

# HALDIMAND COUNTY

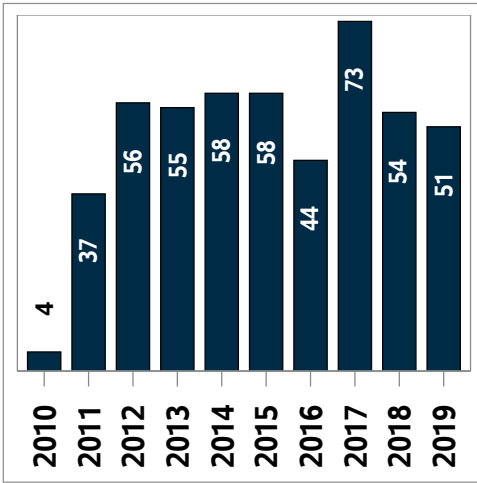
## MLS® Residential Market Activity

### April 2019

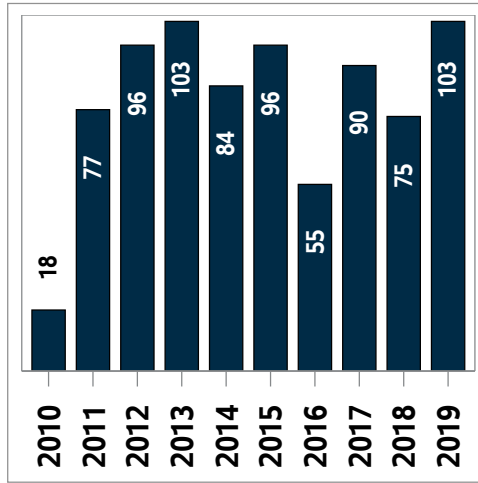


# HALDIMAND COUNTY MLS® Residential Market Activity

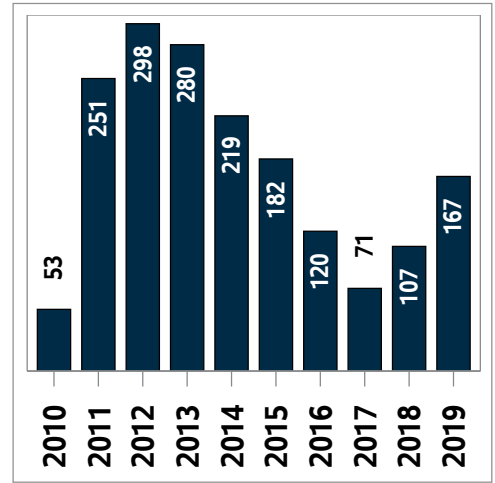
Sales Activity  
(April only)



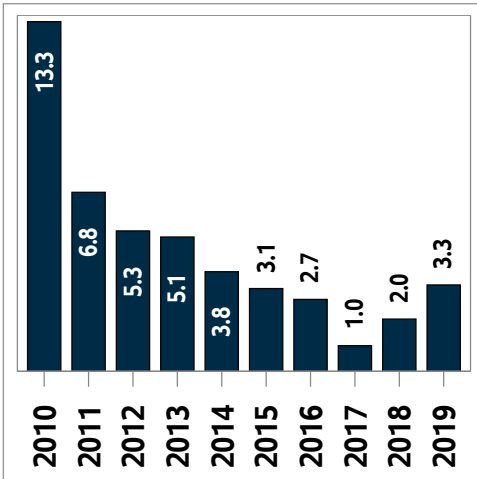
New Listings  
(April only)



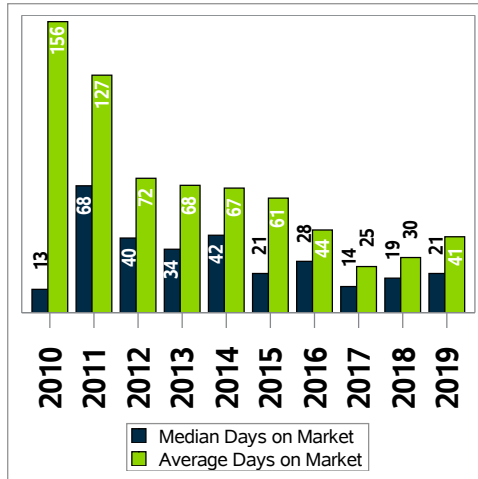
Active Listings  
(April only)



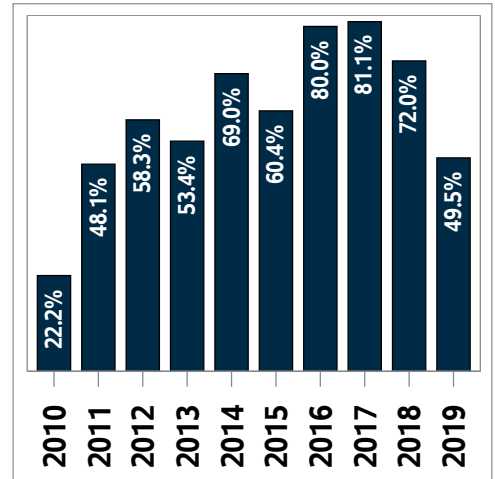
Months of Inventory  
(April only)



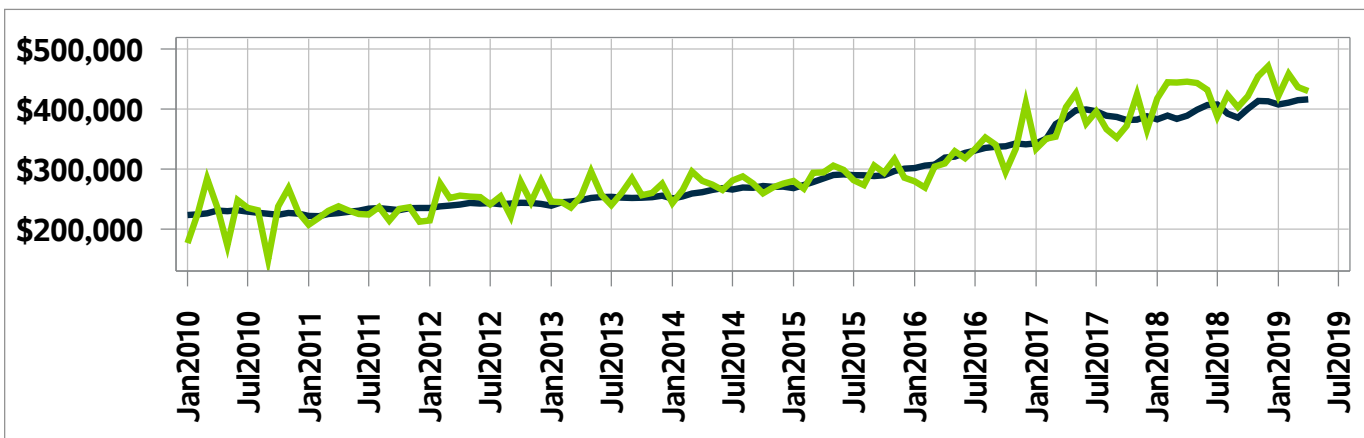
Days on Market  
(April only)



Sales to New Listings Ratio  
(April only)

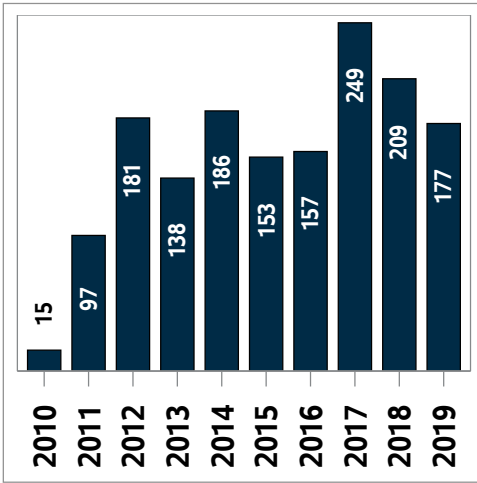


## MLS® HPI Composite Benchmark Price and Average Price

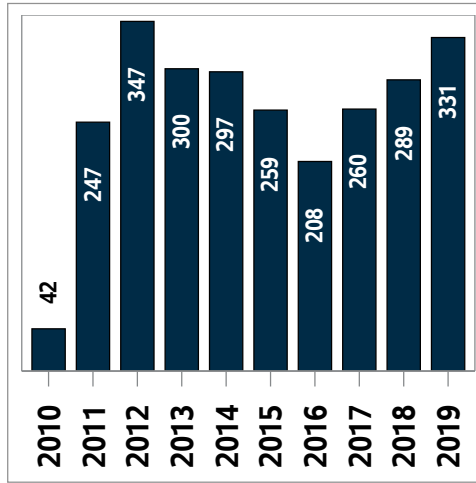


# HALDIMAND COUNTY MLS® Residential Market Activity

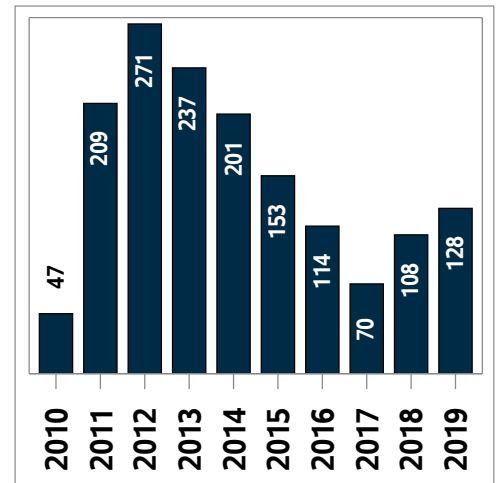
**Sales Activity**  
(April Year-to-date)



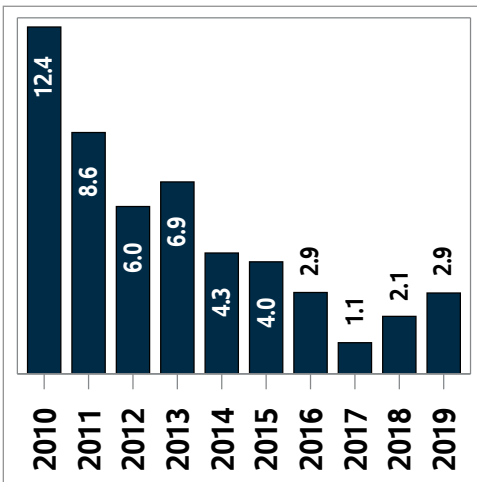
**New Listings**  
(April Year-to-date)



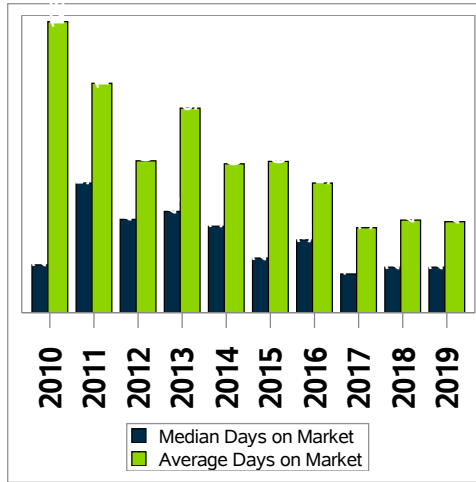
**Active Listings <sup>1</sup>**  
(April Year-to-date)



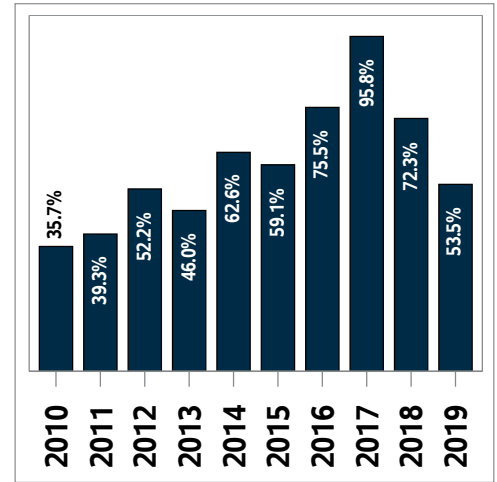
**Months of Inventory <sup>2</sup>**  
(April Year-to-date)



**Days on Market**  
(April Year-to-date)



**Sales to New Listings Ratio**  
(April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HALDIMAND COUNTY MLS® Residential Market Activity

Actual	April 2019	Compared to <sup>6</sup>					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	51	-5.6	-30.1	15.9	-12.1	-8.9	750.0
Dollar Volume	\$21,927,975	-8.9	-25.5	61.0	34.9	53.1	1,066.7
New Listings	103	37.3	14.4	87.3	22.6	7.3	1,616.7
Active Listings	167	56.1	135.2	39.2	-23.7	-44.0	518.5
Sales to New Listings Ratio <sup>1</sup>	49.5	72.0	81.1	80.0	69.0	58.3	100.0
Months of Inventory <sup>2</sup>	3.3	2.0	1.0	2.7	3.8	5.3	4.5
Average Price	\$429,960	-3.5	6.6	38.9	53.4	68.1	37.3
Median Price	\$395,000	-9.6	2.6	42.3	58.0	67.6	58.6
Sales to List Price Ratio	97.3	98.8	100.9	97.4	97.0	96.4	95.2
Median Days on Market	21.0	18.5	14.0	27.5	41.5	40.0	162.5
Average Days on Market	40.7	29.6	24.7	44.3	66.8	72.0	130.3

Year-to-date	April 2019	Compared to <sup>6</sup>					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	177	-15.3	-28.9	12.7	-4.8	-2.2	1,866.7
Dollar Volume	\$77,468,255	-15.4	-14.8	70.9	51.1	67.9	2,783.6
New Listings	331	14.5	27.3	59.1	11.4	-4.6	1,968.8
Active Listings <sup>3</sup>	128	19.1	84.2	12.0	-36.3	-52.7	349.1
Sales to New Listings Ratio <sup>4</sup>	53.5	72.3	95.8	75.5	62.6	52.2	56.3
Months of Inventory <sup>5</sup>	2.9	2.1	1.1	2.9	4.3	6.0	12.7
Average Price	\$437,674	-0.2	19.9	51.6	58.8	71.7	46.6
Median Price	\$420,000	-1.5	24.6	57.0	60.6	73.5	83.4
Sales to List Price Ratio	97.7	98.4	99.5	97.2	96.7	96.9	94.3
Median Days on Market	20.0	20.0	17.0	32.0	38.0	41.0	155.0
Average Days on Market	40.0	40.7	37.3	57.0	65.4	66.7	119.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

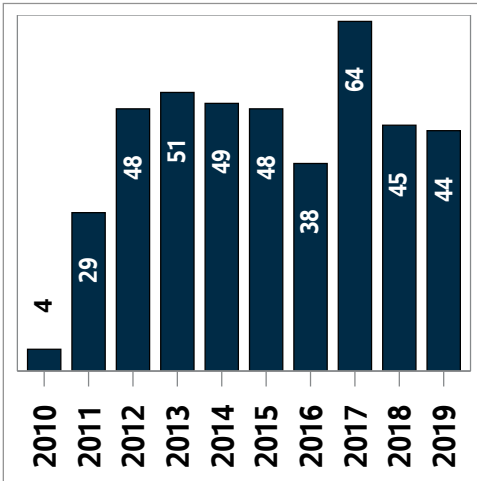
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

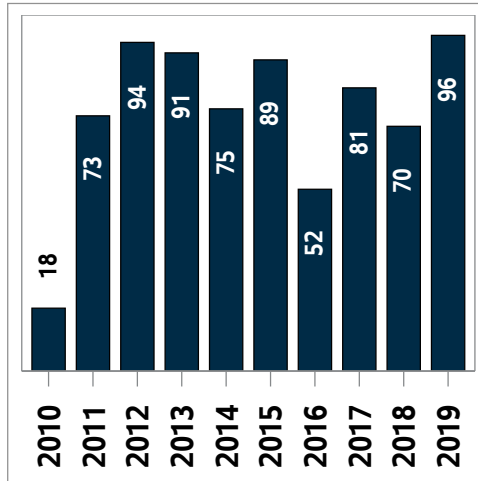
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Single Family Market Activity

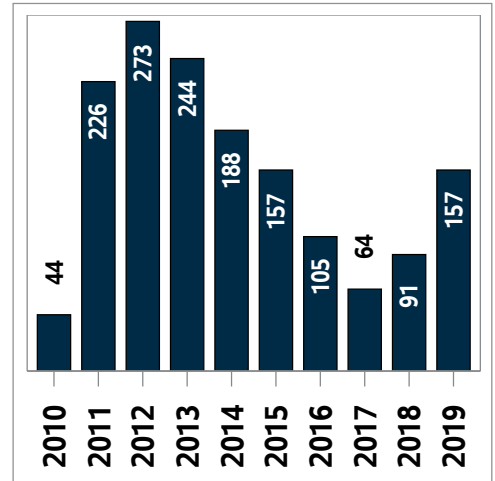
Sales Activity  
(April only)



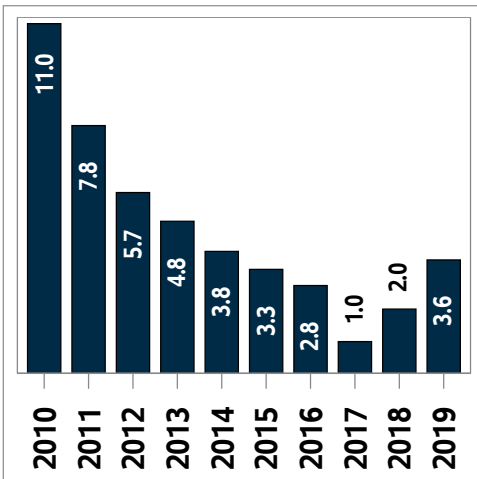
New Listings  
(April only)



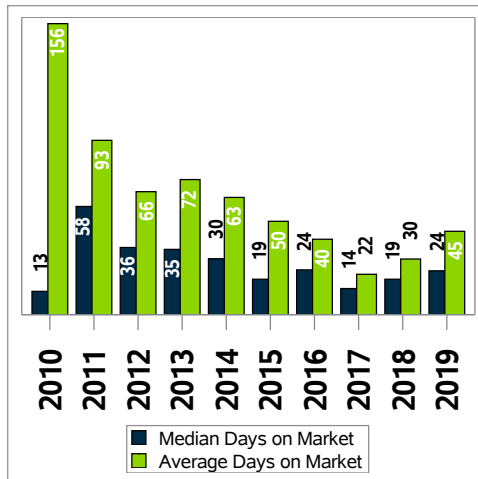
Active Listings  
(April only)



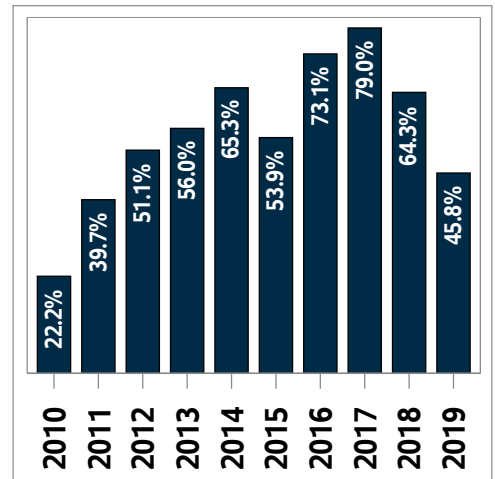
Months of Inventory  
(April only)



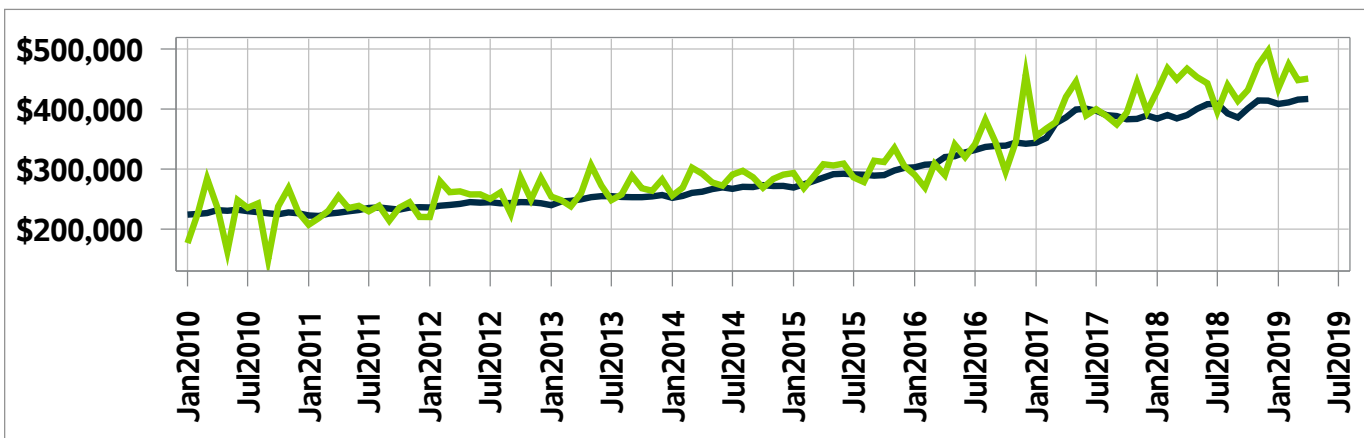
Days on Market  
(April only)



Sales to New Listings Ratio  
(April only)

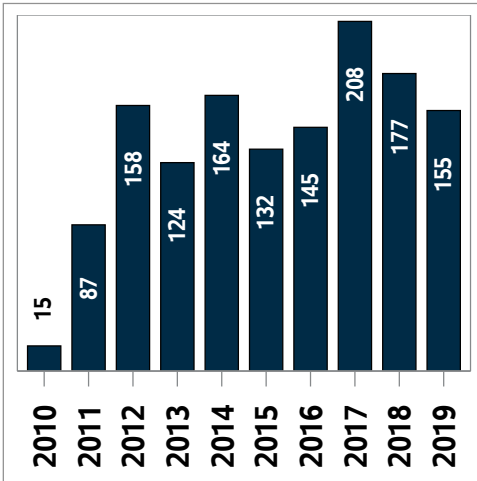


MLS® HPI Single Family Benchmark Price and Average Price

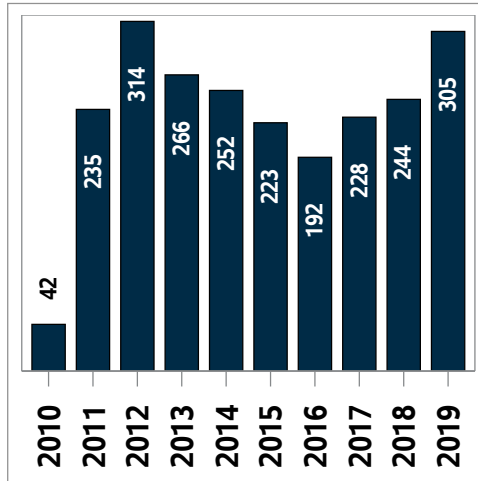


# HALDIMAND COUNTY MLS® Single Family Market Activity

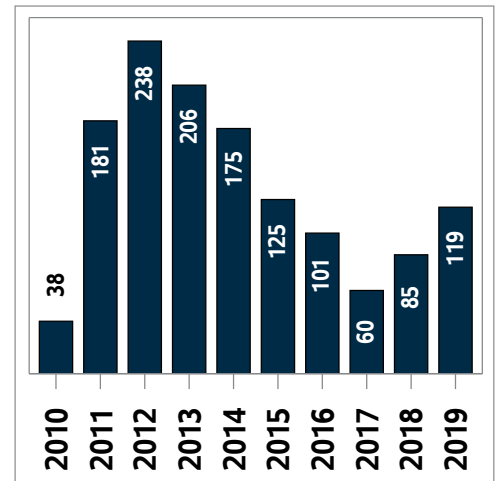
**Sales Activity**  
(April Year-to-date)



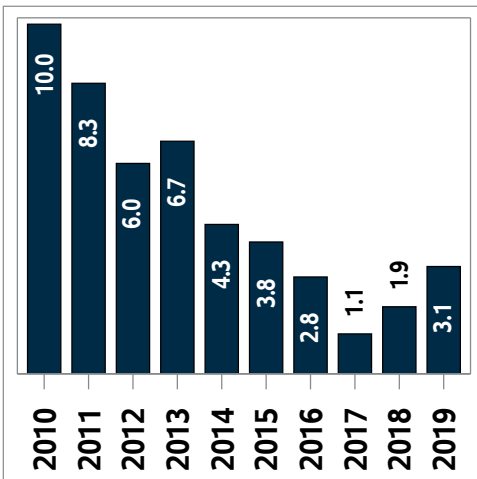
**New Listings**  
(April Year-to-date)



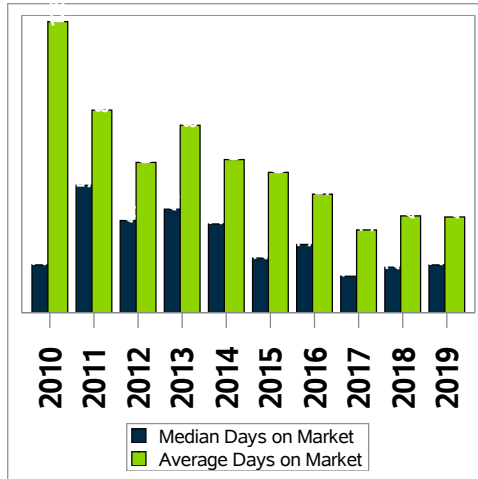
**Active Listings <sup>1</sup>**  
(April Year-to-date)



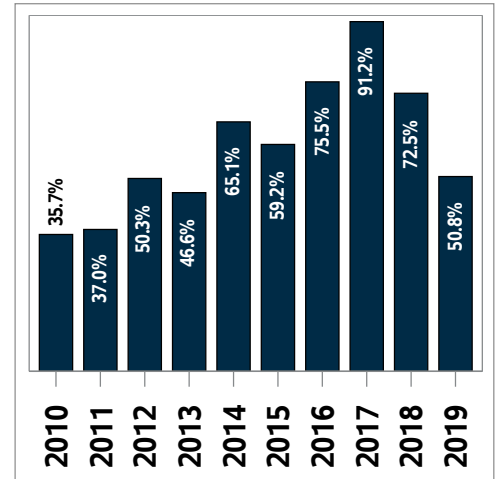
**Months of Inventory <sup>2</sup>**  
(April Year-to-date)



**Days on Market**  
(April Year-to-date)



**Sales to New Listings Ratio**  
(April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	April 2019	Compared to <sup>6</sup>					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	44	-2.2	-31.3	15.8	-10.2	-8.3	633.3
Dollar Volume	\$19,830,275	-5.7	-26.3	79.9	38.5	57.1	955.1
New Listings	96	37.1	18.5	84.6	28.0	2.1	1,500.0
Active Listings	157	72.5	145.3	49.5	-16.5	-42.5	772.2
Sales to New Listings Ratio <sup>1</sup>	45.8	64.3	79.0	73.1	65.3	51.1	100.0
Months of Inventory <sup>2</sup>	3.6	2.0	1.0	2.8	3.8	5.7	3.0
Average Price	\$450,688	-3.5	7.2	55.4	54.2	71.4	43.9
Median Price	\$424,950	-6.6	1.5	49.1	56.5	74.2	70.7
Sales to List Price Ratio	97.4	98.6	101.1	97.5	96.9	96.2	95.2
Median Days on Market	23.5	19.0	14.0	24.0	30.0	36.0	162.5
Average Days on Market	44.7	29.8	21.6	40.4	62.8	65.9	130.3

Year-to-date	April 2019	Compared to <sup>6</sup>					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	155	-12.4	-25.5	6.9	-5.5	-1.9	1,622.2
Dollar Volume	\$70,095,055	-12.6	-12.3	65.6	50.8	69.1	2,509.2
New Listings	305	25.0	33.8	58.9	21.0	-2.9	1,933.3
Active Listings <sup>3</sup>	119	40.0	100.0	18.4	-32.1	-49.9	495.0
Sales to New Listings Ratio <sup>4</sup>	50.8	72.5	91.2	75.5	65.1	50.3	60.0
Months of Inventory <sup>5</sup>	3.1	1.9	1.1	2.8	4.3	6.0	8.9
Average Price	\$452,226	-0.1	17.6	54.9	59.6	72.3	51.5
Median Price	\$428,000	-4.9	17.6	55.4	55.6	71.9	86.9
Sales to List Price Ratio	97.8	98.3	99.2	97.0	96.6	96.7	94.3
Median Days on Market	21.0	20.0	16.0	30.0	39.0	40.5	155.0
Average Days on Market	42.1	42.5	36.4	52.1	67.3	66.0	119.8

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

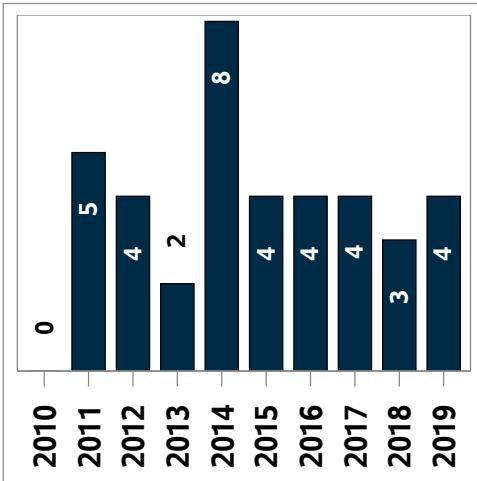
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

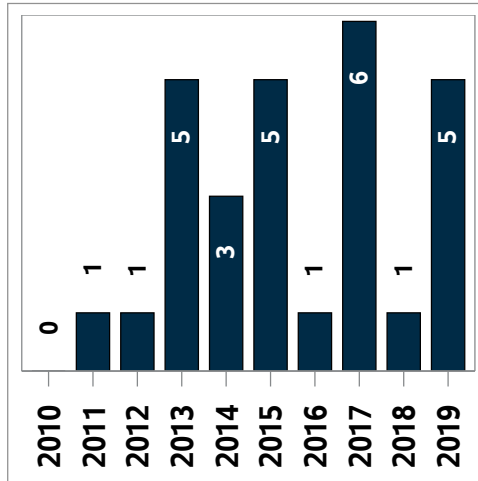
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Townhouse Market Activity

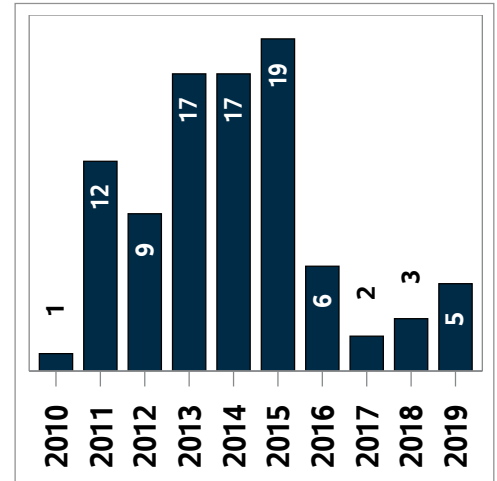
Sales Activity  
(April only)



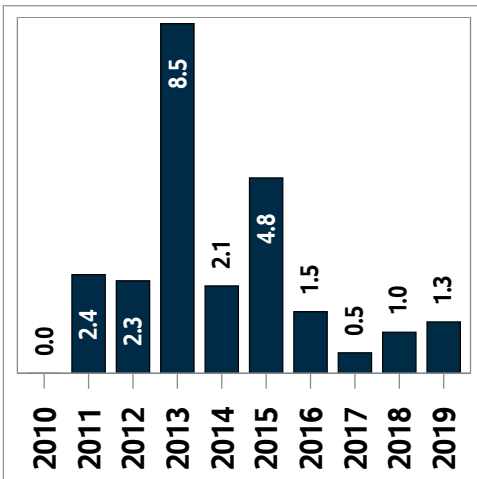
New Listings  
(April only)



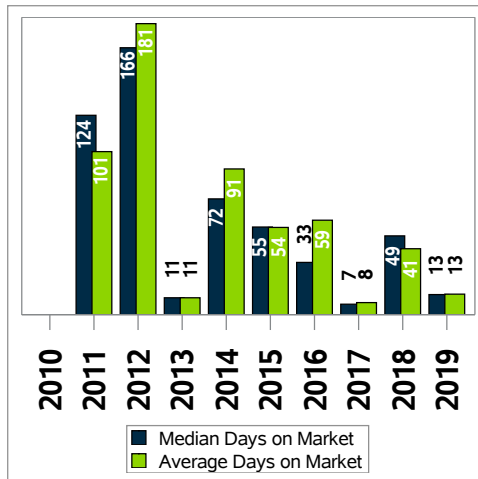
Active Listings  
(April only)



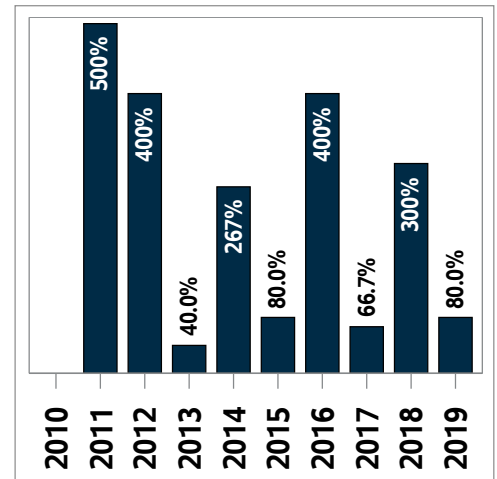
Months of Inventory  
(April only)



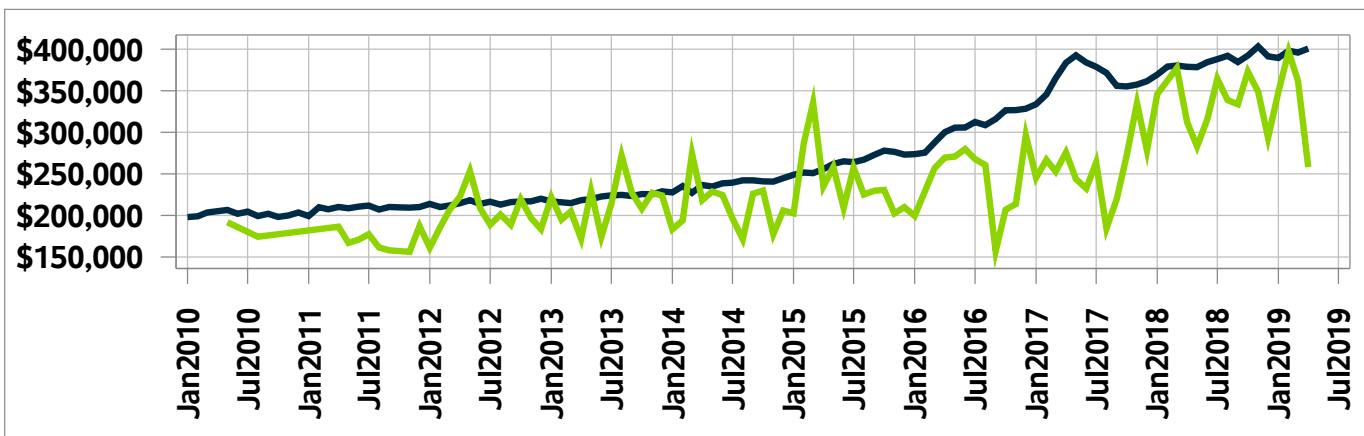
Days on Market  
(April only)



Sales to New Listings Ratio  
(April only)



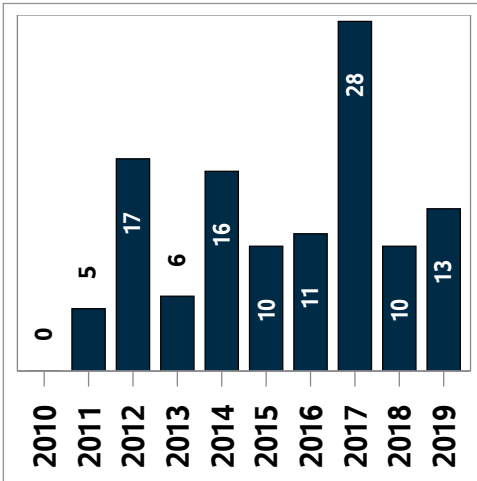
MLS® HPI Townhouse Benchmark Price and Average Price



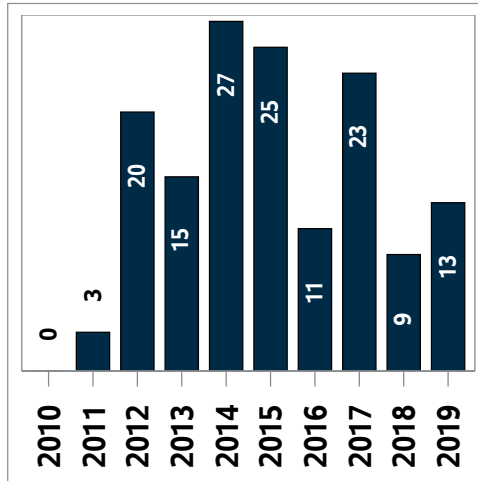


# HALDIMAND COUNTY MLS® Townhouse Market Activity

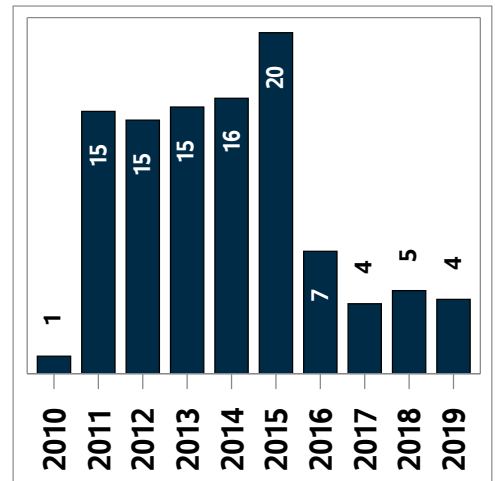
**Sales Activity**  
(April Year-to-date)



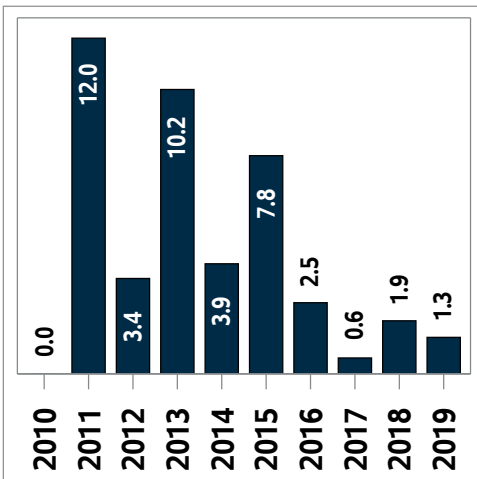
**New Listings**  
(April Year-to-date)



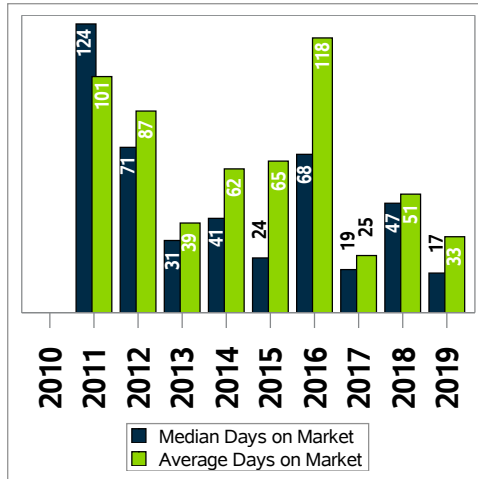
**Active Listings**<sup>1</sup>  
(April Year-to-date)



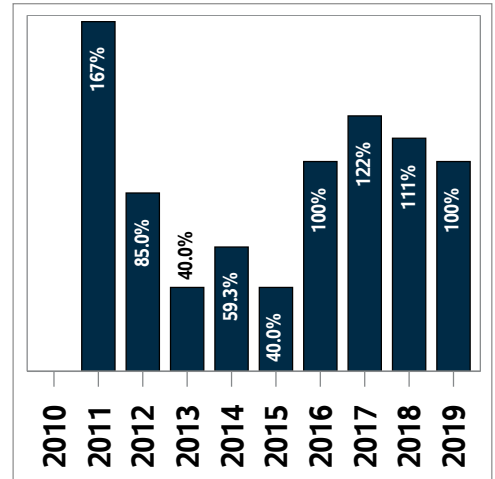
**Months of Inventory**<sup>2</sup>  
(April Year-to-date)



**Days on Market**  
(April Year-to-date)



**Sales to New Listings Ratio**  
(April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	April 2019	Compared to <sup>6</sup>					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	4	33.3	0.0	0.0	-50.0	0.0	
Dollar Volume	\$1,032,900	10.2	-6.4	-4.2	-40.9	15.9	
New Listings	5	400.0	-16.7	400.0	66.7	400.0	
Active Listings	5	66.7	150.0	-16.7	-70.6	-44.4	400.0
Sales to New Listings Ratio <sup>1</sup>	80.0	300.0	66.7	400.0	266.7	400.0	
Months of Inventory <sup>2</sup>	1.3	1.0	0.5	1.5	2.1	2.3	
Average Price	\$258,225	-17.3	-6.4	-4.2	18.2	15.9	
Median Price	\$247,950	-15.1	-11.8	-5.3	14.5	15.1	
Sales to List Price Ratio	96.3	98.7	99.6	98.1	97.8	97.9	
Median Days on Market	12.5	49.0	6.5	32.5	72.0	166.0	
Average Days on Market	12.8	41.0	7.5	58.8	90.6	181.0	

Year-to-date	April 2019	Compared to <sup>6</sup>					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	13	30.0	-53.6	18.2	-18.8	-23.5	
Dollar Volume	\$4,294,400	24.4	-40.1	55.5	22.4	26.3	
New Listings	13	44.4	-43.5	18.2	-51.9	-35.0	1,200.0
Active Listings <sup>3</sup>	4	-10.5	6.3	-39.3	-73.0	-70.7	325.0
Sales to New Listings Ratio <sup>4</sup>	100.0	111.1	121.7	100.0	59.3	85.0	
Months of Inventory <sup>5</sup>	1.3	1.9	0.6	2.5	3.9	3.4	
Average Price	\$330,338	-4.3	28.9	31.6	50.6	65.1	
Median Price	\$337,000	-2.0	21.8	31.7	61.2	89.4	
Sales to List Price Ratio	97.8	98.5	100.4	100.3	98.1	98.5	
Median Days on Market	17.0	47.0	18.5	68.0	40.5	71.0	
Average Days on Market	32.6	50.9	24.5	118.0	61.8	86.6	

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

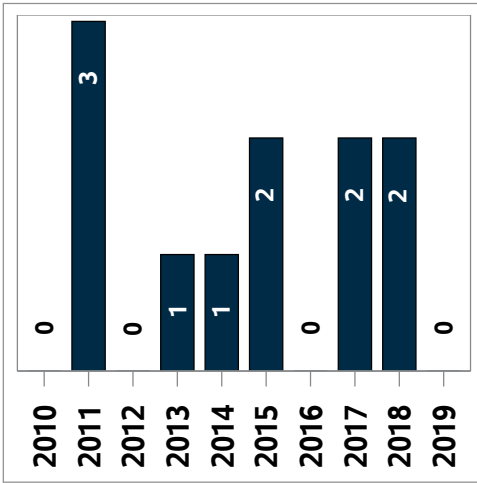
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

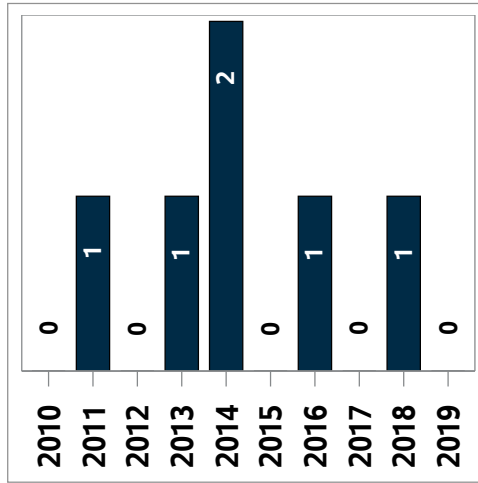
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Apartment-Style Market Activity

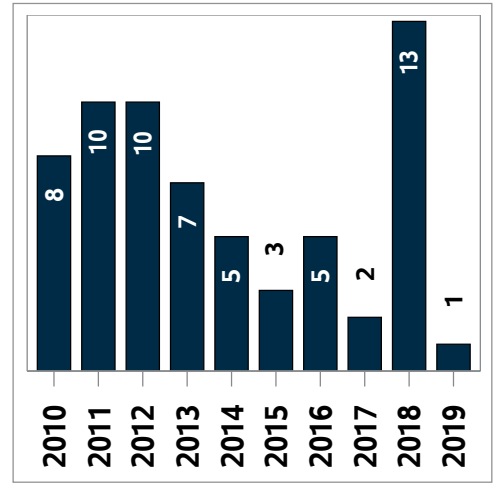
Sales Activity  
(April only)



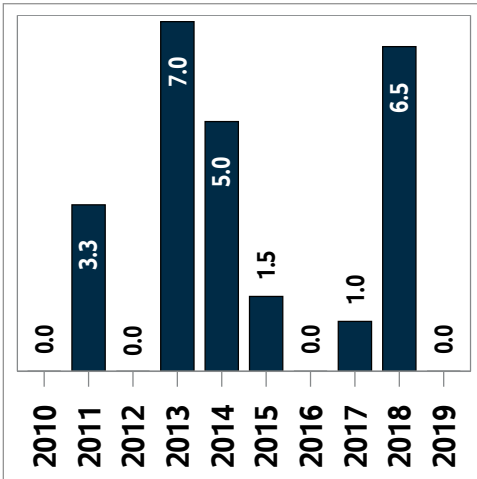
New Listings  
(April only)



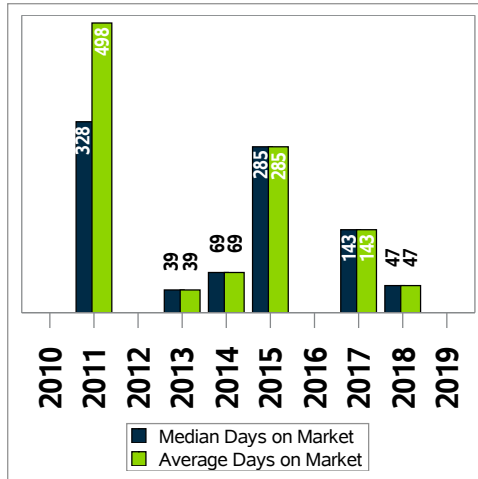
Active Listings  
(April only)



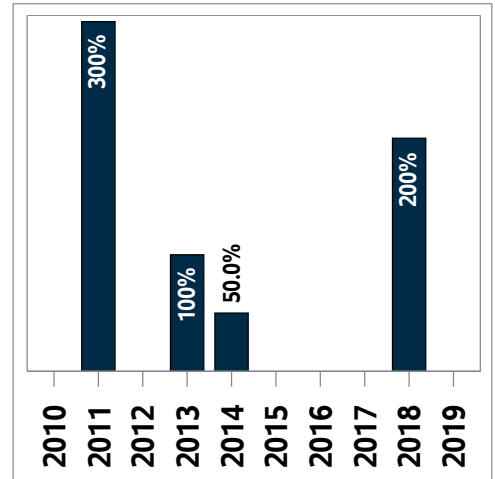
Months of Inventory  
(April only)



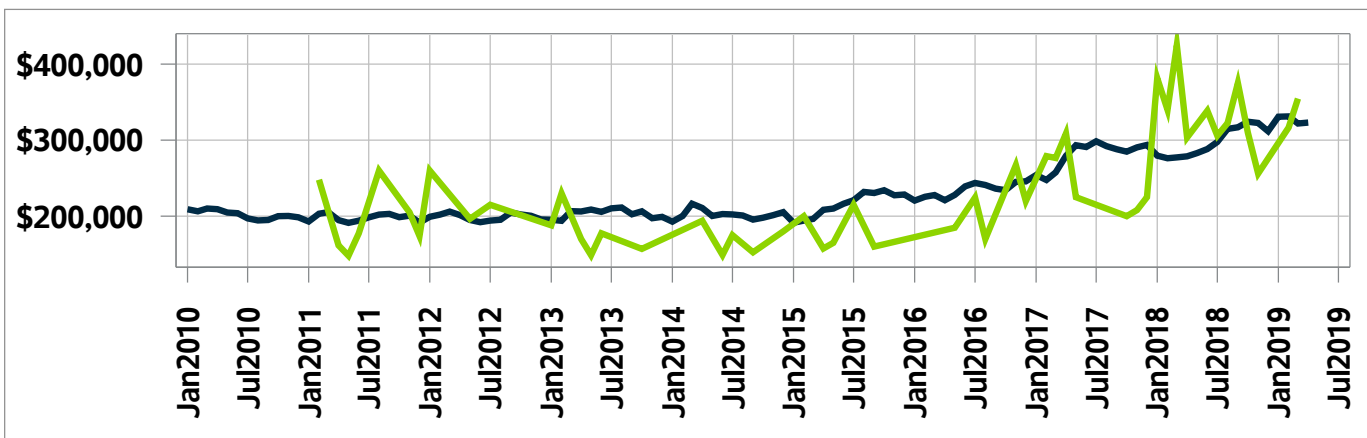
Days on Market  
(April only)



Sales to New Listings Ratio  
(April only)

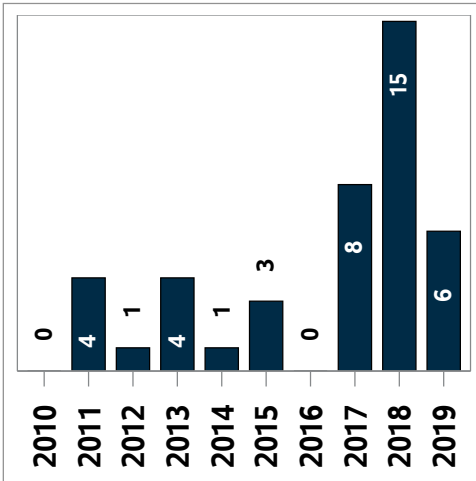


## MLS® HPI Apartment-Style Benchmark Price and Average Price

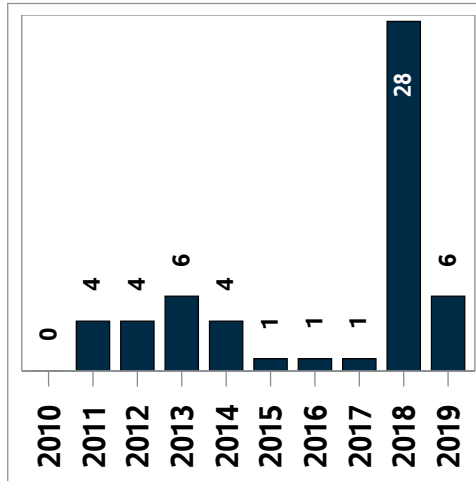


# HALDIMAND COUNTY MLS® Apartment-Style Market Activity

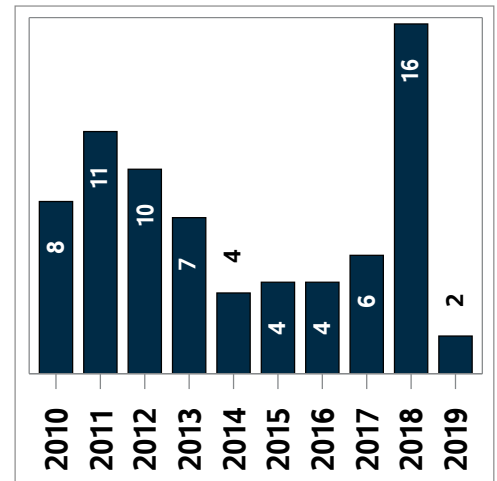
**Sales Activity**  
(April Year-to-date)



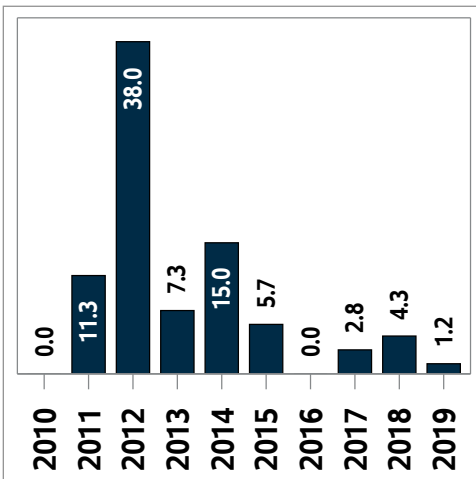
**New Listings**  
(April Year-to-date)



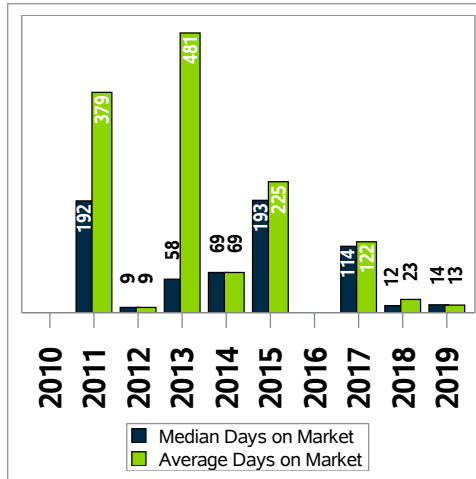
**Active Listings <sup>1</sup>**  
(April Year-to-date)



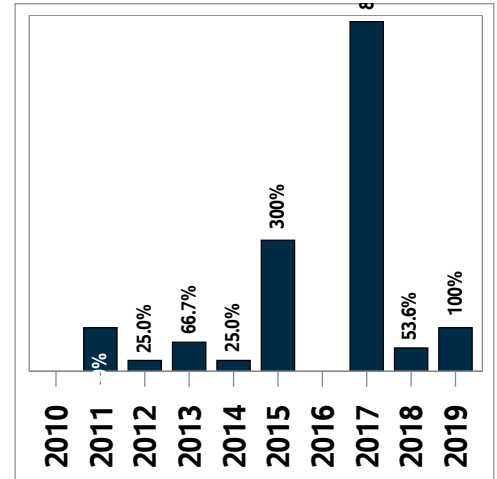
**Months of Inventory <sup>2</sup>**  
(April Year-to-date)



**Days on Market**  
(April Year-to-date)



**Sales to New Listings Ratio**  
(April Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

## HALDIMAND COUNTY MLS® Apartment-Style Market Activity

Actual	April 2019	Compared to <sup>6</sup>					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	0	-100.0	-100.0		-100.0		
Dollar Volume	\$0	-100.0	-100.0		-100.0		
New Listings	0	-100.0		-100.0	-100.0		
Active Listings	1	-92.3	-50.0	-80.0	-80.0	-90.0	-87.5
Sales to New Listings Ratio <sup>1</sup>	0.0	200.0			50.0		
Months of Inventory <sup>2</sup>	0.0	6.5	1.0		5.0		
Average Price	\$0	-100.0	-100.0		-100.0		
Median Price	\$0	-100.0	-100.0		-100.0		
Sales to List Price Ratio	0.0	98.5	101.6		92.4		
Median Days on Market	0.0	46.5	142.5		69.0		
Average Days on Market	0.0	46.5	142.5		69.0		

Year-to-date	April 2019	Compared to <sup>6</sup>					
		April 2018	April 2017	April 2016	April 2014	April 2012	April 2009
Sales Activity	6	-60.0	-25.0		500.0	500.0	
Dollar Volume	\$2,014,000	-63.0	-11.7		938.1	674.9	
New Listings	6	-78.6	500.0	500.0	50.0	50.0	
Active Listings <sup>3</sup>	2	-89.2	-68.2	-58.8	-53.3	-81.6	-78.1
Sales to New Listings Ratio <sup>4</sup>	100.0	53.6	800.0		25.0	25.0	
Months of Inventory <sup>5</sup>	1.2	4.3	2.8		15.0	38.0	
Average Price	\$335,667	-7.5	17.7		73.0	29.2	
Median Price	\$352,000	-10.9	26.2		81.4	35.4	
Sales to List Price Ratio	97.4	99.5	102.7		92.4	100.0	
Median Days on Market	13.5	12.0	114.0		69.0	9.0	
Average Days on Market	13.0	22.7	121.8		69.0	9.0	

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

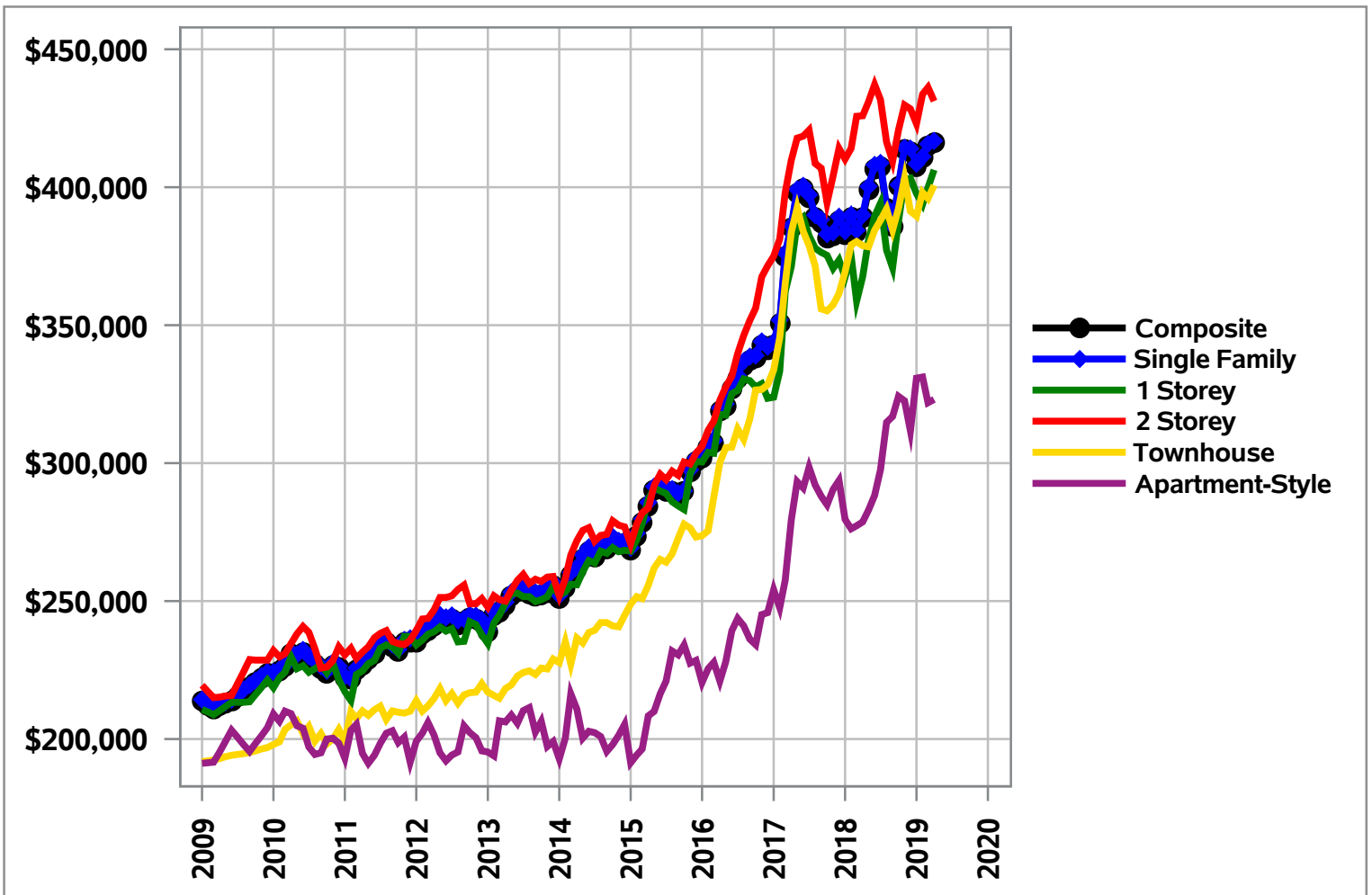
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	April 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$416,100	0.3	2.1	3.9	7.0	30.4	59.1
Single Family	\$416,800	0.3	2.0	4.0	6.9	30.3	58.9
One Storey	\$406,300	1.6	2.2	4.8	10.5	27.9	58.8
Two Storey	\$431,200	-1.1	1.9	2.5	1.2	33.6	58.6
Townhouse	\$400,700	1.2	2.9	2.1	5.8	33.5	69.4
Apartment-Style	\$323,100	0.4	-2.3	-0.3	15.9	46.2	53.3

## MLS® HPI Benchmark Price



# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

## Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

## 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

## Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers