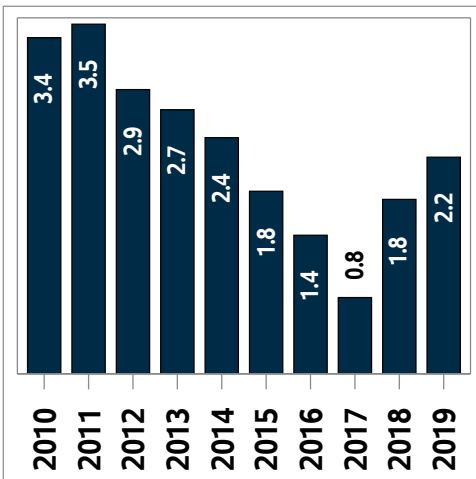
New Listings
(April Year-to-date)



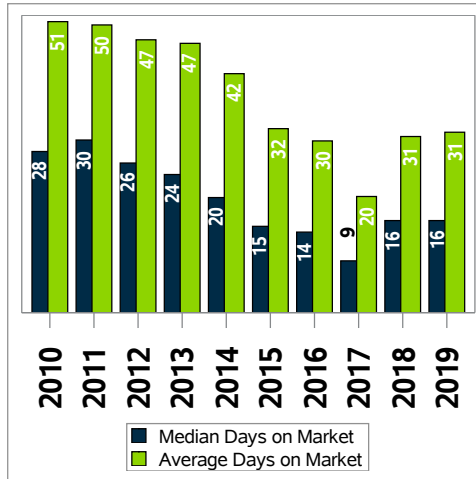
Active Listings ¹
(April Year-to-date)



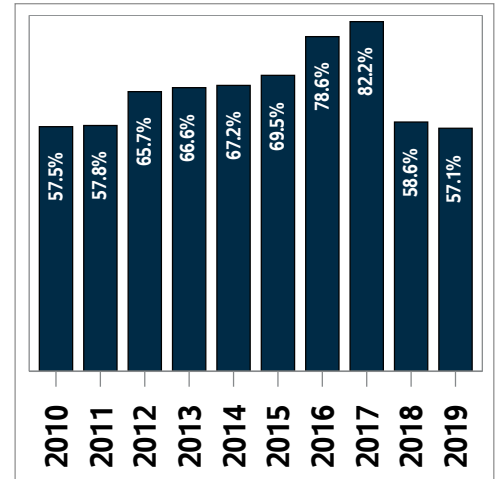
Months of Inventory ²
(April Year-to-date)



Days on Market
(April Year-to-date)



Sales to New Listings Ratio
(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAMILTON MLS® Single Family Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	512	6.2	-21.7	-17.4	-7.2	-4.1	125.6
Dollar Volume	\$293,689,499	8.4	-24.8	2.6	47.4	75.3	379.7
New Listings	889	3.4	-1.1	11.1	9.1	11.8	205.5
Active Listings	1,108	41.5	113.9	48.9	-0.7	-25.0	25.9
Sales to New Listings Ratio ¹	57.6	56.0	72.7	77.5	67.7	67.2	78.0
Months of Inventory ²	2.2	1.6	0.8	1.2	2.0	2.8	3.9
Average Price	\$573,612	2.0	-3.9	24.3	58.9	82.9	112.7
Median Price	\$539,000	4.6	-2.0	28.3	63.3	80.6	117.8
Sales to List Price Ratio	99.8	99.0	110.2	102.1	98.4	97.7	96.1
Median Days on Market	13.0	14.0	8.0	12.0	17.0	22.0	72.0
Average Days on Market	24.5	25.3	15.0	23.1	32.9	38.5	89.8

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	1,602	6.8	-27.8	-19.4	-3.5	-13.5	109.7
Dollar Volume	\$904,297,569	10.2	-26.9	3.6	54.0	60.4	360.1
New Listings	2,805	9.5	3.9	11.0	13.5	-0.5	178.8
Active Listings ³	874	32.6	104.9	26.0	-11.5	-34.1	-14.9
Sales to New Listings Ratio ⁴	57.1	58.6	82.2	78.6	67.2	65.7	75.9
Months of Inventory ⁵	2.2	1.8	0.8	1.4	2.4	2.9	5.4
Average Price	\$564,480	3.2	1.3	28.5	59.6	85.5	119.4
Median Price	\$528,000	4.8	3.5	30.4	65.0	90.6	120.9
Sales to List Price Ratio	99.3	98.9	106.9	100.6	98.2	97.3	95.2
Median Days on Market	16.0	16.0	9.0	14.0	20.0	26.0	78.0
Average Days on Market	31.4	30.6	20.2	29.8	41.5	47.4	88.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

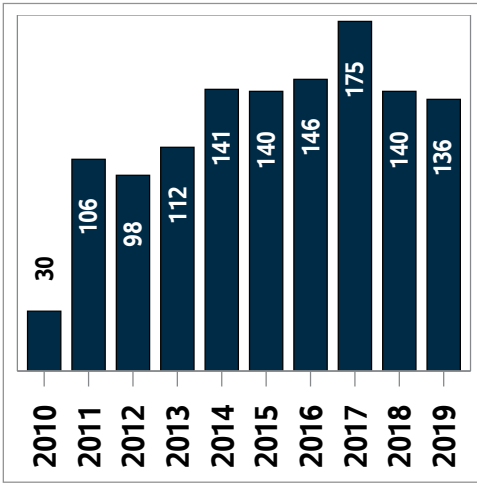
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

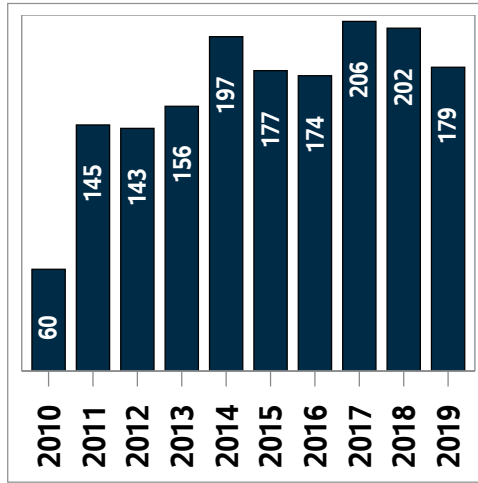
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAMILTON MLS® Townhouse Market Activity

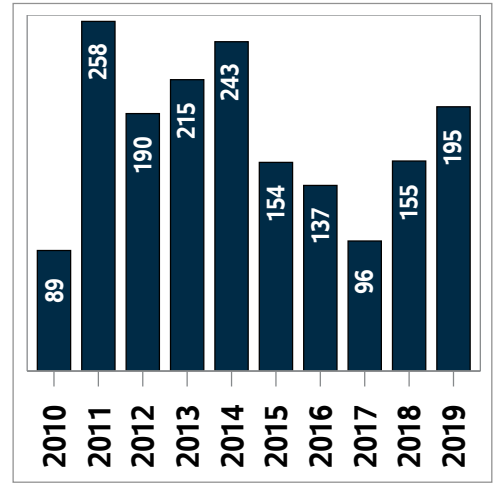
Sales Activity (April only)



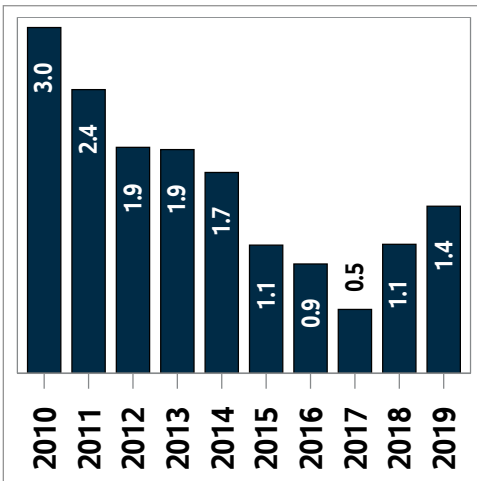
New Listings (April only)



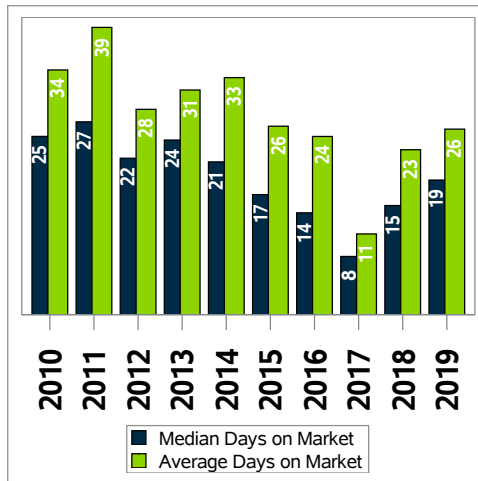
Active Listings (April only)



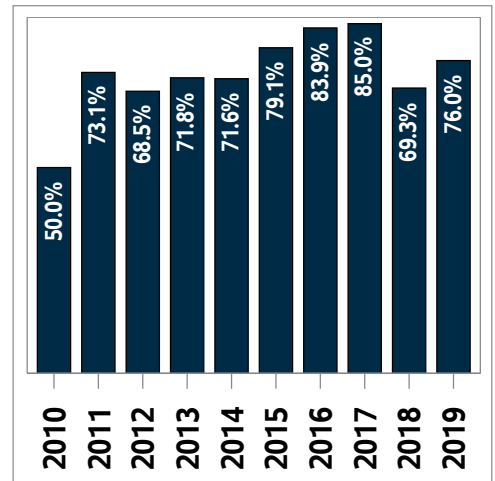
Months of Inventory (April only)



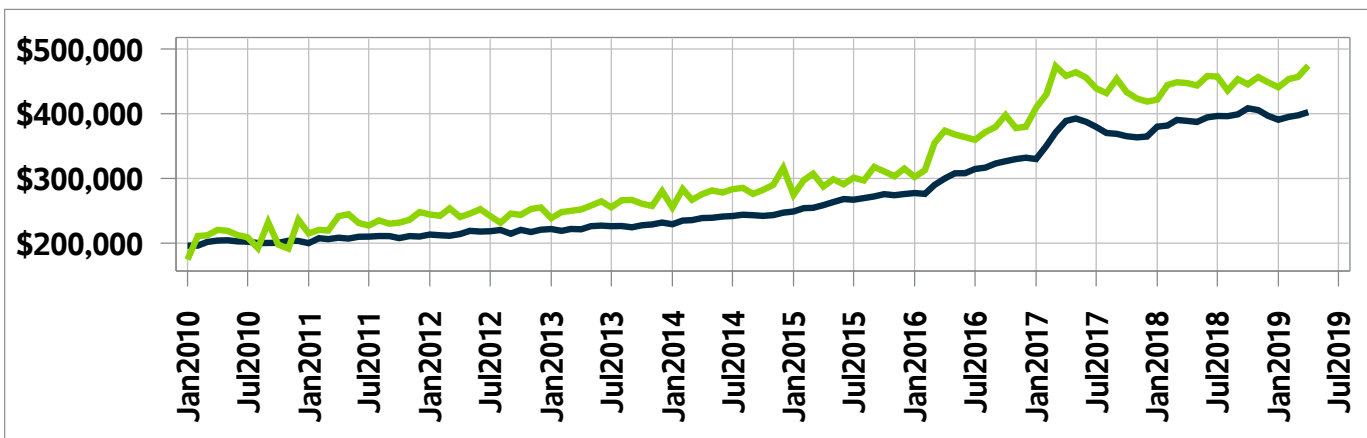
Days on Market (April only)



Sales to New Listings Ratio (April only)

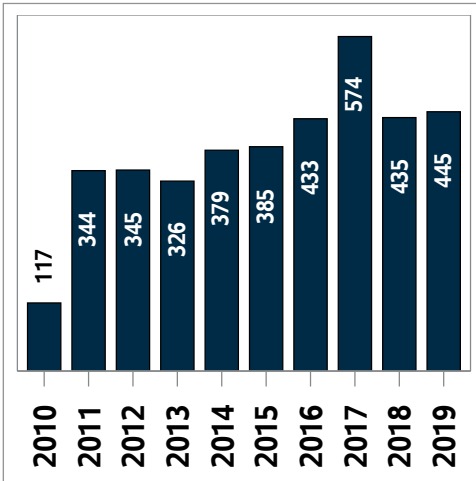


MLS® HPI Townhouse Benchmark Price and Average Price

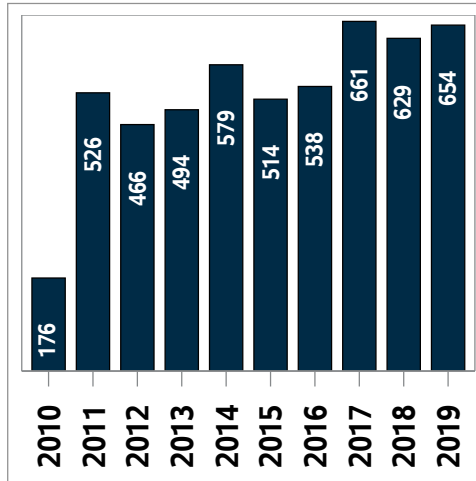


HAMILTON MLS® Townhouse Market Activity

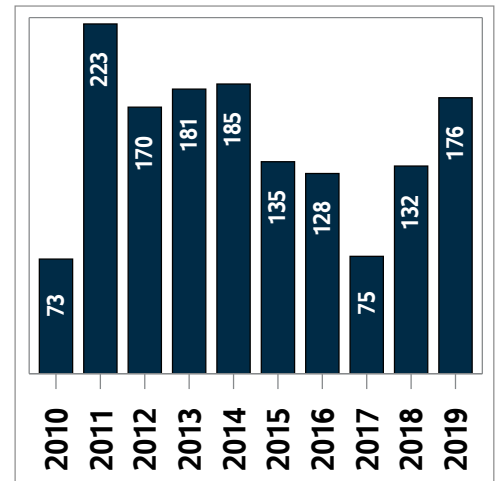
Sales Activity
(April Year-to-date)



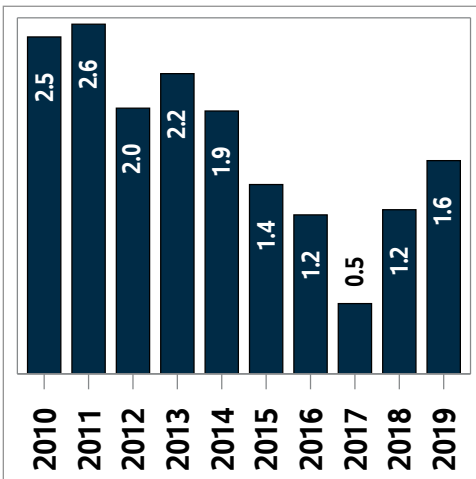
New Listings
(April Year-to-date)



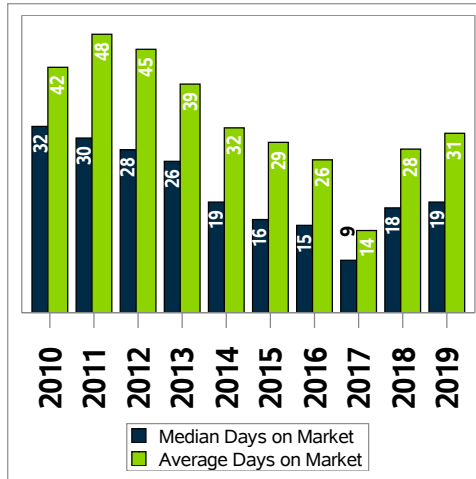
Active Listings¹
(April Year-to-date)



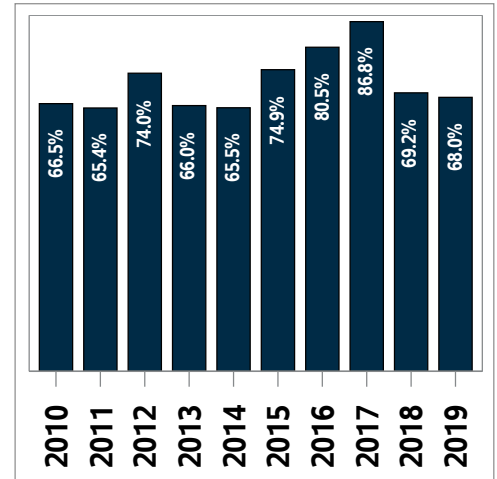
Months of Inventory²
(April Year-to-date)



Days on Market
(April Year-to-date)



Sales to New Listings Ratio
(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAMILTON MLS® Townhouse Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	136	-2.9	-22.3	-6.8	-3.5	38.8	231.7
Dollar Volume	\$64,505,114	3.0	-19.6	18.2	65.9	173.8	626.7
New Listings	179	-11.4	-13.1	2.9	-9.1	25.2	244.2
Active Listings	195	25.8	103.1	42.3	-19.8	2.6	50.0
Sales to New Listings Ratio ¹	76.0	69.3	85.0	83.9	71.6	68.5	78.8
Months of Inventory ²	1.4	1.1	0.5	0.9	1.7	1.9	3.2
Average Price	\$474,302	6.0	3.5	26.9	72.0	97.3	119.1
Median Price	\$489,900	11.3	11.3	34.0	75.0	98.3	122.7
Sales to List Price Ratio	98.8	98.5	108.2	101.3	98.0	97.7	94.7
Median Days on Market	18.5	15.0	8.0	14.0	21.0	21.5	90.0
Average Days on Market	25.5	22.7	11.1	24.5	32.6	28.2	94.8

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	445	2.3	-22.5	2.8	17.4	29.0	200.7
Dollar Volume	\$204,157,033	6.0	-20.5	36.7	98.3	141.0	557.1
New Listings	654	4.0	-1.1	21.6	13.0	40.3	313.9
Active Listings ³	176	32.9	135.1	37.8	-4.7	3.5	11.6
Sales to New Listings Ratio ⁴	68.0	69.2	86.8	80.5	65.5	74.0	93.7
Months of Inventory ⁵	1.6	1.2	0.5	1.2	1.9	2.0	4.3
Average Price	\$458,780	3.6	2.5	33.0	68.9	86.8	118.6
Median Price	\$470,000	4.9	6.8	36.2	72.2	85.8	116.3
Sales to List Price Ratio	98.9	98.4	106.6	100.2	98.3	97.0	94.4
Median Days on Market	19.0	18.0	9.0	15.0	19.0	28.0	88.5
Average Days on Market	30.8	28.1	14.1	26.3	31.8	45.2	90.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

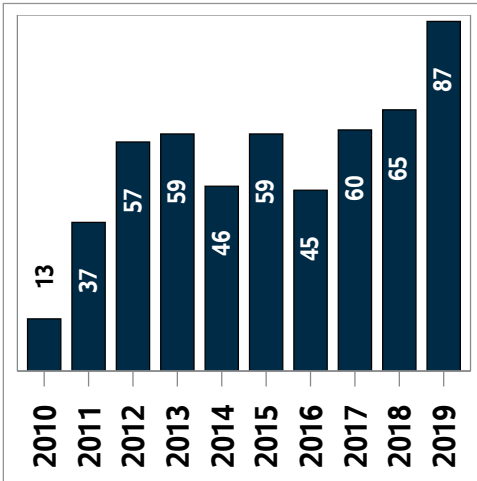
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

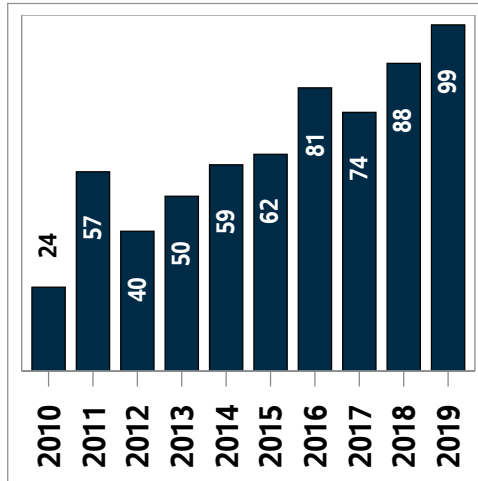
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAMILTON MLS® Apartment-Style Market Activity

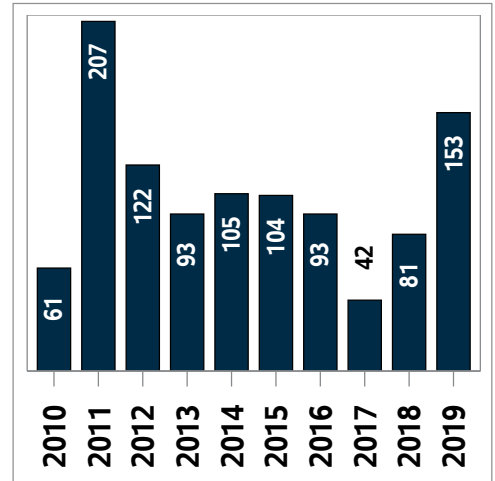
Sales Activity
(April only)



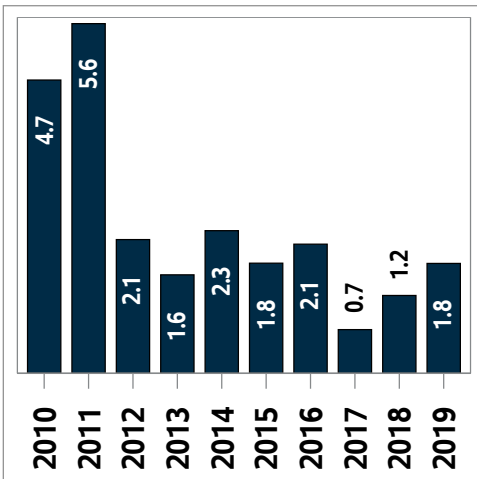
New Listings
(April only)



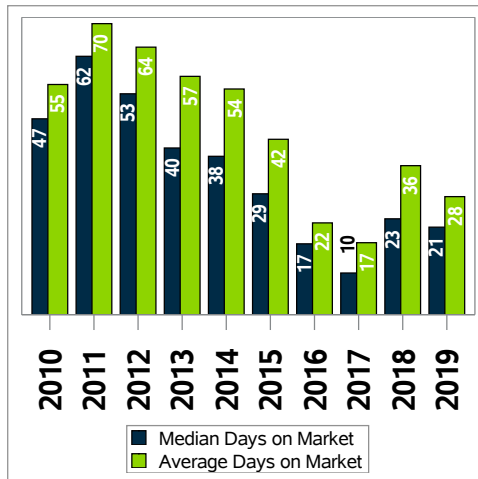
Active Listings
(April only)



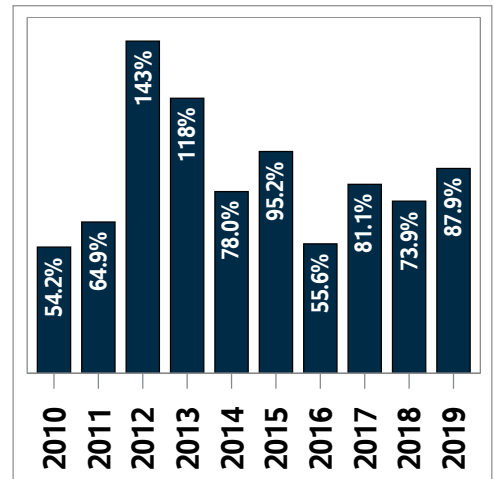
Months of Inventory
(April only)



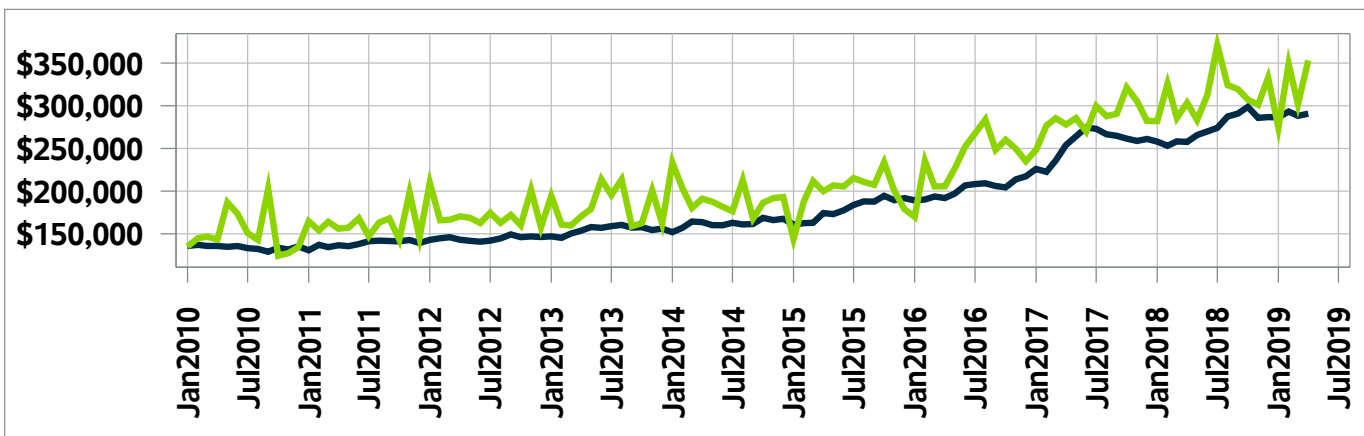
Days on Market
(April only)



Sales to New Listings Ratio
(April only)



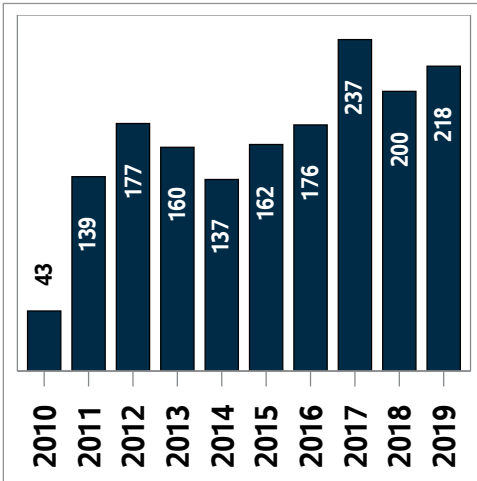
MLS® HPI Apartment-Style Benchmark Price and Average Price



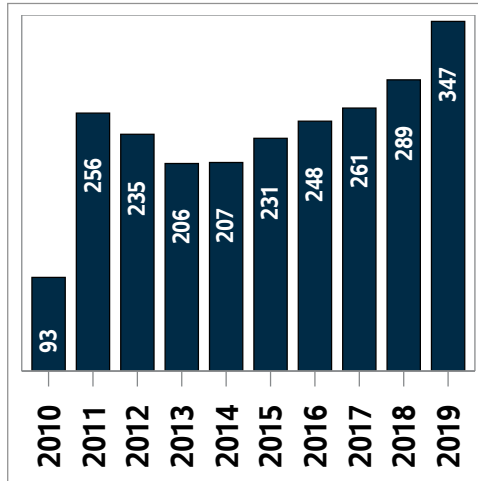
HAMILTON

MLS® Apartment-Style Market Activity

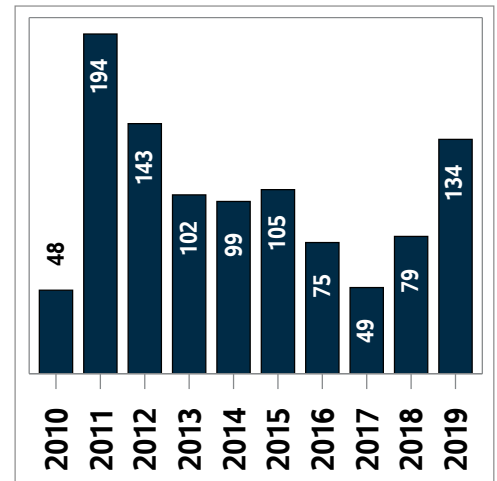
Sales Activity
(April Year-to-date)



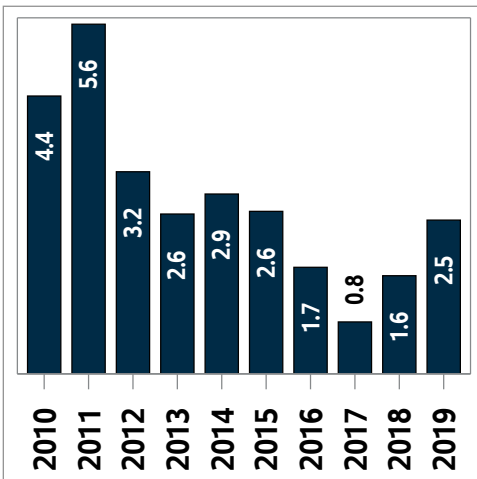
New Listings
(April Year-to-date)



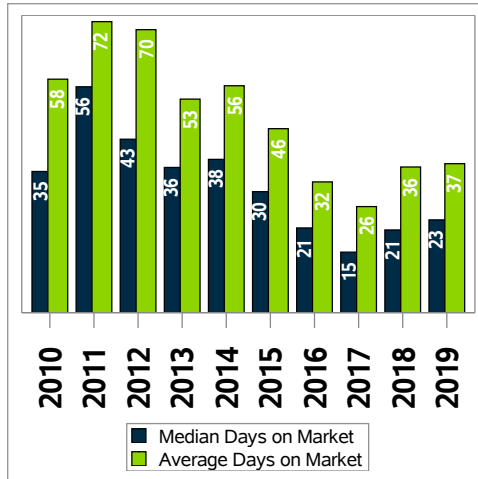
Active Listings¹
(April Year-to-date)



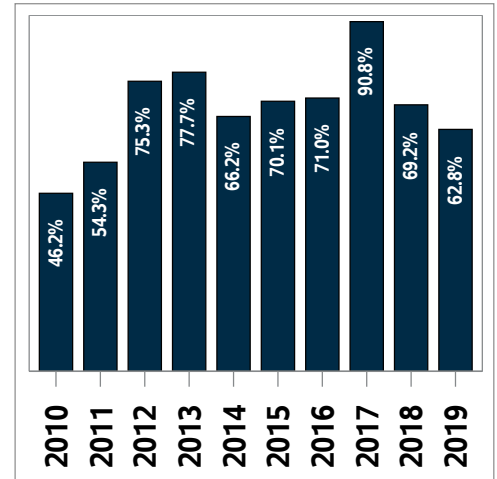
Months of Inventory²
(April Year-to-date)



Days on Market
(April Year-to-date)



Sales to New Listings Ratio
(April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

MLS® Apartment-Style Market Activity

Actual	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	87	33.8	45.0	93.3	89.1	52.6	770.0
Dollar Volume	\$30,732,900	55.8	84.3	232.1	249.5	216.3	1,820.8
New Listings	99	12.5	33.8	22.2	67.8	147.5	395.0
Active Listings	153	88.9	264.3	64.5	45.7	25.4	104.0
Sales to New Listings Ratio ¹	87.9	73.9	81.1	55.6	78.0	142.5	50.0
Months of Inventory ²	1.8	1.2	0.7	2.1	2.3	2.1	7.5
Average Price	\$353,252	16.4	27.1	71.8	84.8	107.2	120.8
Median Price	\$325,000	4.9	29.7	71.1	78.1	112.4	97.0
Sales to List Price Ratio	98.8	98.4	108.6	98.0	94.6	97.3	96.1
Median Days on Market	21.0	23.0	10.0	17.0	38.0	53.0	108.5
Average Days on Market	28.3	35.8	17.3	22.0	54.2	64.2	127.5

Year-to-date	April 2019	Compared to ⁶					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	218	9.0	-8.0	23.9	59.1	23.2	336.0
Dollar Volume	\$71,609,200	19.5	9.5	95.5	166.1	130.3	792.0
New Listings	347	20.1	33.0	39.9	67.6	47.7	368.9
Active Listings ³	134	70.7	172.1	78.7	36.0	-6.3	63.9
Sales to New Listings Ratio ⁴	62.8	69.2	90.8	71.0	66.2	75.3	67.6
Months of Inventory ⁵	2.5	1.6	0.8	1.7	2.9	3.2	6.5
Average Price	\$328,483	9.7	19.1	57.8	67.3	87.0	104.6
Median Price	\$300,000	4.7	20.0	63.5	62.2	87.5	102.1
Sales to List Price Ratio	98.3	98.6	102.7	96.9	95.2	96.2	96.0
Median Days on Market	23.0	20.5	15.0	21.0	38.0	43.0	96.5
Average Days on Market	36.9	36.1	26.3	32.4	56.3	70.2	108.4

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

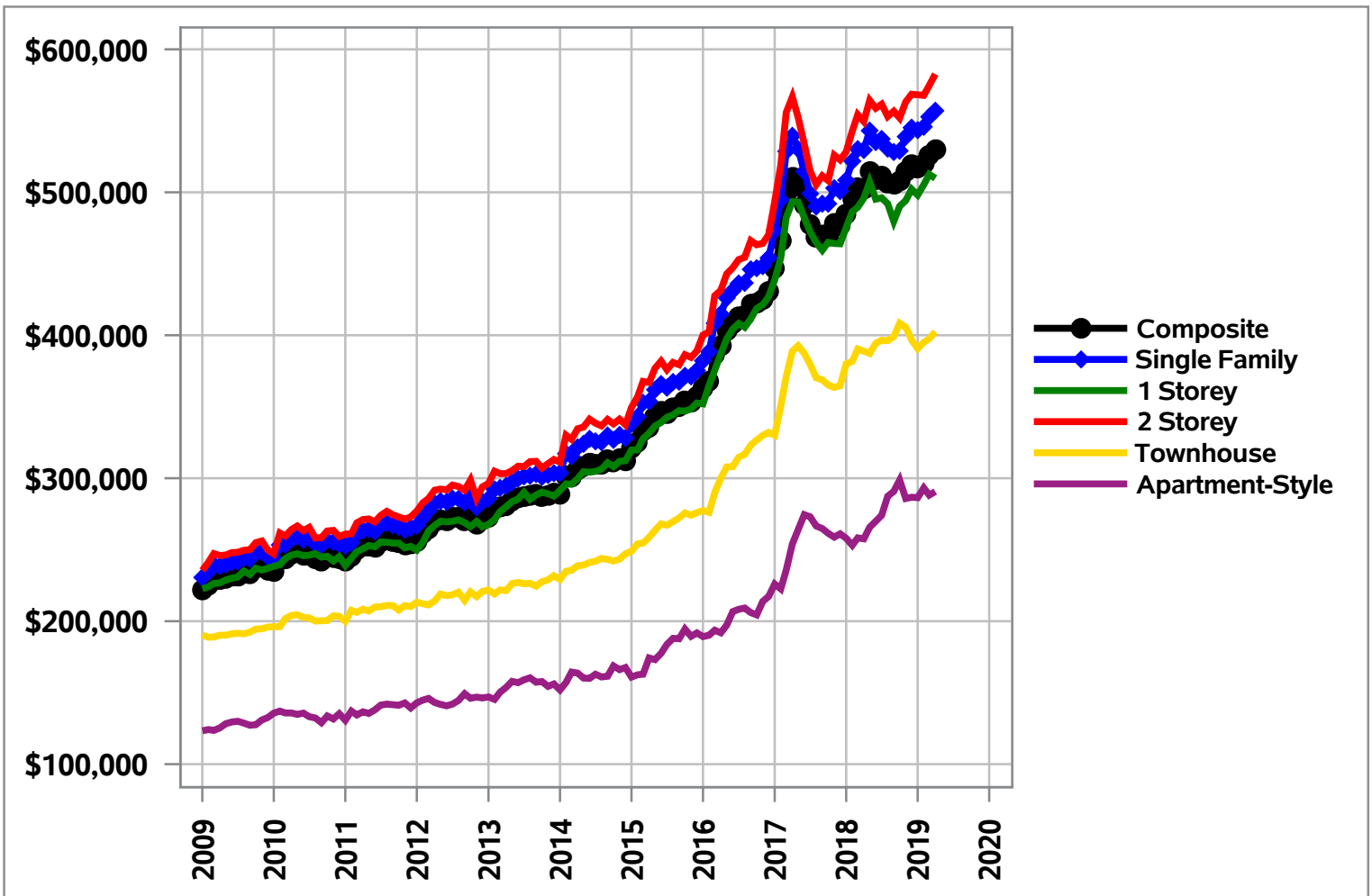
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAMILTON MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	April 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$530,100	0.9	2.5	4.4	5.5	35.0	73.3
Single Family	\$557,000	0.8	2.5	5.3	5.2	34.2	73.2
One Storey	\$509,800	-0.5	2.3	4.0	2.8	31.7	70.1
Two Storey	\$582,700	1.4	2.6	5.6	6.0	35.1	74.1
Townhouse	\$402,400	1.2	3.0	-1.5	3.5	34.1	68.5
Apartment-Style	\$290,700	0.9	1.5	-2.7	12.8	51.5	77.6

MLS® HPI Benchmark Price



MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1327
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1363
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4200
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAMILTON

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1185
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1523
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3700
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAMILTON

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1024
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers