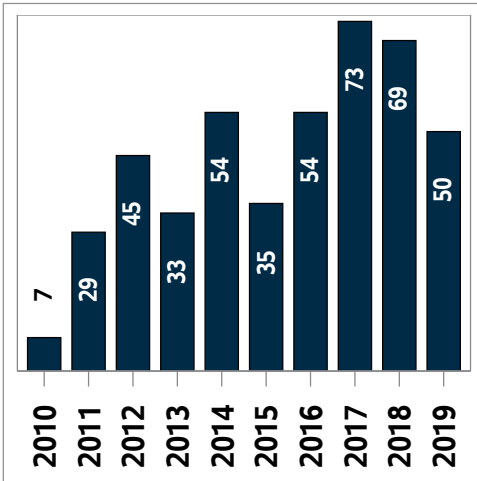


HALDIMAND COUNTY MLS® Residential Market Activity March 2019

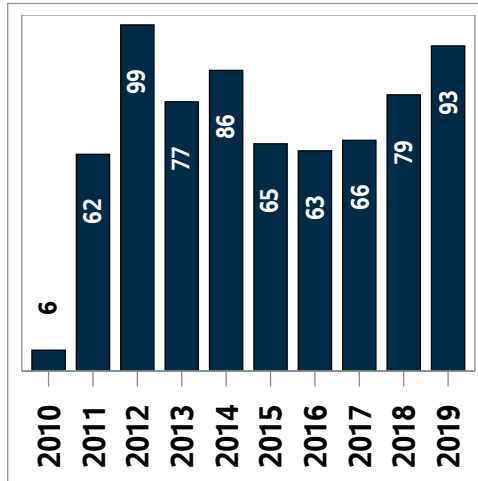


HALDIMAND COUNTY MLS® Residential Market Activity

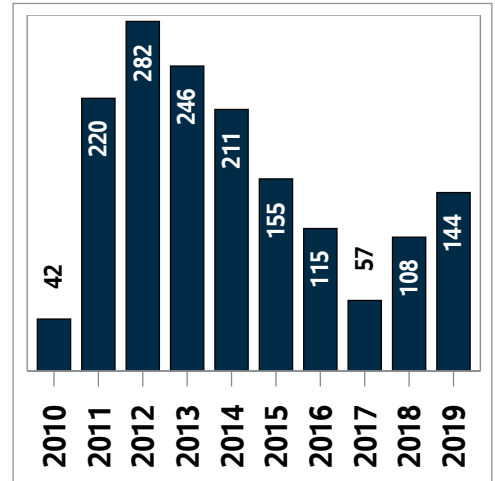
Sales Activity
(March only)



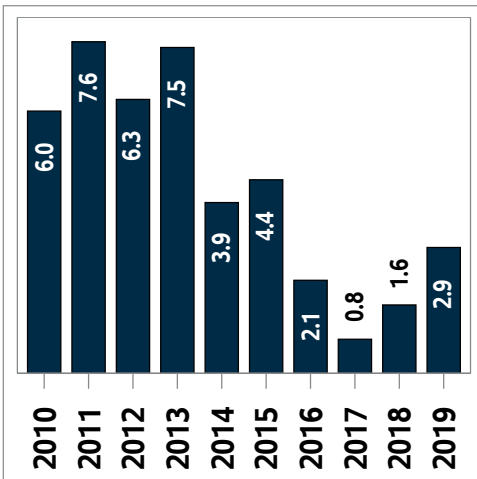
New Listings
(March only)



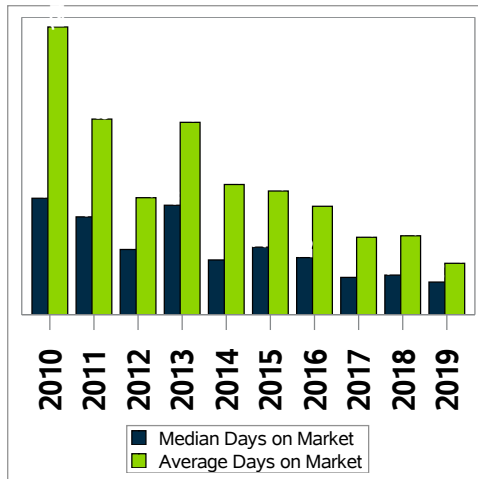
Active Listings
(March only)



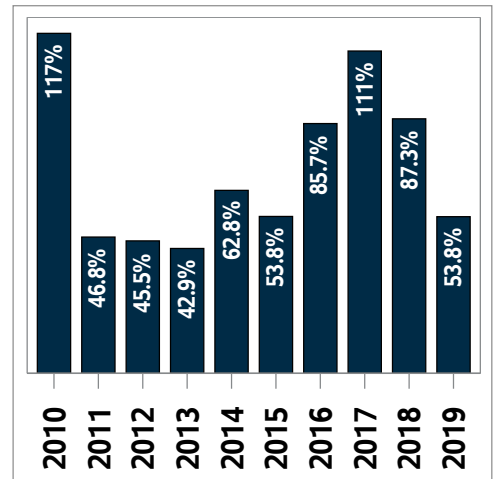
Months of Inventory
(March only)



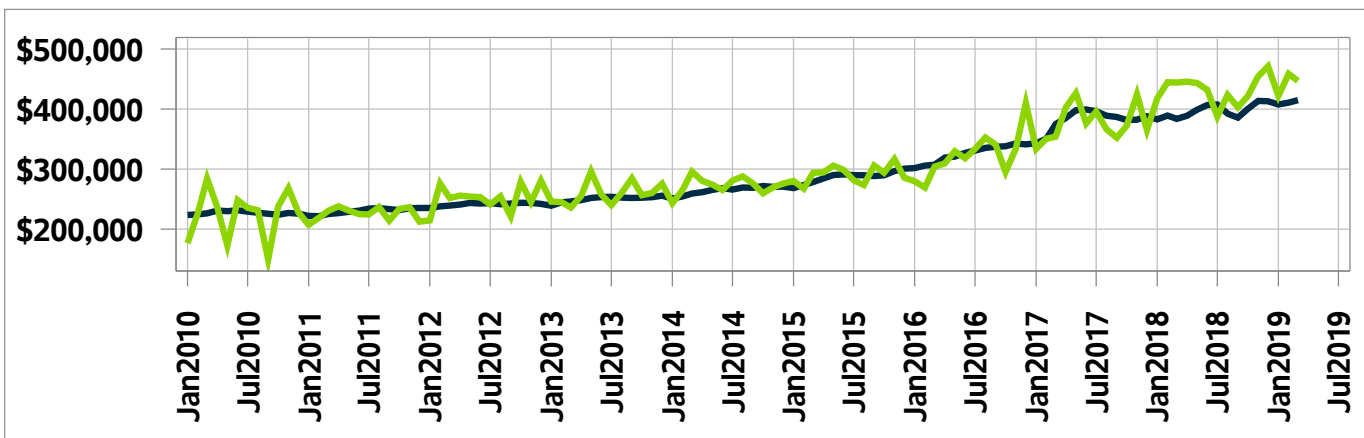
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

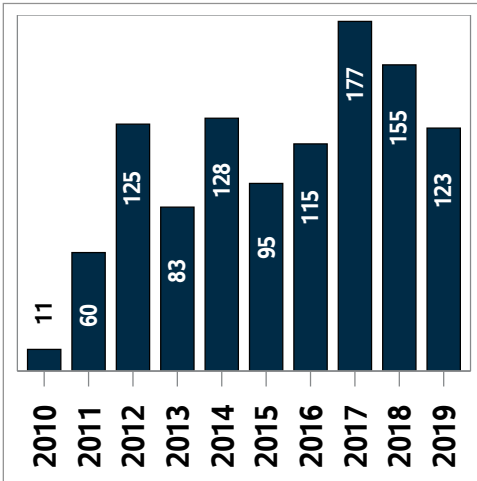


MLS® HPI Composite Benchmark Price and Average Price

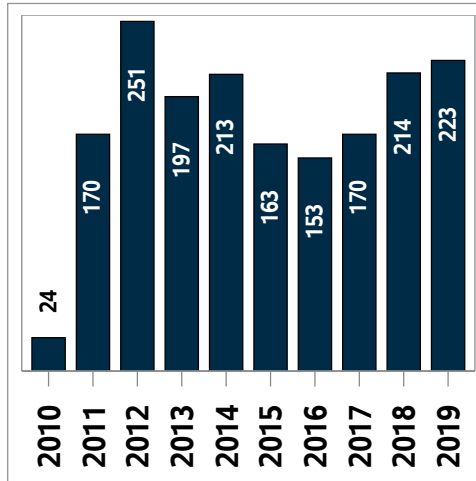


HALDIMAND COUNTY MLS® Residential Market Activity

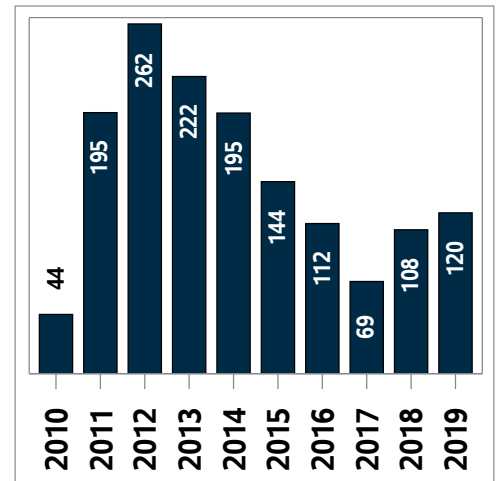
Sales Activity
(March Year-to-date)



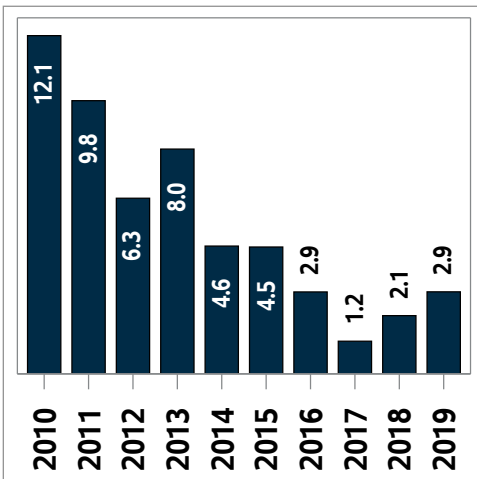
New Listings
(March Year-to-date)



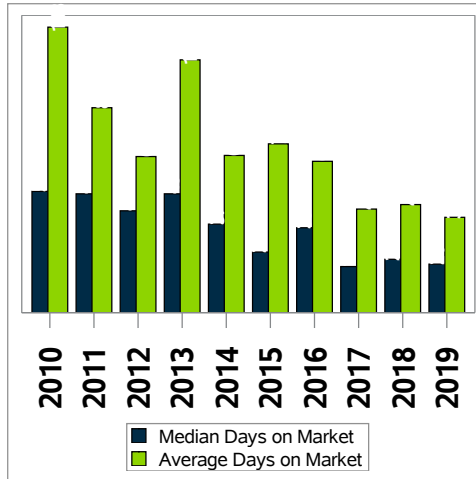
Active Listings ¹
(March Year-to-date)



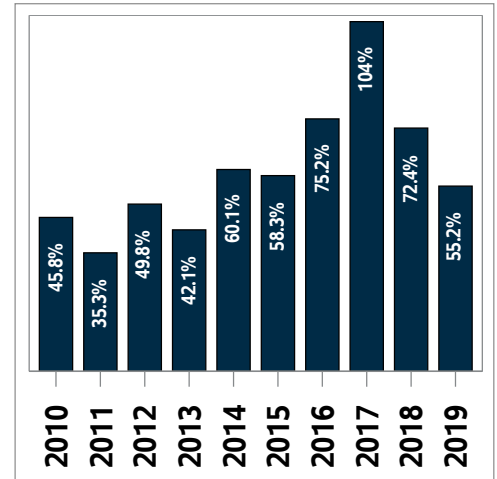
Months of Inventory ²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Residential Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	50	-27.5	-31.5	-7.4	-7.4	11.1	4,900.0
Dollar Volume	\$22,343,351	-27.1	-13.5	36.1	39.9	97.2	10,799.2
New Listings	93	17.7	40.9	47.6	8.1	-6.1	1,760.0
Active Listings	144	33.3	152.6	25.2	-31.8	-48.9	364.5
Sales to New Listings Ratio ¹	53.8	87.3	110.6	85.7	62.8	45.5	20.0
Months of Inventory ²	2.9	1.6	0.8	2.1	3.9	6.3	31.0
Average Price	\$446,867	0.6	26.3	47.0	51.1	77.4	118.0
Median Price	\$427,000	-5.1	26.4	56.7	57.3	68.1	108.3
Sales to List Price Ratio	98.3	98.6	99.8	98.3	97.1	98.3	93.2
Median Days on Market	14.0	17.0	16.0	24.5	23.5	28.0	10.0
Average Days on Market	22.1	33.9	33.2	46.6	55.9	50.2	10.0

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	123	-20.6	-30.5	7.0	-3.9	-1.6	4,000.0
Dollar Volume	\$54,750,380	-19.0	-11.3	64.7	56.5	72.1	6,684.4
New Listings	223	4.2	31.2	45.8	4.7	-11.2	2,130.0
Active Listings ³	120	11.8	74.4	7.1	-38.3	-54.0	314.9
Sales to New Listings Ratio ⁴	55.2	72.4	104.1	75.2	60.1	49.8	30.0
Months of Inventory ⁵	2.9	2.1	1.2	2.9	4.6	6.3	29.0
Average Price	\$445,125	2.1	27.7	54.0	62.8	74.9	65.5
Median Price	\$420,000	-1.2	27.7	61.6	58.5	71.4	104.9
Sales to List Price Ratio	98.1	98.3	98.9	97.1	96.6	97.1	92.3
Median Days on Market	20.0	22.0	19.0	35.0	36.5	42.0	111.0
Average Days on Market	39.3	44.6	42.7	62.4	64.8	64.4	98.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

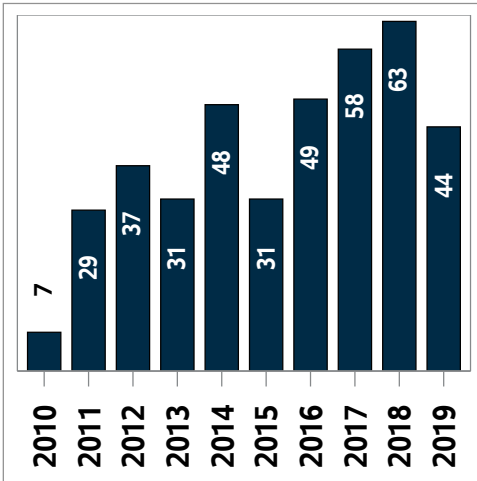
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

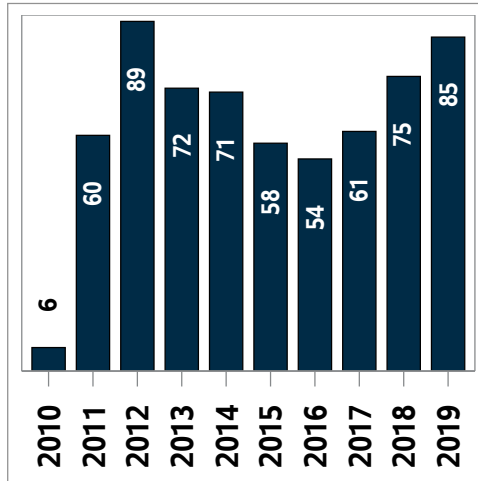
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Single Family Market Activity

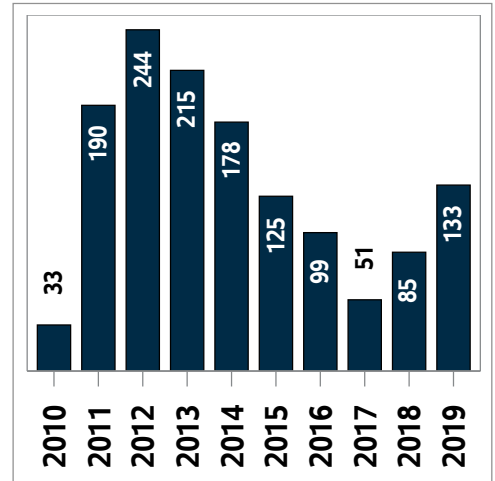
Sales Activity
(March only)



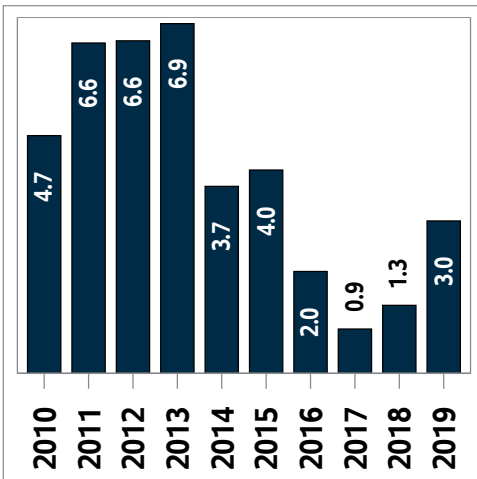
New Listings
(March only)



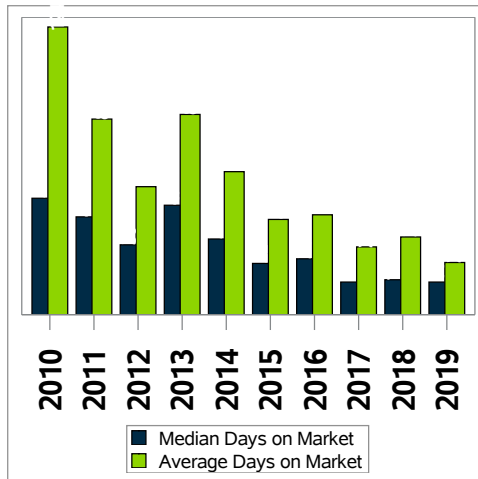
Active Listings
(March only)



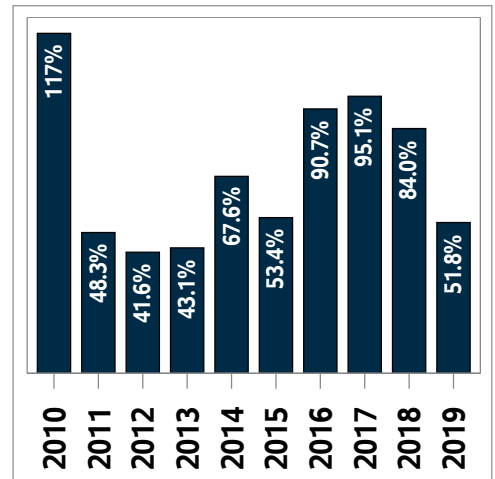
Months of Inventory
(March only)



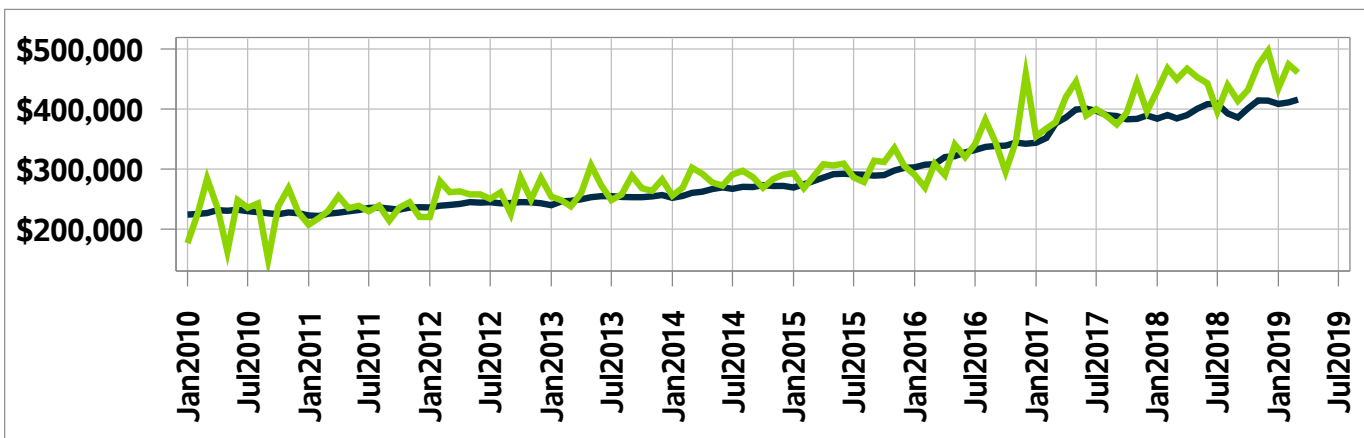
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

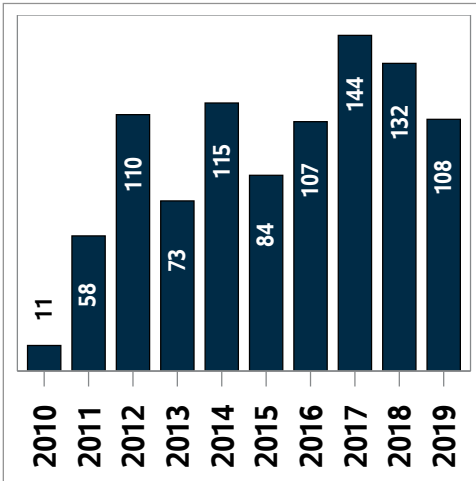


MLS® HPI Single Family Benchmark Price and Average Price

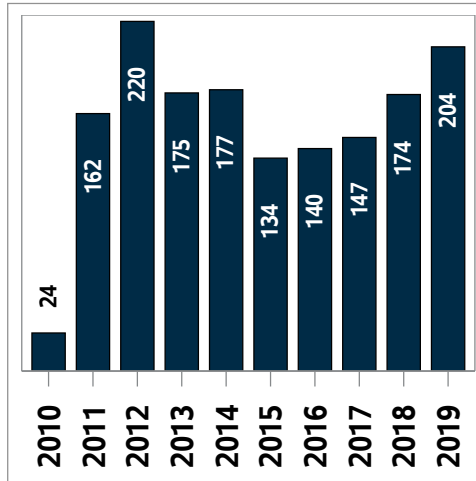


HALDIMAND COUNTY MLS® Single Family Market Activity

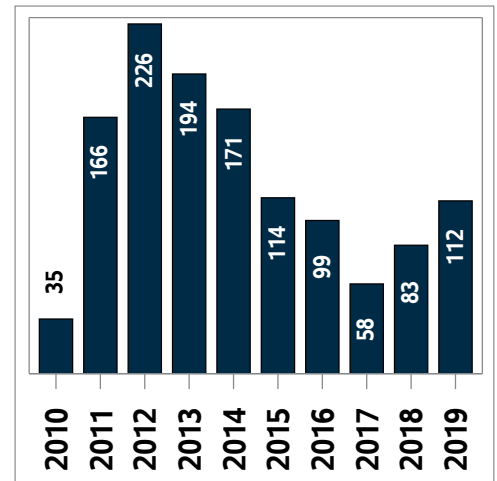
Sales Activity
(March Year-to-date)



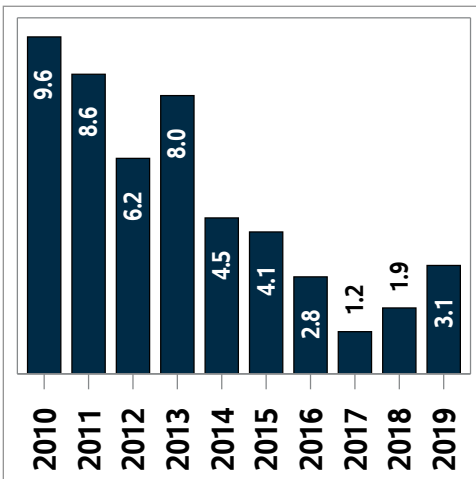
New Listings
(March Year-to-date)



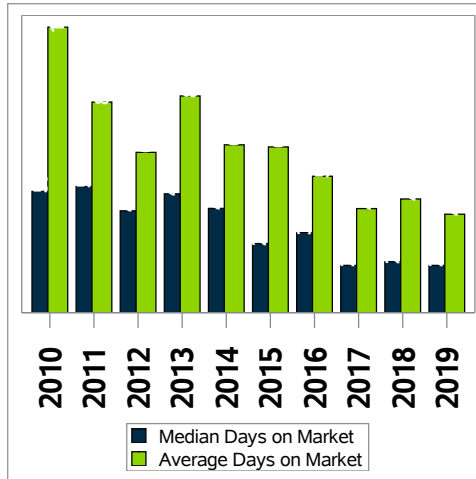
Active Listings¹
(March Year-to-date)



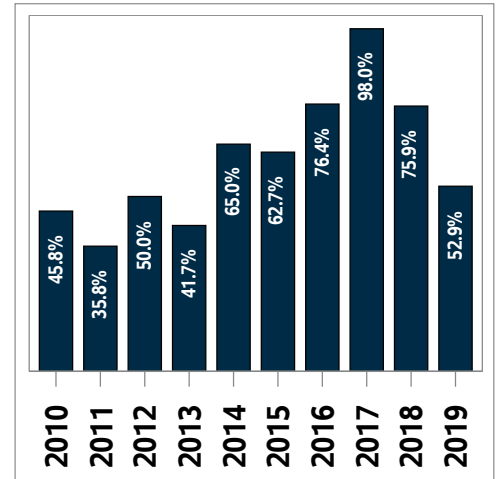
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	44	-30.2	-24.1	-10.2	-8.3	18.9	4,300.0
Dollar Volume	\$20,275,351	-28.4	-7.5	33.9	39.7	109.5	9,790.4
New Listings	85	13.3	39.3	57.4	19.7	-4.5	2,025.0
Active Listings	133	56.5	160.8	34.3	-25.3	-45.5	504.5
Sales to New Listings Ratio ¹	51.8	84.0	95.1	90.7	67.6	41.6	25.0
Months of Inventory ²	3.0	1.3	0.9	2.0	3.7	6.6	22.0
Average Price	\$460,803	2.5	21.9	49.2	52.4	76.2	124.8
Median Price	\$447,000	-1.8	22.8	59.6	57.3	68.7	118.0
Sales to List Price Ratio	98.4	98.6	99.0	97.8	97.0	98.2	93.2
Median Days on Market	14.0	15.0	14.0	24.0	32.5	30.0	10.0
Average Days on Market	22.4	33.4	29.1	42.9	61.4	55.0	10.0

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	108	-18.2	-25.0	0.9	-6.1	-1.8	3,500.0
Dollar Volume	\$49,474,880	-16.3	-6.8	58.0	53.8	71.5	6,030.7
New Listings	204	17.2	38.8	45.7	15.3	-7.3	2,166.7
Active Listings ³	112	34.5	92.5	12.8	-34.7	-50.6	440.3
Sales to New Listings Ratio ⁴	52.9	75.9	98.0	76.4	65.0	50.0	33.3
Months of Inventory ⁵	3.1	1.9	1.2	2.8	4.5	6.2	20.7
Average Price	\$458,101	2.2	24.3	56.6	63.8	74.7	70.3
Median Price	\$432,000	-3.1	22.6	57.1	56.0	72.8	110.7
Sales to List Price Ratio	98.2	98.2	98.4	96.8	96.5	96.9	92.3
Median Days on Market	19.5	21.0	19.5	33.0	43.0	42.0	111.0
Average Days on Market	40.6	46.9	42.9	56.2	69.2	66.1	98.7

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

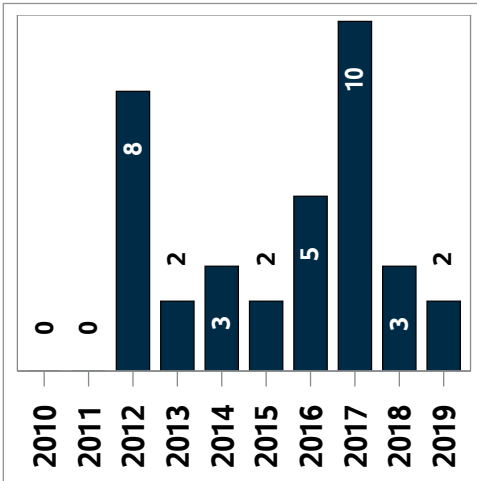
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

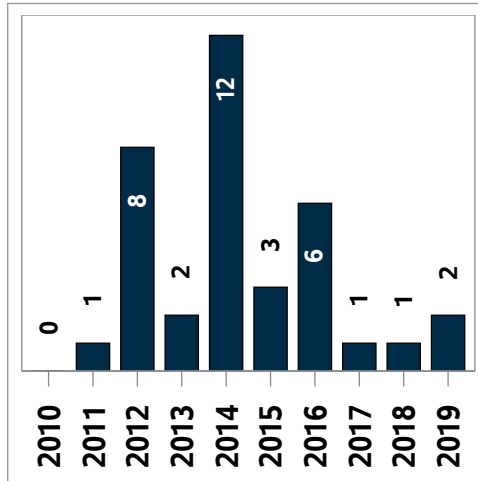
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Townhouse Market Activity

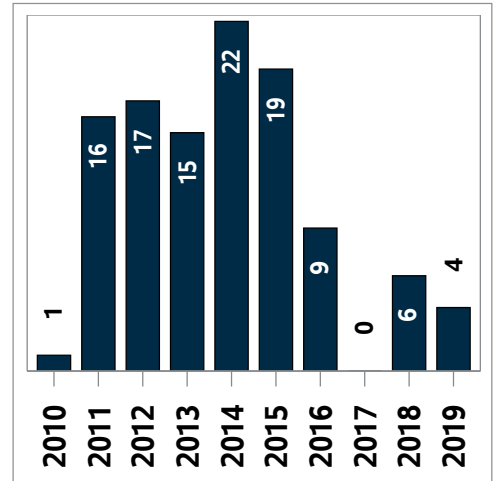
Sales Activity
(March only)



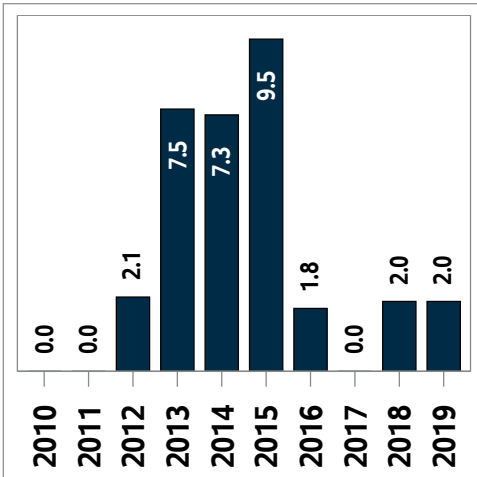
New Listings
(March only)



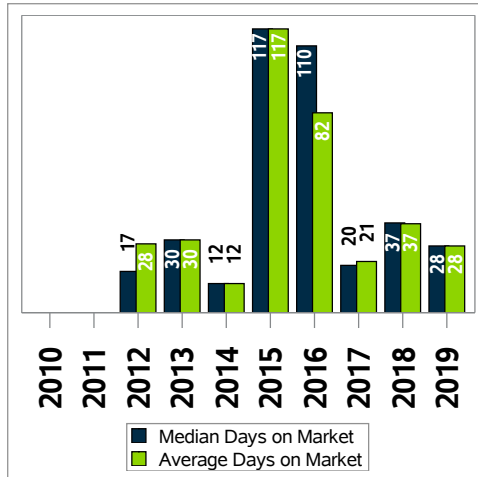
Active Listings
(March only)



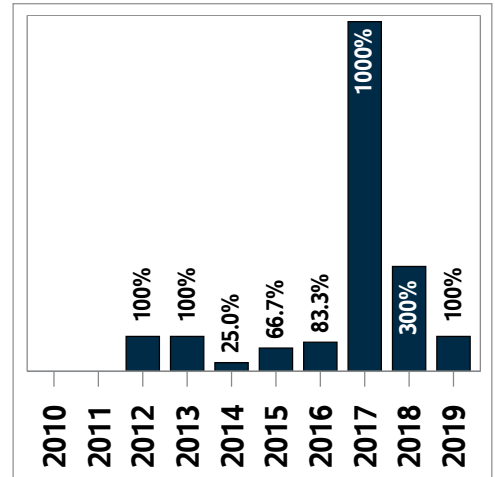
Months of Inventory
(March only)



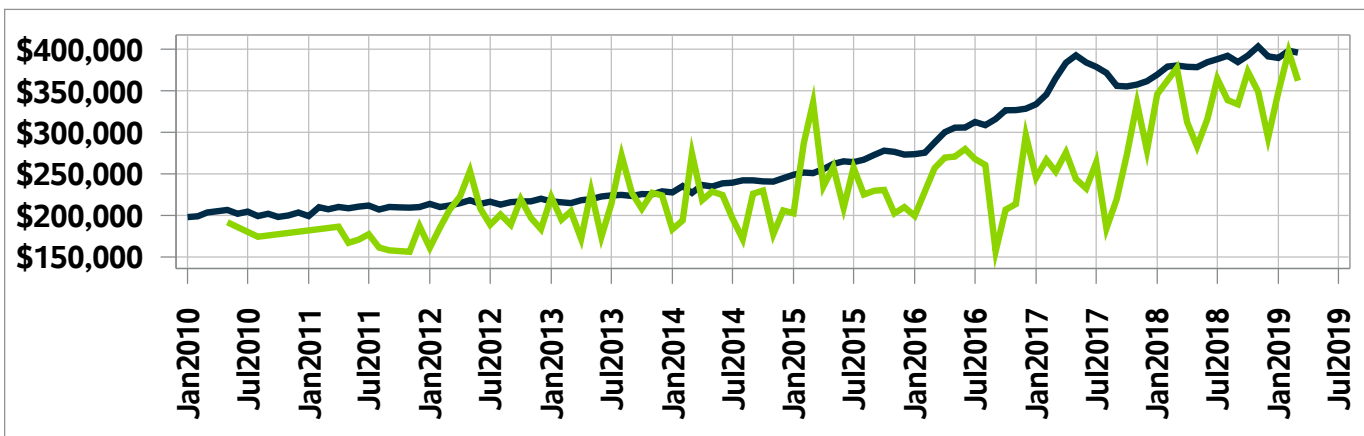
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

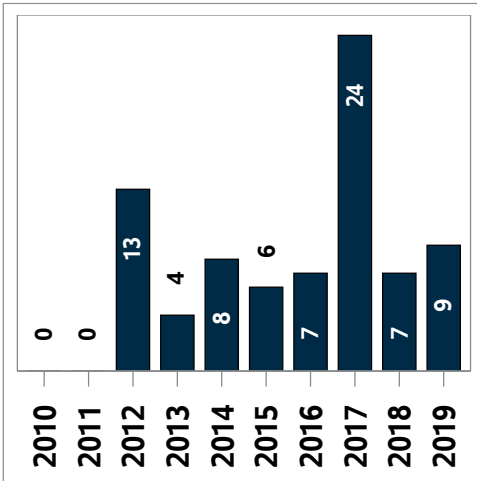


MLS® HPI Townhouse Benchmark Price and Average Price

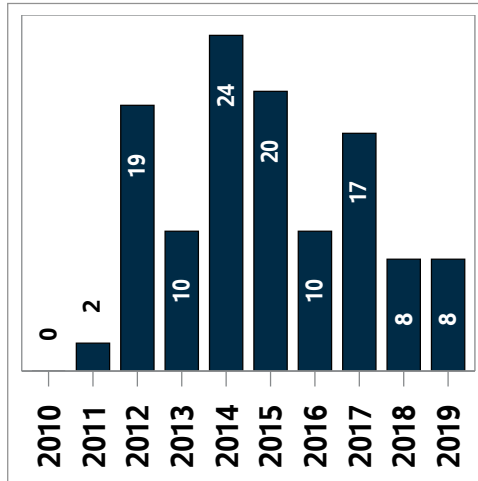


HALDIMAND COUNTY MLS® Townhouse Market Activity

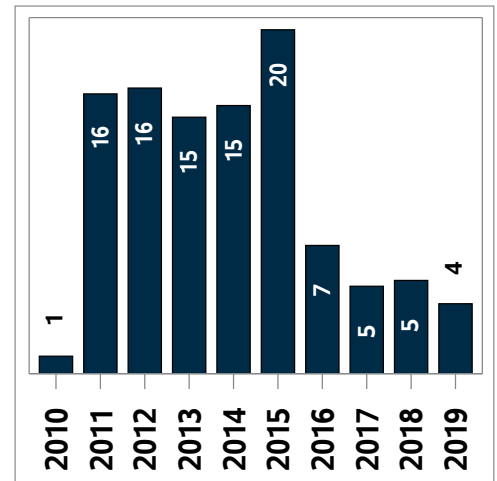
Sales Activity
(March Year-to-date)



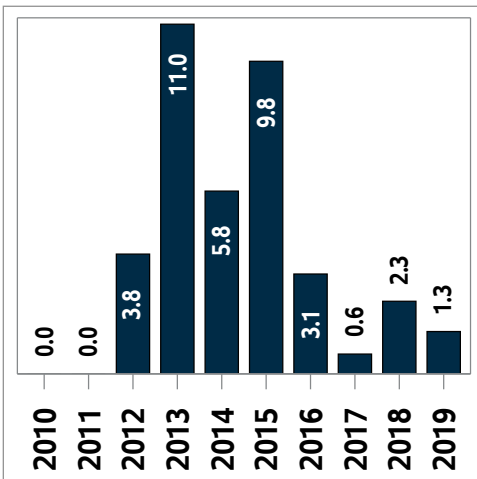
New Listings
(March Year-to-date)



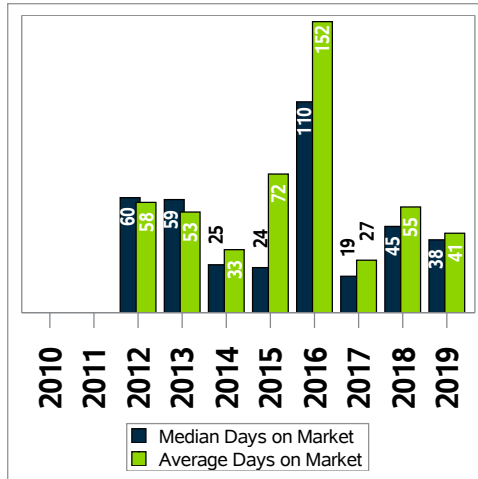
Active Listings¹
(March Year-to-date)



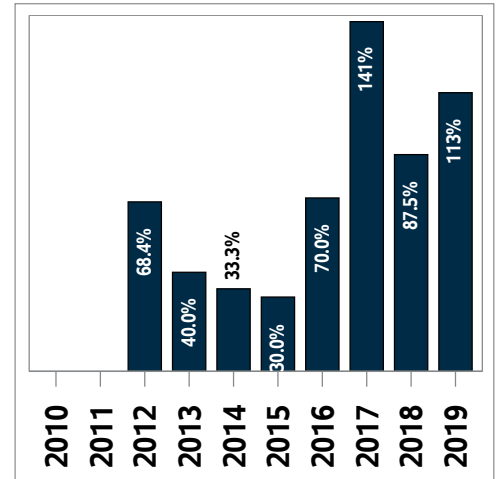
Months of Inventory²
(March Year-to-date)



Days on Market
(March Year-to-date)



Sales to New Listings Ratio
(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	2	-33.3	-80.0	-60.0	-33.3	-75.0	
Dollar Volume	\$724,000	-36.0	-71.4	-43.6	-12.0	-56.3	
New Listings	2	100.0	100.0	-66.7	-83.3	-75.0	100.0
Active Listings	4	-33.3		-55.6	-81.8	-76.5	300.0
Sales to New Listings Ratio ¹	100.0	300.0	1,000.0	83.3	25.0	100.0	
Months of Inventory ²	2.0	2.0		1.8	7.3	2.1	
Average Price	\$362,000	-4.1	43.2	40.9	32.0	75.0	
Median Price	\$362,000	-8.4	31.7	39.3	57.3	105.2	
Sales to List Price Ratio	98.5	97.9	102.4	102.9	99.5	98.7	
Median Days on Market	27.5	37.0	19.5	110.0	12.0	17.0	
Average Days on Market	27.5	36.7	21.1	82.4	12.0	28.4	

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	9	28.6	-62.5	28.6	12.5	-30.8	
Dollar Volume	\$3,261,500	29.7	-46.3	93.8	85.2	29.9	
New Listings	8	0.0	-52.9	-20.0	-66.7	-57.9	700.0
Active Listings ³	4	-25.0	-20.0	-45.5	-73.9	-75.5	300.0
Sales to New Listings Ratio ⁴	112.5	87.5	141.2	70.0	33.3	68.4	
Months of Inventory ⁵	1.3	2.3	0.6	3.1	5.8	3.8	
Average Price	\$362,389	0.8	43.3	50.7	64.6	87.7	
Median Price	\$387,500	10.7	40.1	68.6	90.9	121.4	
Sales to List Price Ratio	98.4	98.4	100.5	101.6	98.3	98.7	
Median Days on Market	38.0	45.0	19.0	110.0	25.0	60.0	
Average Days on Market	41.4	55.1	27.4	151.9	32.9	57.5	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

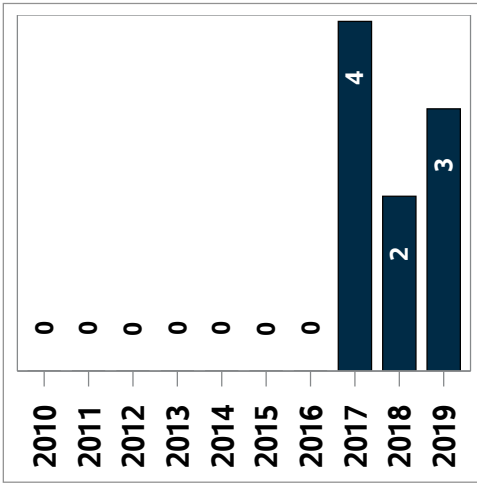
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

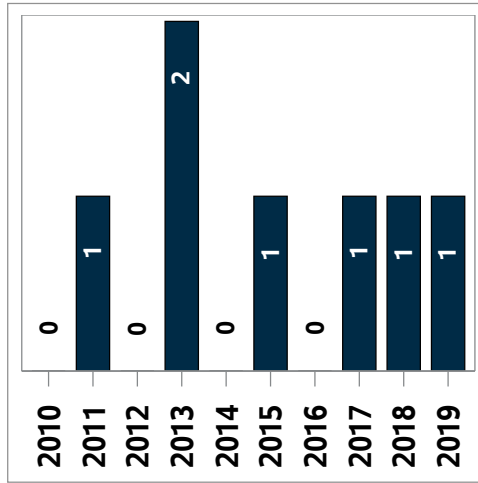
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® Apartment-Style Market Activity

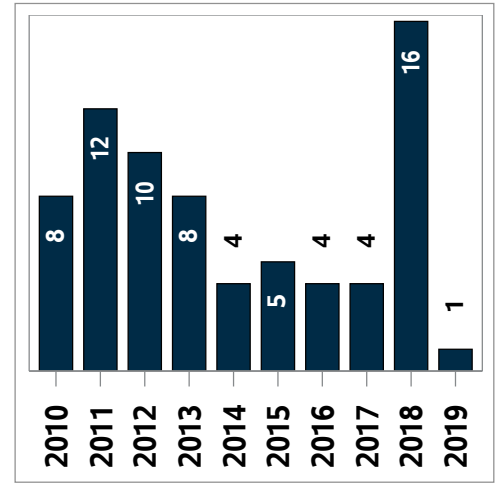
Sales Activity
(March only)



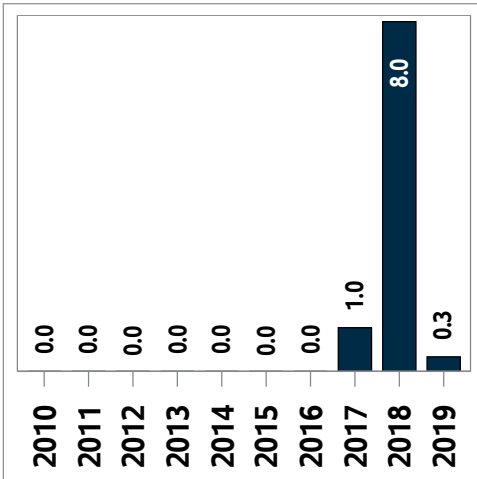
New Listings
(March only)



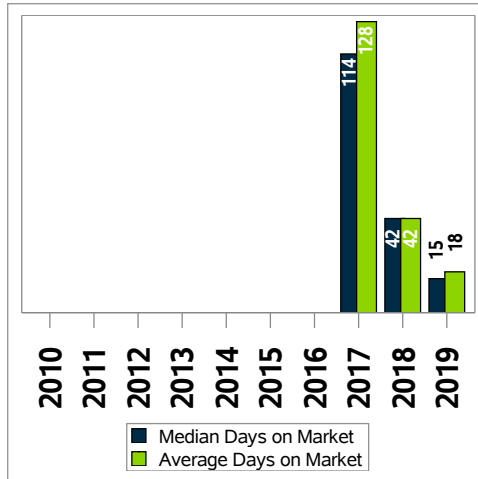
Active Listings
(March only)



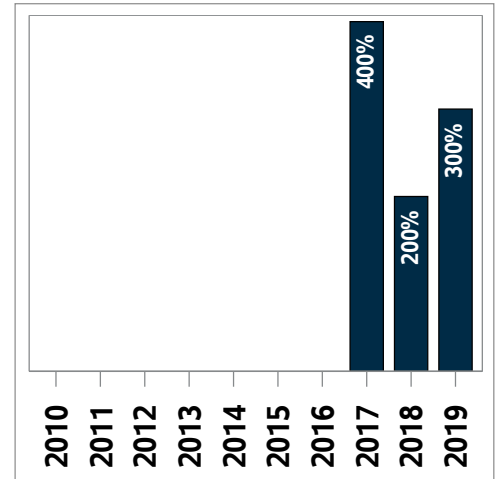
Months of Inventory
(March only)



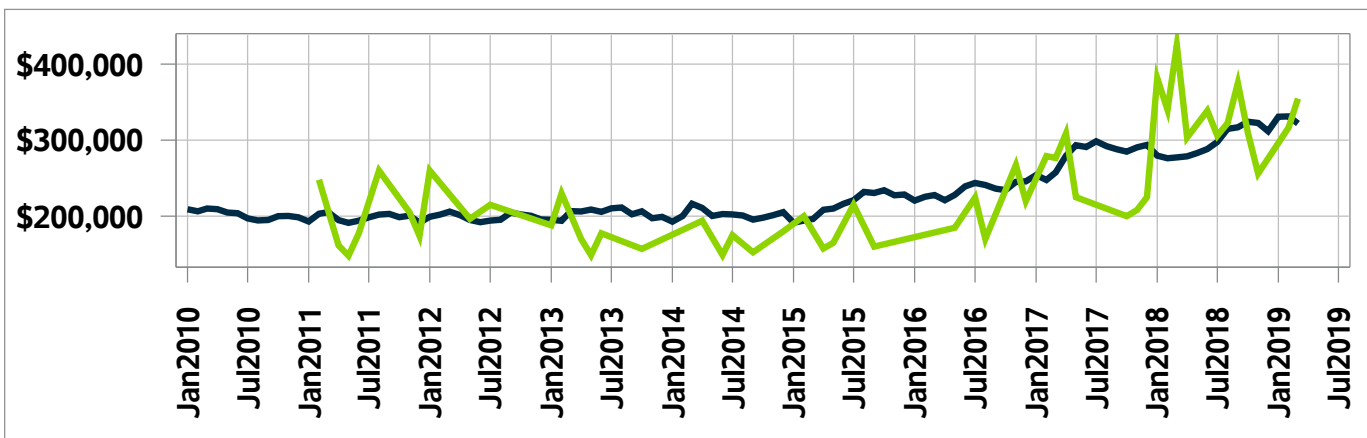
Days on Market
(March only)



Sales to New Listings Ratio
(March only)

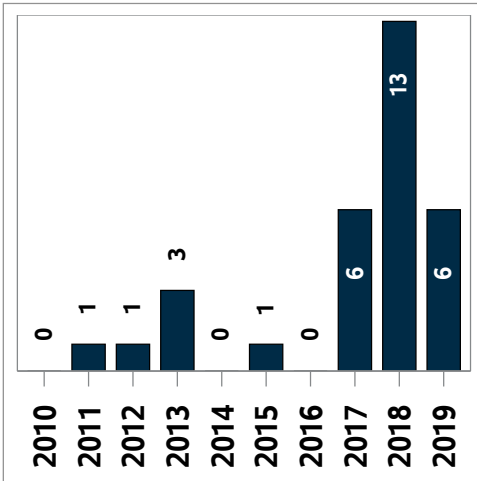


MLS® HPI Apartment-Style Benchmark Price and Average Price

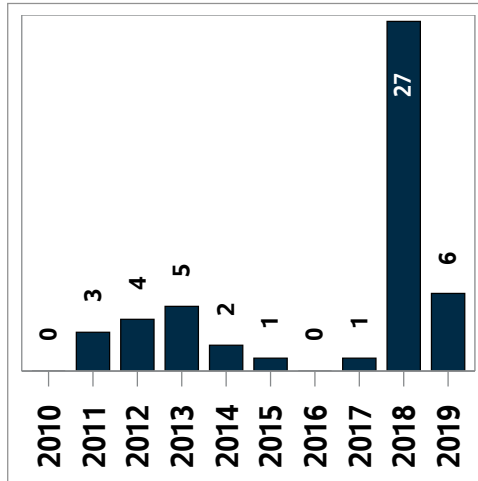


HALDIMAND COUNTY MLS® Apartment-Style Market Activity

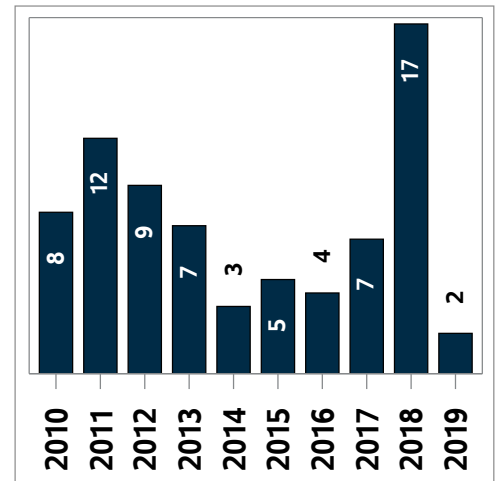
**Sales Activity
(March Year-to-date)**



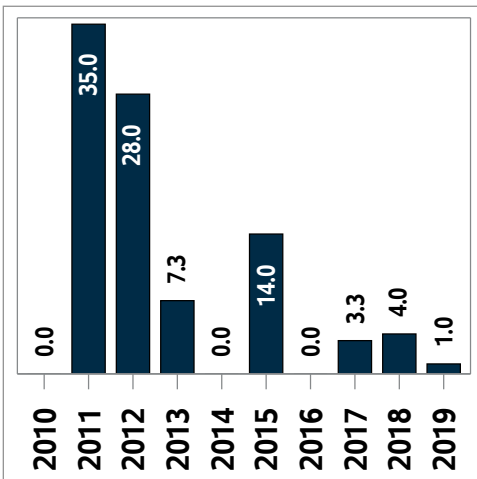
**New Listings
(March Year-to-date)**



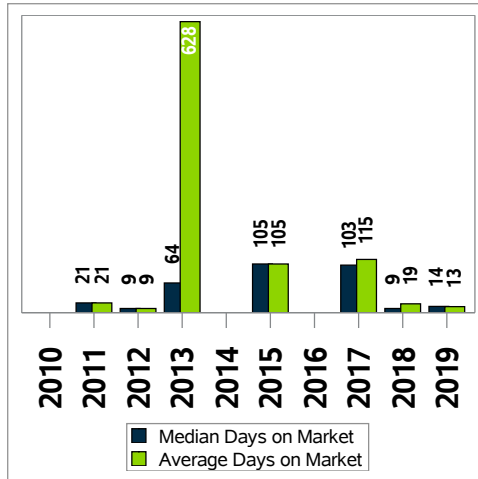
**Active Listings ¹
(March Year-to-date)**



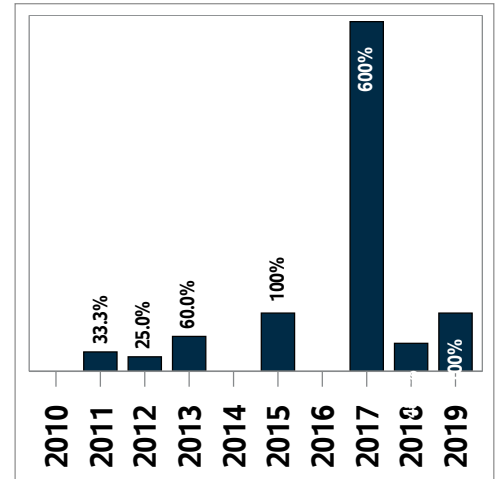
**Months of Inventory ²
(March Year-to-date)**



**Days on Market
(March Year-to-date)**



**Sales to New Listings Ratio
(March Year-to-date)**



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HALDIMAND COUNTY MLS® Apartment-Style Market Activity

Actual	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	3	50.0	-25.0				
Dollar Volume	\$1,064,000	25.2	-3.8				
New Listings	1	0.0	0.0				
Active Listings	1	-93.8	-75.0	-75.0	-75.0	-90.0	-87.5
Sales to New Listings Ratio ¹	300.0	200.0	400.0				
Months of Inventory ²	0.3	8.0	1.0				
Average Price	\$354,667	-16.5	28.3				
Median Price	\$349,000	-17.9	35.3				
Sales to List Price Ratio	96.8	101.2	104.5				
Median Days on Market	15.0	41.5	114.0				
Average Days on Market	18.0	41.5	128.3				

Year-to-date	March 2019	Compared to ⁶					
		March 2018	March 2017	March 2016	March 2014	March 2012	March 2009
Sales Activity	6	-53.8	0.0			500.0	
Dollar Volume	\$2,014,000	-58.4	21.0			674.9	
New Listings	6	-77.8	500.0		200.0	50.0	
Active Listings ³	2	-88.5	-70.0	-50.0	-40.0	-78.6	-75.0
Sales to New Listings Ratio ⁴	100.0	48.1	600.0			25.0	
Months of Inventory ⁵	1.0	4.0	3.3			28.0	
Average Price	\$335,667	-9.8	21.0			29.2	
Median Price	\$352,000	-16.2	32.3			35.4	
Sales to List Price Ratio	97.4	99.7	103.0			100.0	
Median Days on Market	13.5	9.0	102.5			9.0	
Average Days on Market	13.0	19.1	114.8			9.0	

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

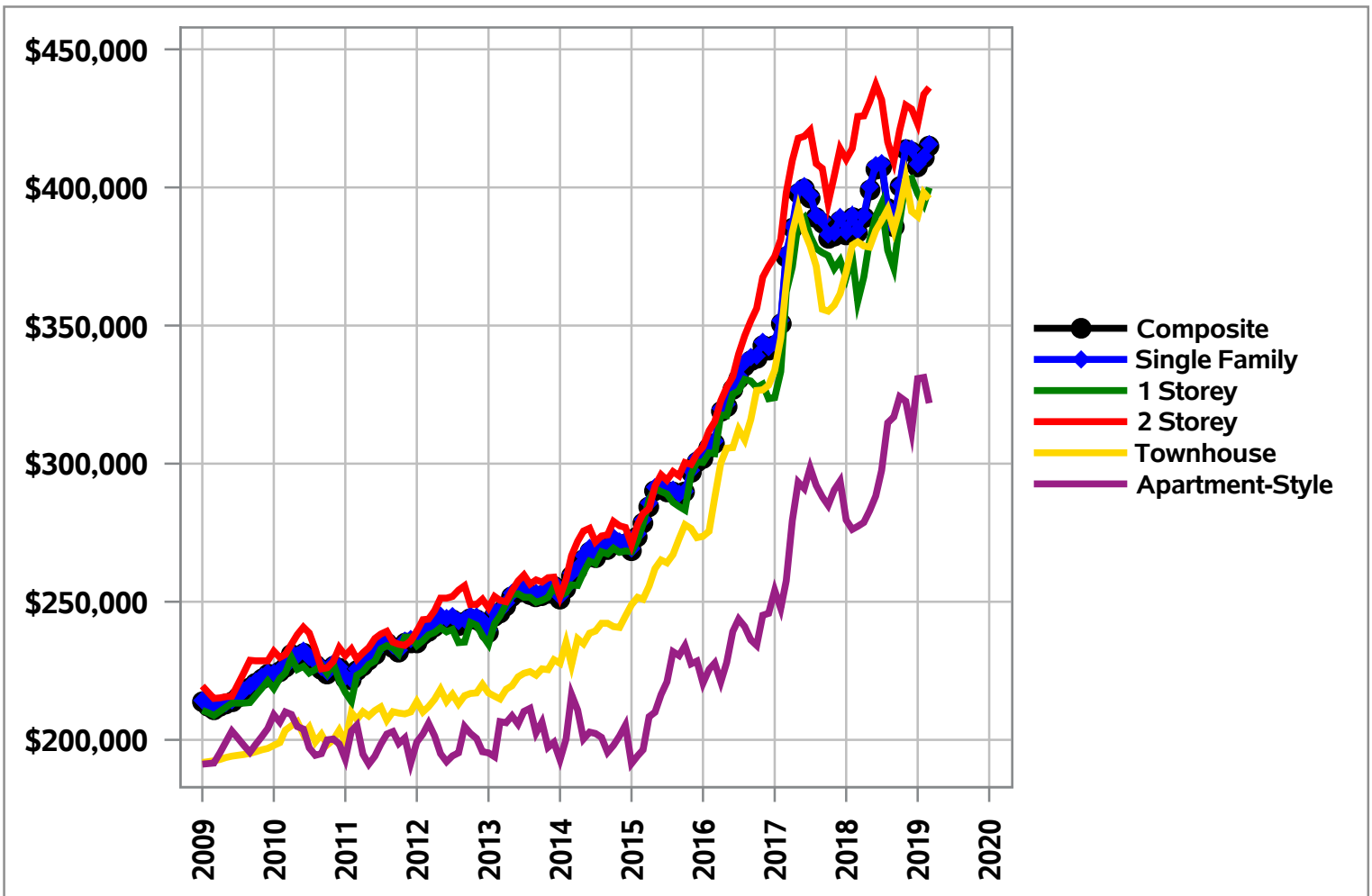
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HALDIMAND COUNTY MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$414,800	1.0	0.5	7.5	8.1	35.0	60.0
Single Family	\$415,700	1.1	0.4	7.7	8.1	34.9	59.6
One Storey	\$399,900	1.5	-0.8	7.8	11.5	31.7	56.1
Two Storey	\$436,200	0.6	1.8	6.5	2.5	38.4	63.6
Townhouse	\$395,900	-0.6	1.2	3.0	4.1	37.6	74.3
Apartment-Style	\$321,900	-2.8	3.3	1.6	16.1	41.3	48.8

MLS® HPI Benchmark Price



HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers