

HAMILTON

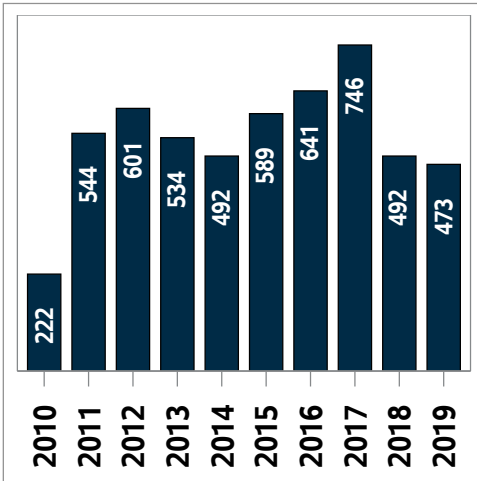
MLS® Residential Market Activity

February 2019

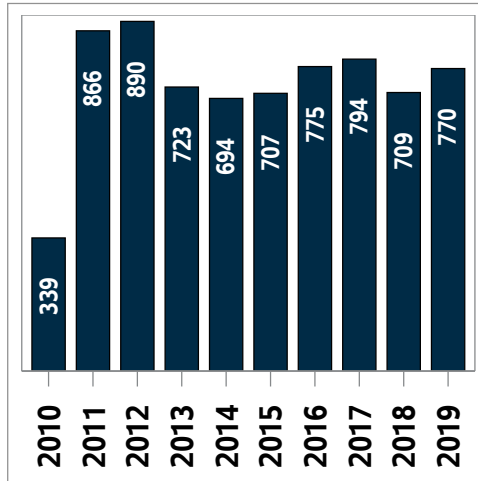


HAMILTON MLS® Residential Market Activity

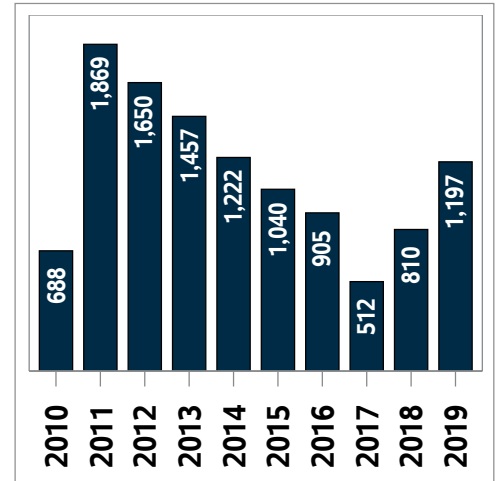
Sales Activity
(February only)



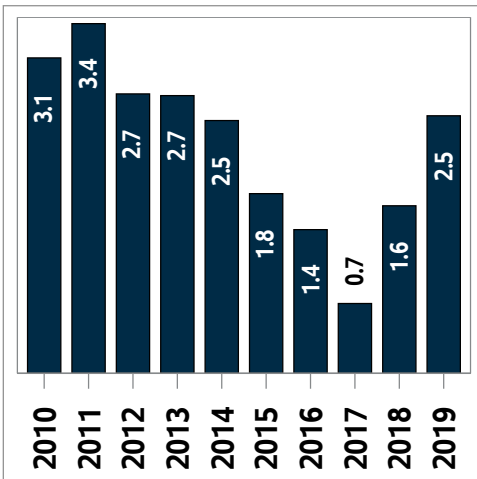
New Listings
(February only)



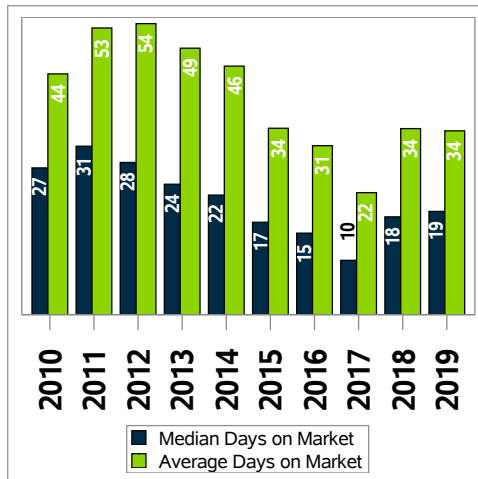
Active Listings
(February only)



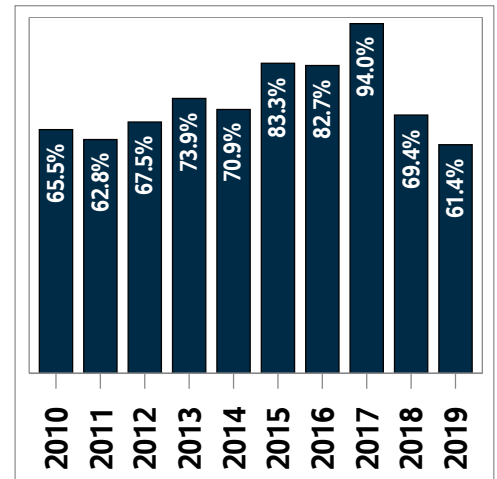
Months of Inventory
(February only)



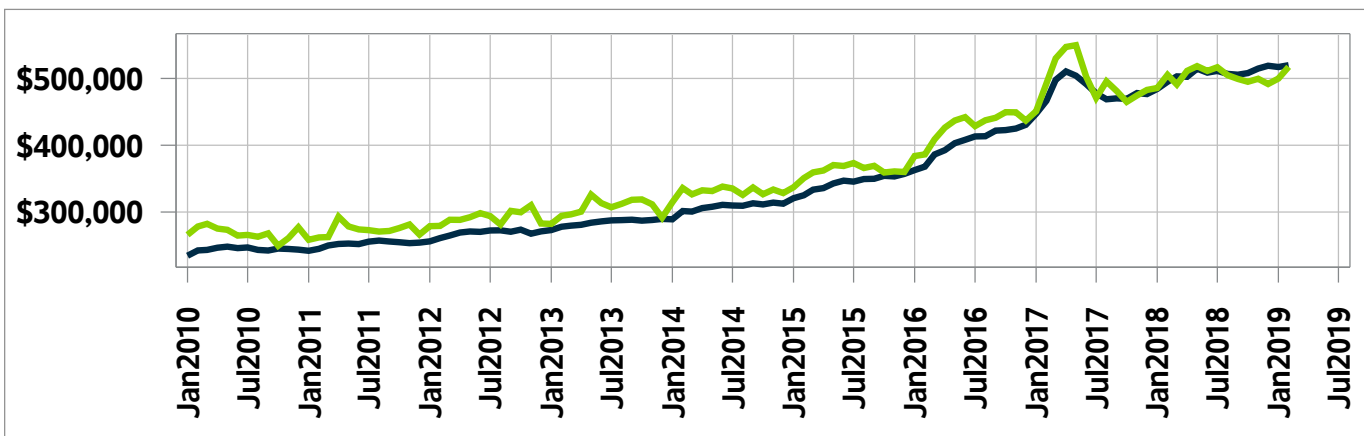
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

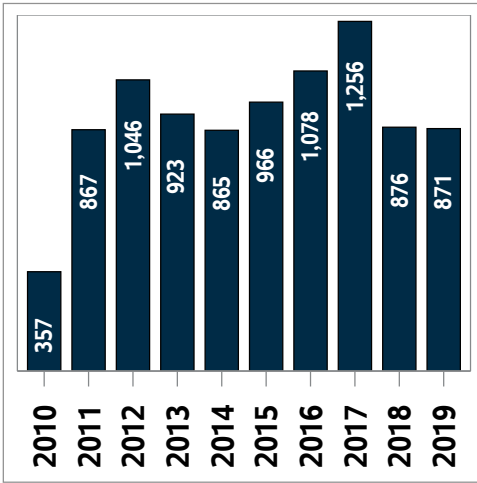


MLS® HPI Composite Benchmark Price and Average Price

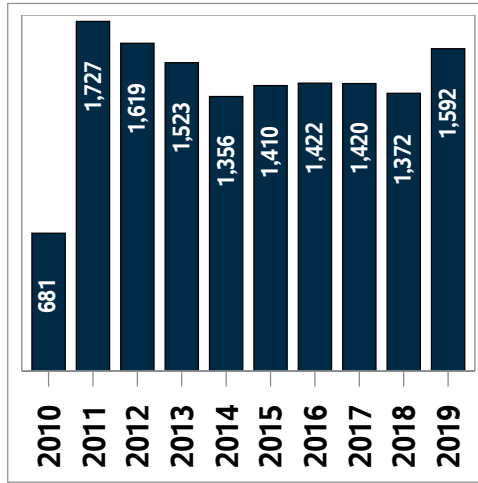


HAMILTON MLS® Residential Market Activity

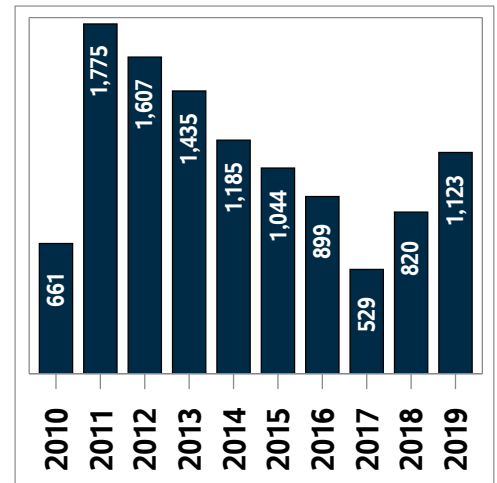
Sales Activity
(February Year-to-date)



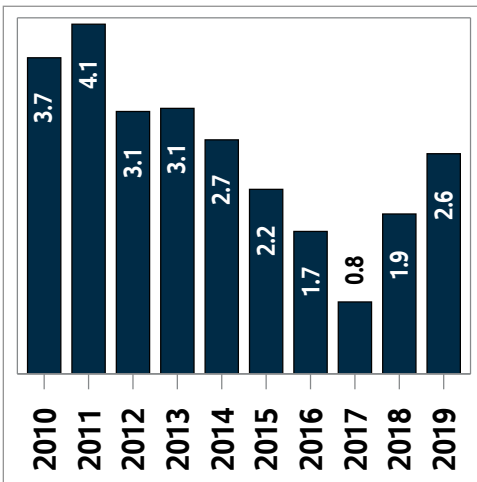
New Listings
(February Year-to-date)



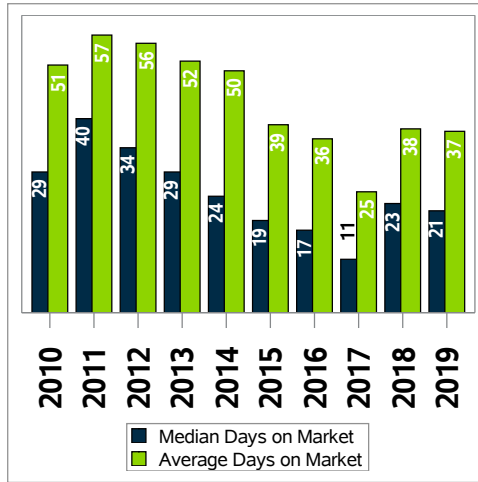
Active Listings ¹
(February Year-to-date)



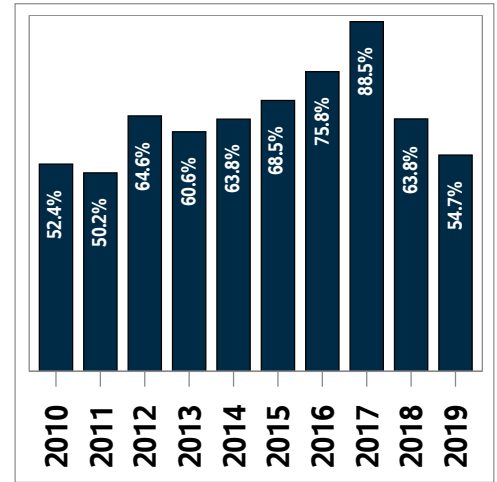
Months of Inventory ²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAMILTON MLS® Residential Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	473	-3.9	-36.6	-26.2	-3.9	-21.3	90.7
Dollar Volume	\$244,748,828	-1.6	-33.4	-1.2	48.1	45.8	305.1
New Listings	770	8.6	-3.0	-0.6	11.0	-13.5	166.4
Active Listings	1,197	47.8	133.8	32.3	-2.0	-27.5	-12.9
Sales to New Listings Ratio ¹	61.4	69.4	94.0	82.7	70.9	67.5	85.8
Months of Inventory ²	2.5	1.6	0.7	1.4	2.5	2.7	5.5
Average Price	\$517,439	2.4	5.1	34.0	54.0	85.3	112.4
Median Price	\$487,900	3.3	8.5	39.4	60.0	91.3	115.4
Sales to List Price Ratio	98.8	98.5	104.3	99.3	98.1	96.8	95.2
Median Days on Market	19.0	18.0	10.0	15.0	22.0	28.0	90.0
Average Days on Market	33.8	34.2	22.5	31.1	45.7	53.5	94.9

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	871	-0.6	-30.7	-19.2	0.7	-16.7	102.1
Dollar Volume	\$442,278,999	1.9	-25.9	6.8	56.7	52.6	335.7
New Listings	1,592	16.0	12.1	12.0	17.4	-1.7	187.4
Active Listings ³	1,123	36.9	112.2	24.9	-5.3	-30.1	-23.4
Sales to New Listings Ratio ⁴	54.7	63.8	88.5	75.8	63.8	64.6	77.8
Months of Inventory ⁵	2.6	1.9	0.8	1.7	2.7	3.1	6.8
Average Price	\$507,783	2.5	6.9	32.2	55.7	83.2	115.6
Median Price	\$482,500	4.9	12.2	37.9	62.5	89.9	117.8
Sales to List Price Ratio	98.7	98.4	103.2	99.1	98.1	96.8	94.0
Median Days on Market	21.0	22.5	11.0	17.0	24.0	34.0	84.0
Average Days on Market	37.4	37.9	24.9	35.8	49.9	55.5	90.1

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

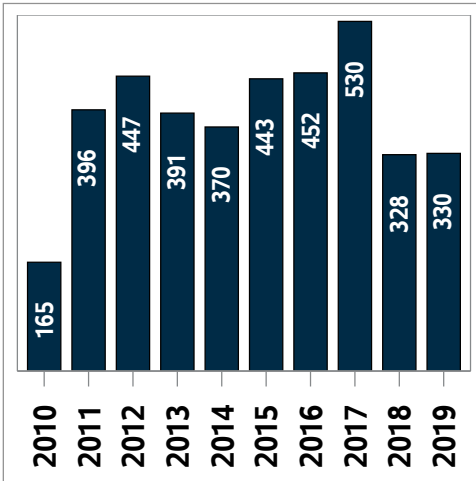
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

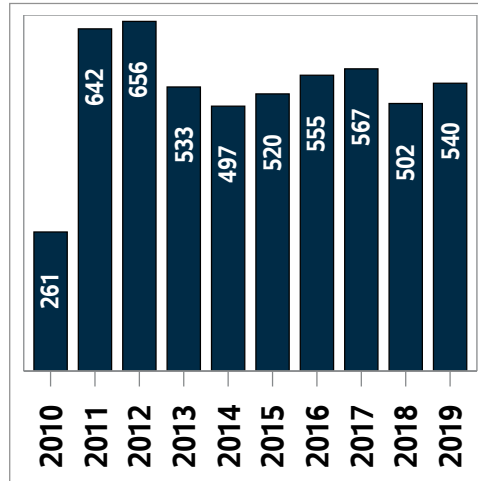
HAMILTON

MLS® Single Family Market Activity

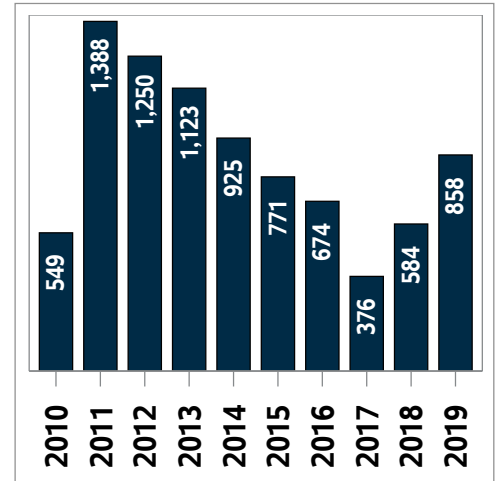
Sales Activity
(February only)



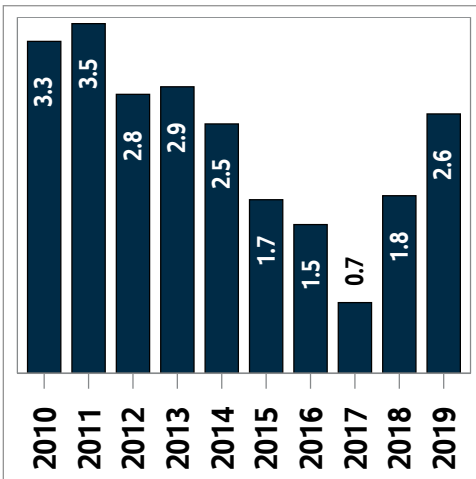
New Listings
(February only)



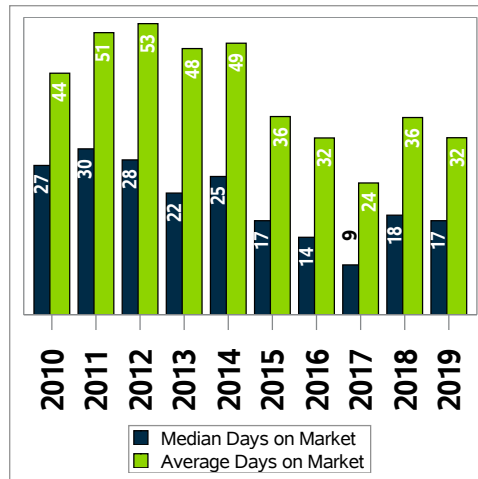
Active Listings
(February only)



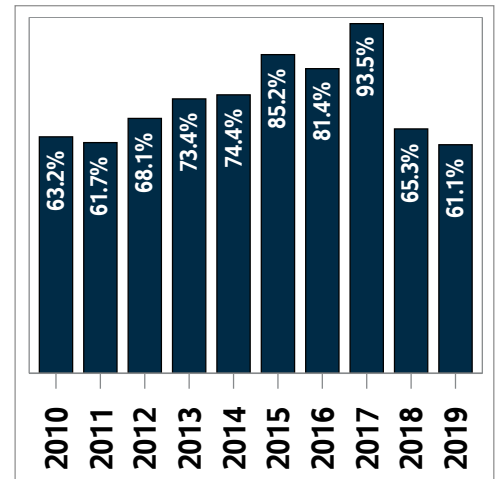
Months of Inventory
(February only)



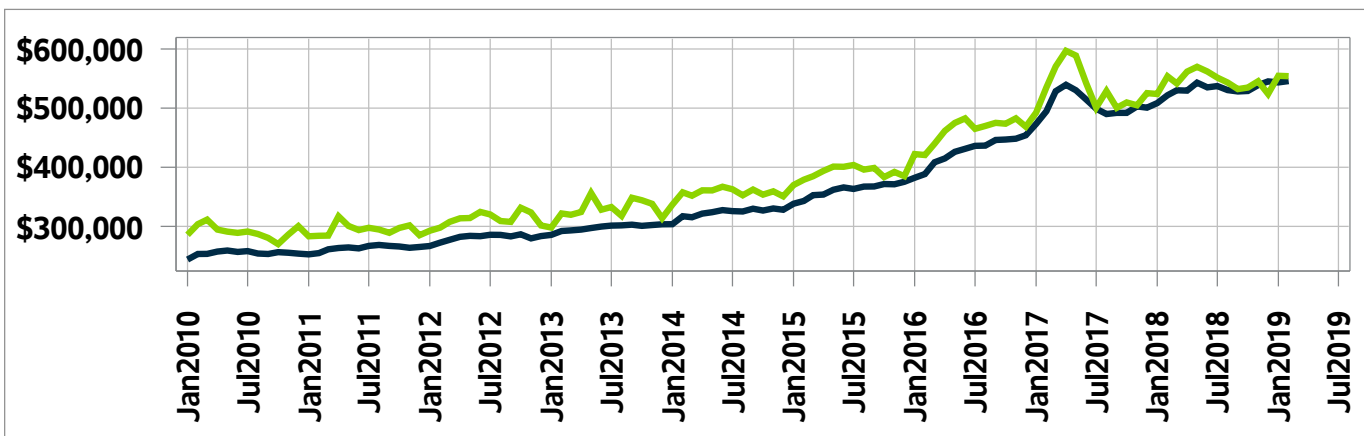
Days on Market
(February only)



Sales to New Listings Ratio
(February only)

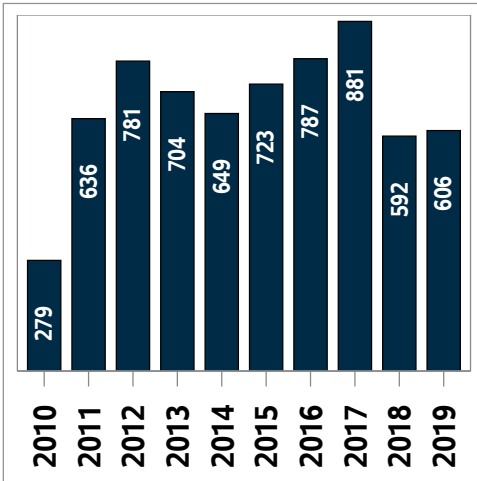


MLS® HPI Single Family Benchmark Price and Average Price

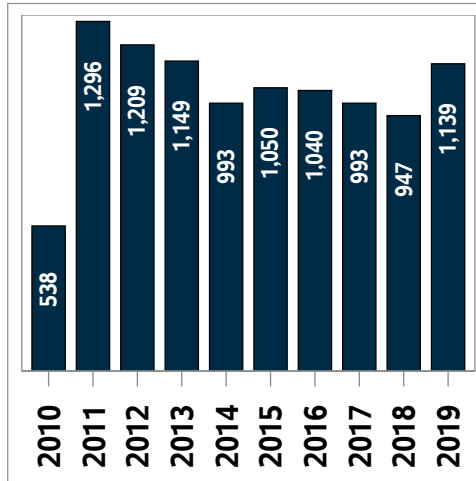


HAMILTON MLS® Single Family Market Activity

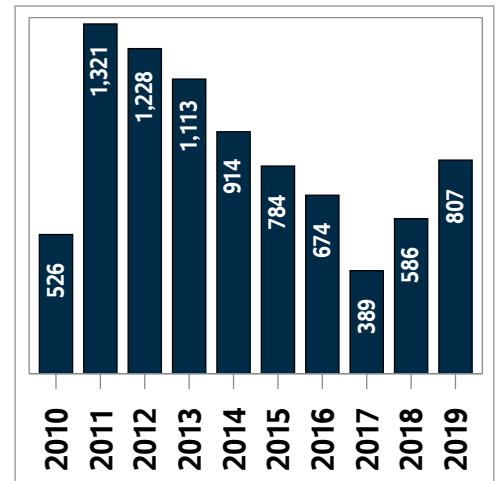
Sales Activity
(February Year-to-date)



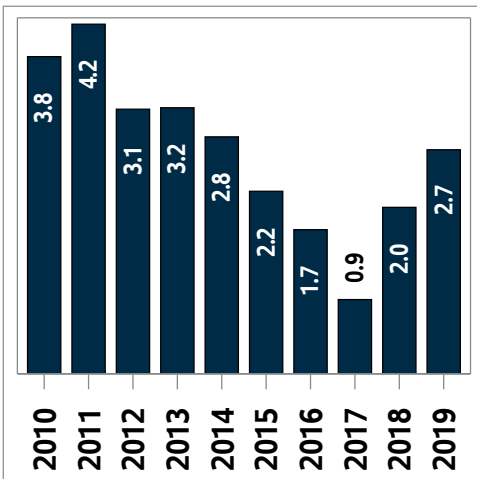
New Listings
(February Year-to-date)



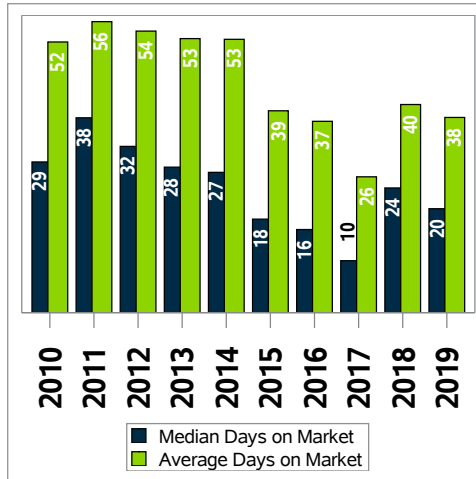
Active Listings ¹
(February Year-to-date)



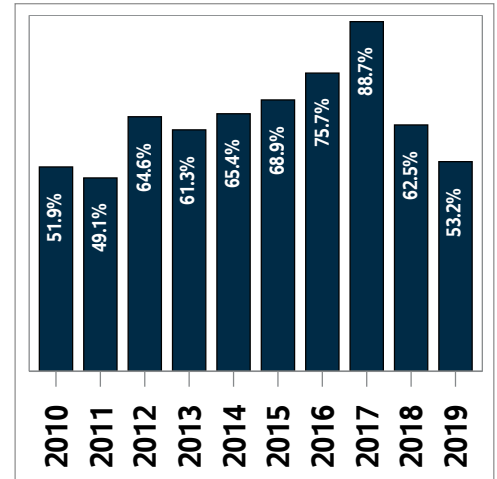
Months of Inventory ²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAMILTON MLS® Single Family Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	330	0.6	-37.7	-27.0	-10.8	-26.2	81.3
Dollar Volume	\$182,814,952	0.6	-35.5	-3.9	38.2	37.3	284.2
New Listings	540	7.6	-4.8	-2.7	8.7	-17.7	144.3
Active Listings	858	46.9	128.2	27.3	-7.2	-31.4	-19.7
Sales to New Listings Ratio ¹	61.1	65.3	93.5	81.4	74.4	68.1	82.4
Months of Inventory ²	2.6	1.8	0.7	1.5	2.5	2.8	5.9
Average Price	\$553,985	0.0	3.5	31.7	54.9	86.0	111.9
Median Price	\$513,500	0.0	7.0	31.7	58.0	93.0	114.0
Sales to List Price Ratio	98.8	98.5	104.5	99.7	97.9	97.0	94.7
Median Days on Market	17.0	18.0	9.0	14.0	25.0	28.0	91.0
Average Days on Market	32.0	35.7	23.8	32.0	49.1	52.7	97.5

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	606	2.4	-31.2	-23.0	-6.6	-22.4	89.4
Dollar Volume	\$335,900,533	5.0	-26.4	1.3	48.5	45.5	318.0
New Listings	1,139	20.3	14.7	9.5	14.7	-5.8	164.9
Active Listings ³	807	37.7	107.3	19.7	-11.7	-34.3	-29.0
Sales to New Listings Ratio ⁴	53.2	62.5	88.7	75.7	65.4	64.6	74.4
Months of Inventory ⁵	2.7	2.0	0.9	1.7	2.8	3.1	7.1
Average Price	\$554,291	2.6	7.0	31.5	59.0	87.5	120.8
Median Price	\$520,000	4.7	12.4	34.7	65.1	96.2	121.3
Sales to List Price Ratio	98.7	98.3	103.4	99.5	98.1	96.9	94.0
Median Days on Market	20.0	24.0	10.0	16.0	27.0	32.0	85.0
Average Days on Market	37.6	40.1	26.1	36.8	52.6	54.2	93.0

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

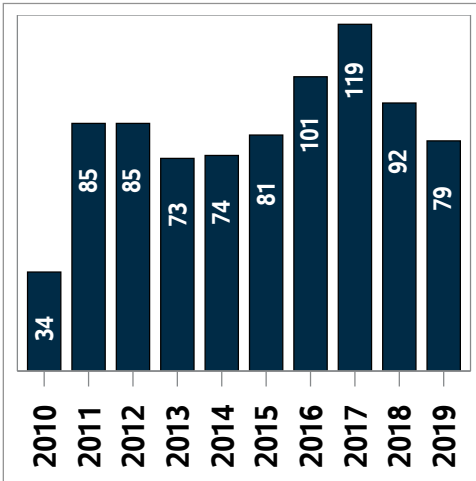
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

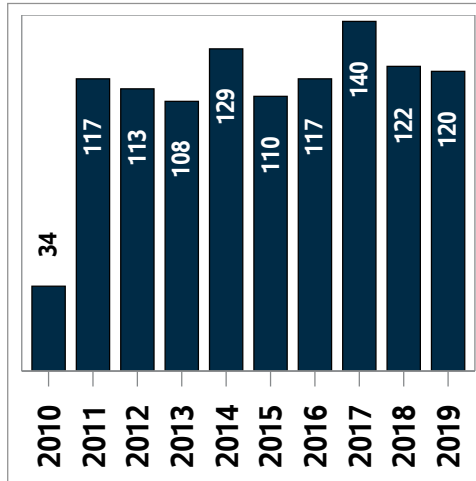
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAMILTON MLS® Townhouse Market Activity

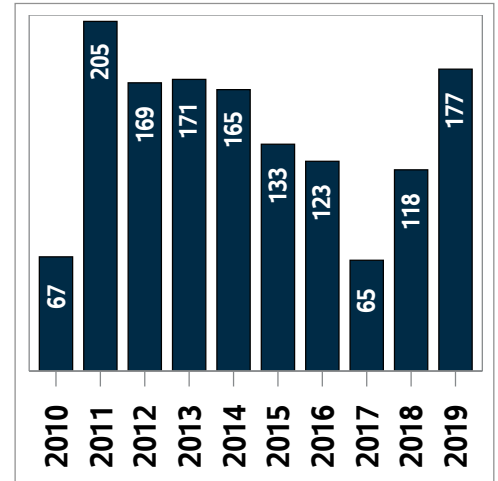
Sales Activity
(February only)



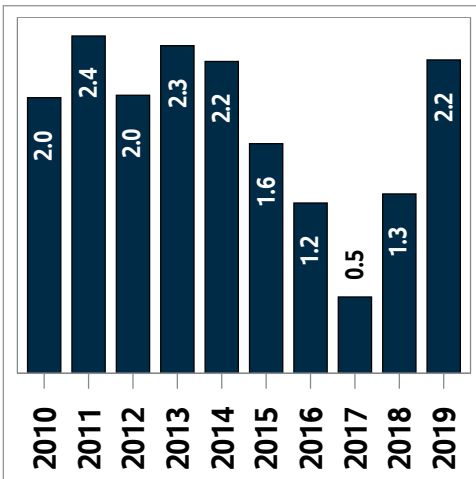
New Listings
(February only)



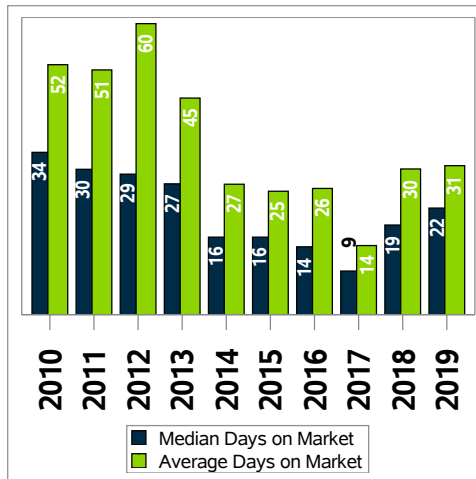
Active Listings
(February only)



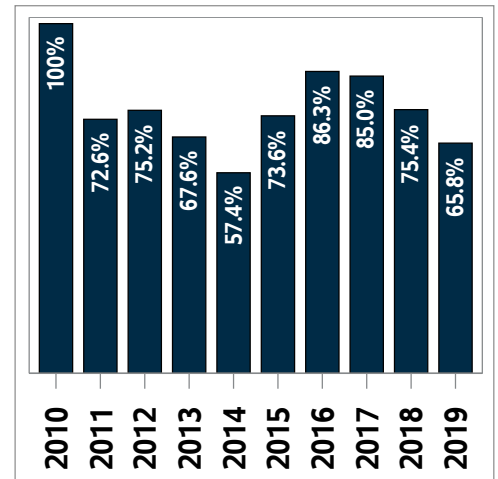
Months of Inventory
(February only)



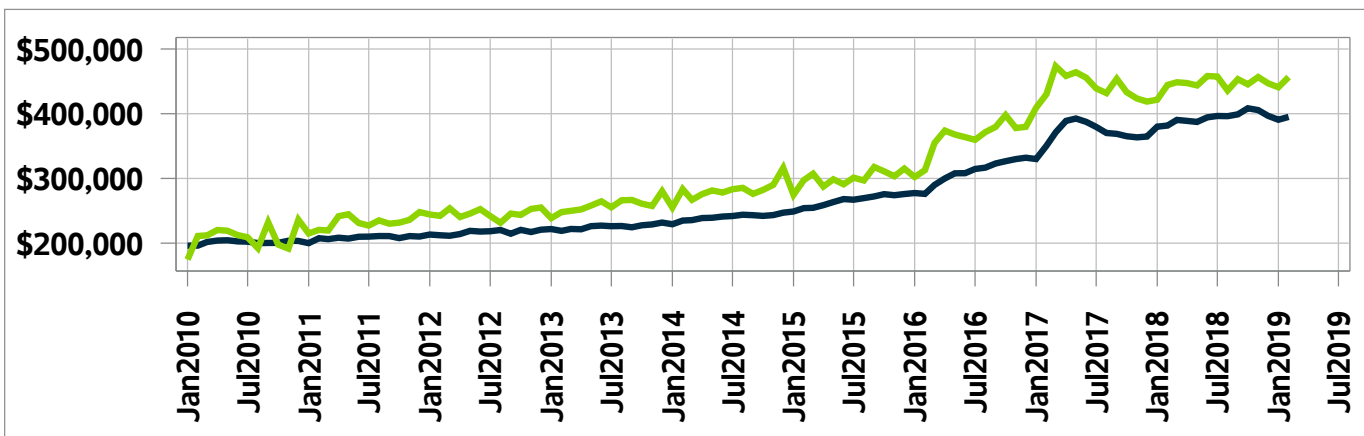
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



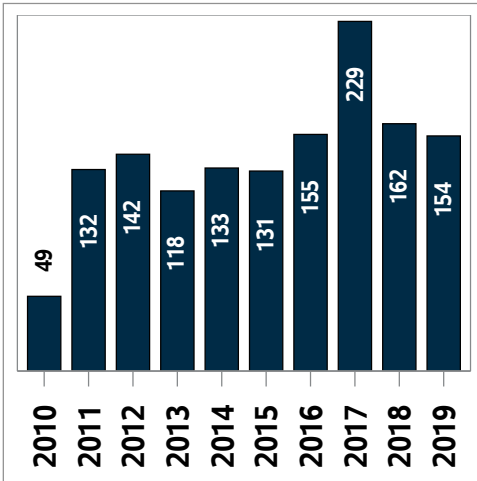
MLS® HPI Townhouse Benchmark Price and Average Price



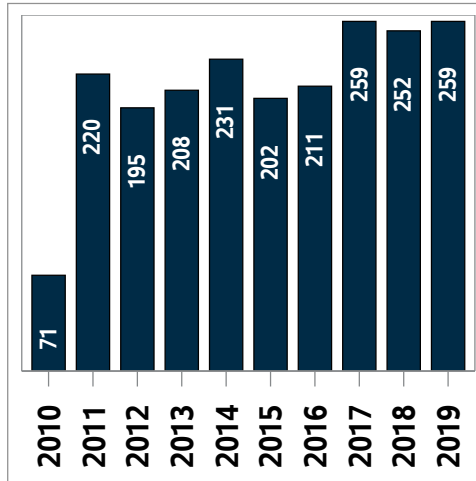
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MLS® Townhouse Market Activity

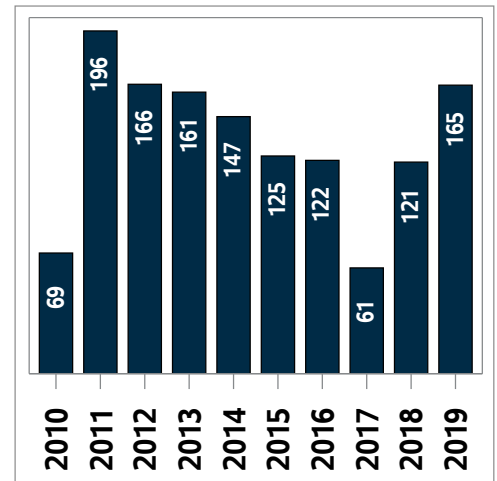
Sales Activity
(February Year-to-date)



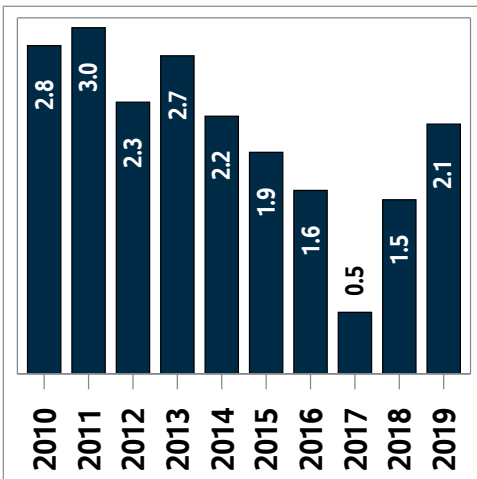
New Listings
(February Year-to-date)



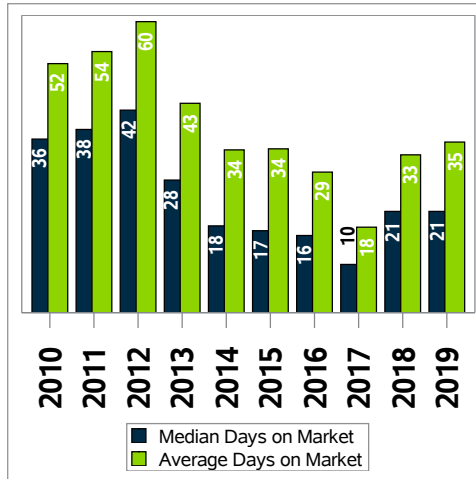
Active Listings¹
(February Year-to-date)



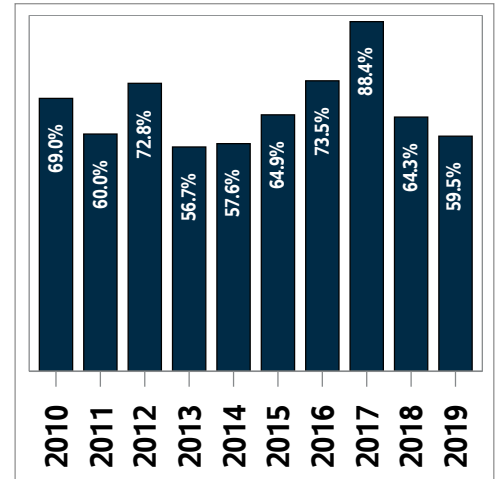
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

HAMILTON MLS® Townhouse Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	79	-14.1	-33.6	-21.8	6.8	-7.1	107.9
Dollar Volume	\$36,072,876	-11.8	-29.5	14.2	72.0	75.2	345.7
New Listings	120	-1.6	-14.3	2.6	-7.0	6.2	224.3
Active Listings	177	50.0	172.3	43.9	7.3	4.7	7.3
Sales to New Listings Ratio ¹	65.8	75.4	85.0	86.3	57.4	75.2	102.7
Months of Inventory ²	2.2	1.3	0.5	1.2	2.2	2.0	4.3
Average Price	\$456,619	2.7	6.2	46.0	61.1	88.6	114.4
Median Price	\$452,000	1.9	6.4	39.1	54.6	75.9	98.2
Sales to List Price Ratio	98.7	97.9	105.7	99.7	99.8	96.5	97.2
Median Days on Market	22.0	18.5	9.0	14.0	16.0	29.0	84.0
Average Days on Market	30.7	30.1	14.3	26.0	26.9	60.1	81.6

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	154	-4.9	-32.8	-0.6	15.8	8.5	123.2
Dollar Volume	\$69,139,916	-1.8	-28.1	44.3	91.9	100.3	392.1
New Listings	259	2.8	0.0	22.7	12.1	32.8	280.9
Active Listings ³	165	36.4	172.7	35.2	12.2	-0.3	-8.1
Sales to New Listings Ratio ⁴	59.5	64.3	88.4	73.5	57.6	72.8	101.5
Months of Inventory ⁵	2.1	1.5	0.5	1.6	2.2	2.3	5.2
Average Price	\$448,960	3.3	6.9	45.2	65.7	84.7	120.5
Median Price	\$459,950	5.4	9.5	43.8	67.9	80.4	110.0
Sales to List Price Ratio	98.6	98.3	104.1	99.3	98.8	96.7	92.8
Median Days on Market	21.0	21.0	10.0	16.0	18.0	42.0	80.0
Average Days on Market	35.4	32.7	17.7	29.2	33.8	60.4	80.6

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

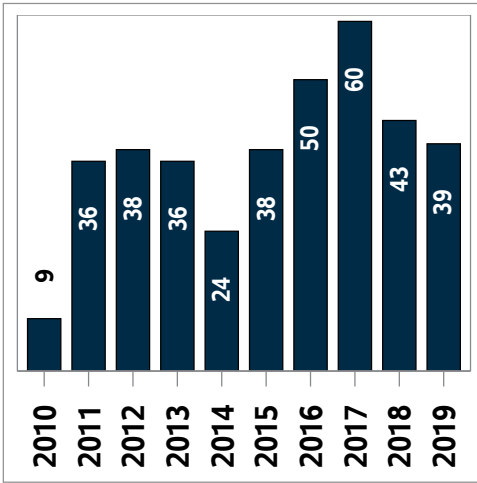
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

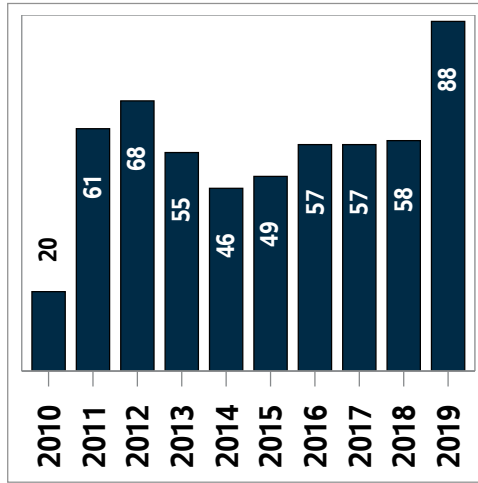
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAMILTON MLS® Apartment-Style Market Activity

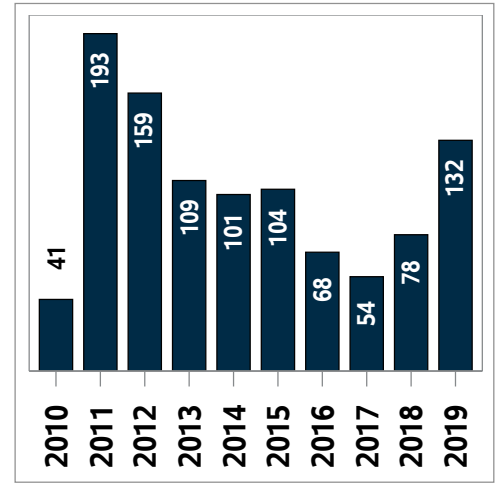
Sales Activity
(February only)



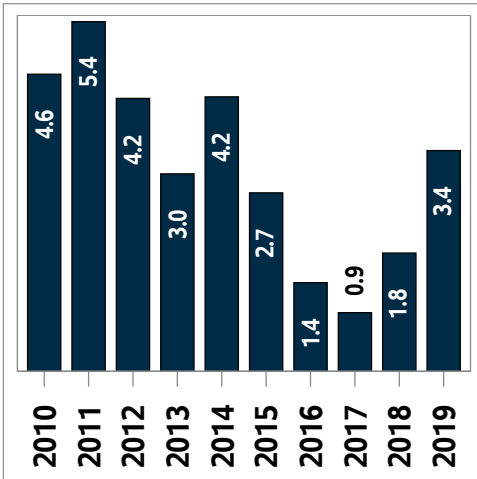
New Listings
(February only)



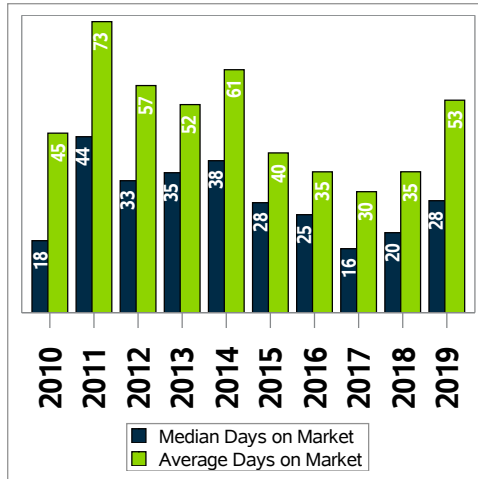
Active Listings
(February only)



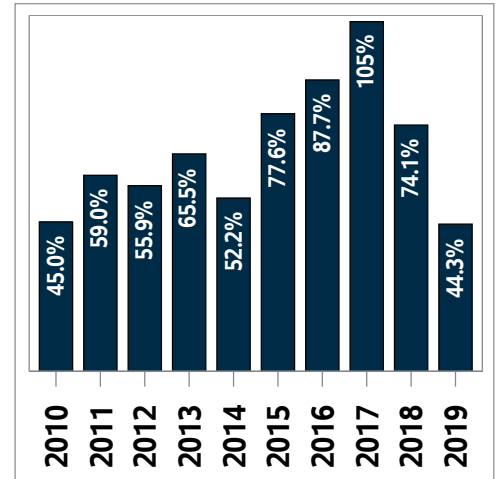
Months of Inventory
(February only)



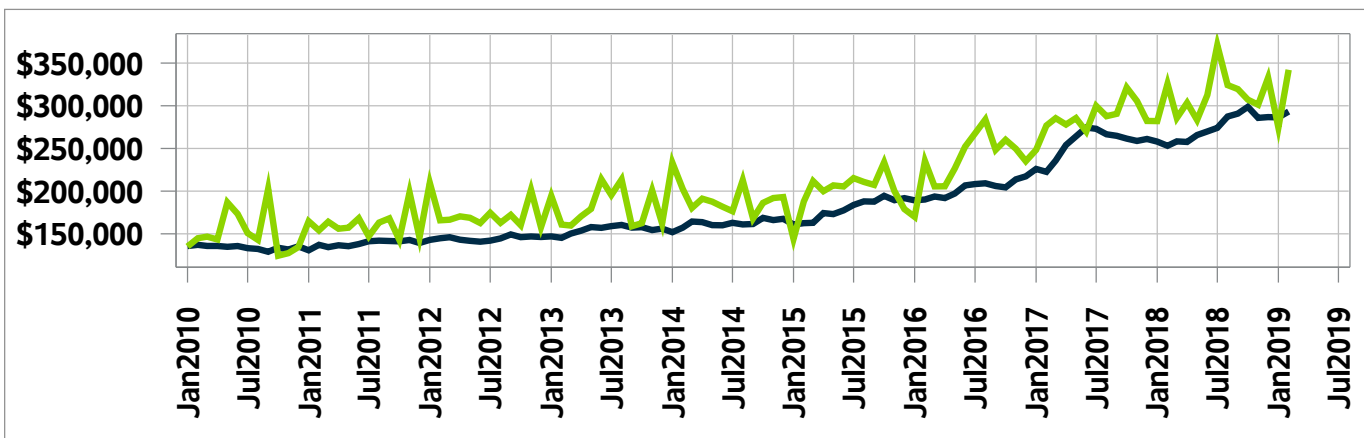
Days on Market
(February only)



Sales to New Listings Ratio
(February only)



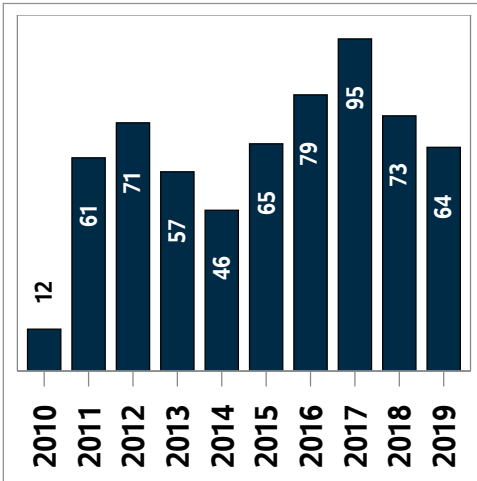
MLS® HPI Apartment-Style Benchmark Price and Average Price



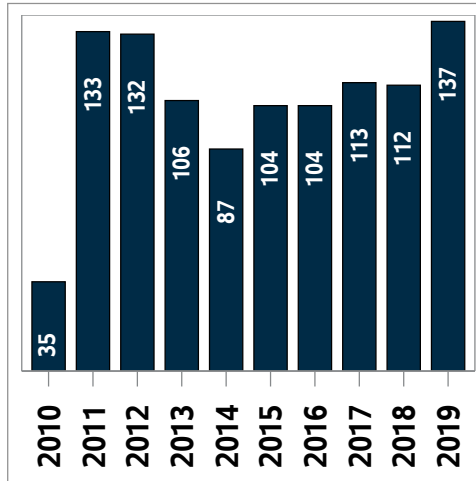
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MLS® Apartment-Style Market Activity

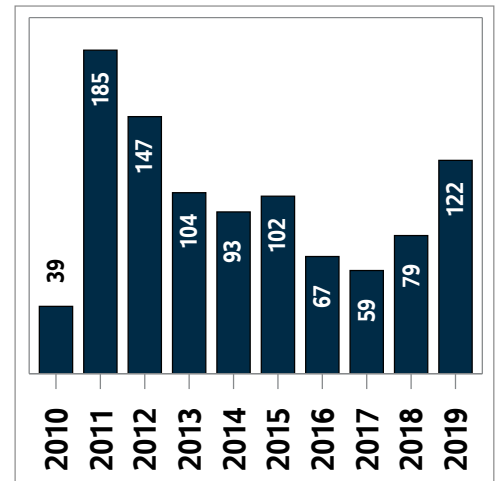
Sales Activity
(February Year-to-date)



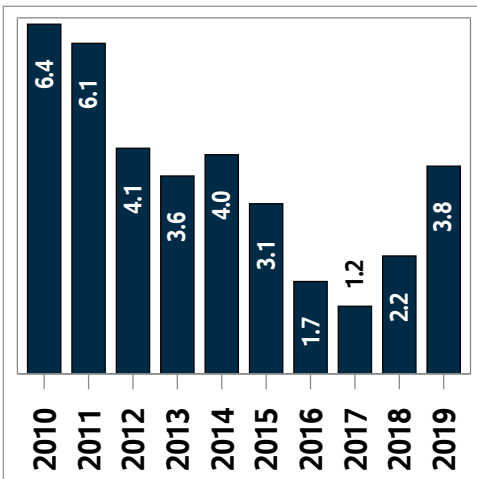
New Listings
(February Year-to-date)



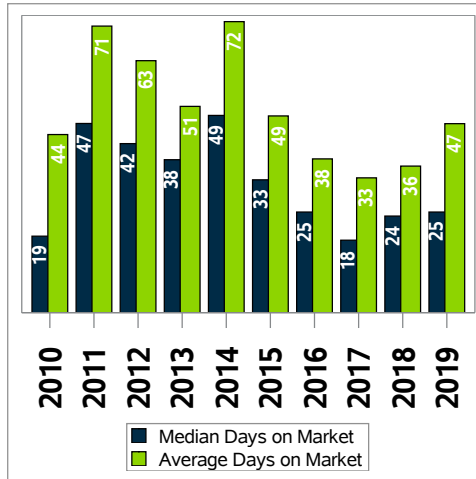
Active Listings¹
(February Year-to-date)



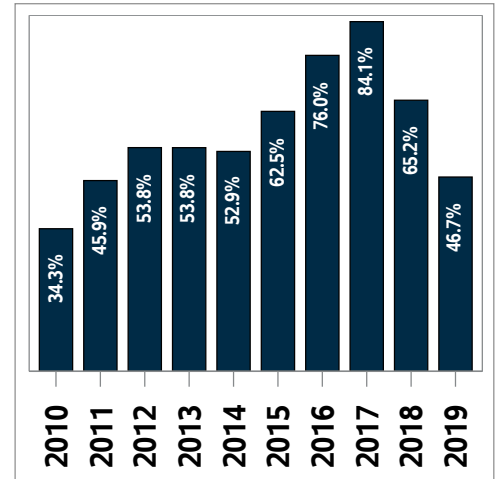
Months of Inventory²
(February Year-to-date)



Days on Market
(February Year-to-date)



Sales to New Listings Ratio
(February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month

MLS® Apartment-Style Market Activity

Actual	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	39	-9.3	-35.0	-22.0	62.5	2.6	457.1
Dollar Volume	\$13,342,300	-4.7	-19.7	13.4	174.3	111.7	1,324.7
New Listings	88	51.7	54.4	54.4	91.3	29.4	486.7
Active Listings	132	69.2	144.4	94.1	30.7	-17.0	53.5
Sales to New Listings Ratio ¹	44.3	74.1	105.3	87.7	52.2	55.9	46.7
Months of Inventory ²	3.4	1.8	0.9	1.4	4.2	4.2	12.3
Average Price	\$342,110	5.0	23.6	45.4	68.8	106.3	155.7
Median Price	\$303,000	4.5	25.5	56.2	39.3	104.7	117.2
Sales to List Price Ratio	98.1	99.4	99.9	94.0	96.7	96.1	95.0
Median Days on Market	28.0	20.0	16.0	24.5	38.0	33.0	97.0
Average Days on Market	53.1	35.2	30.3	35.2	60.8	56.8	105.4

Year-to-date	February 2019	Compared to ⁶					
		February 2018	February 2017	February 2016	February 2014	February 2012	February 2009
Sales Activity	64	-12.3	-32.6	-19.0	39.1	-9.9	255.6
Dollar Volume	\$20,204,850	-10.1	-20.1	21.1	102.1	52.8	617.6
New Listings	137	22.3	21.2	31.7	57.5	3.8	389.3
Active Listings ³	122	54.4	106.8	82.1	31.9	-17.0	40.2
Sales to New Listings Ratio ⁴	46.7	65.2	84.1	76.0	52.9	53.8	64.3
Months of Inventory ⁵	3.8	2.2	1.2	1.7	4.0	4.1	9.7
Average Price	\$315,701	2.6	18.5	49.4	45.3	69.5	101.8
Median Price	\$290,000	1.8	28.9	65.7	41.8	75.8	96.7
Sales to List Price Ratio	97.9	98.8	99.8	95.5	97.0	96.2	95.1
Median Days on Market	25.0	24.0	18.0	25.0	49.0	42.0	93.5
Average Days on Market	47.0	36.4	33.5	38.2	72.3	62.6	96.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

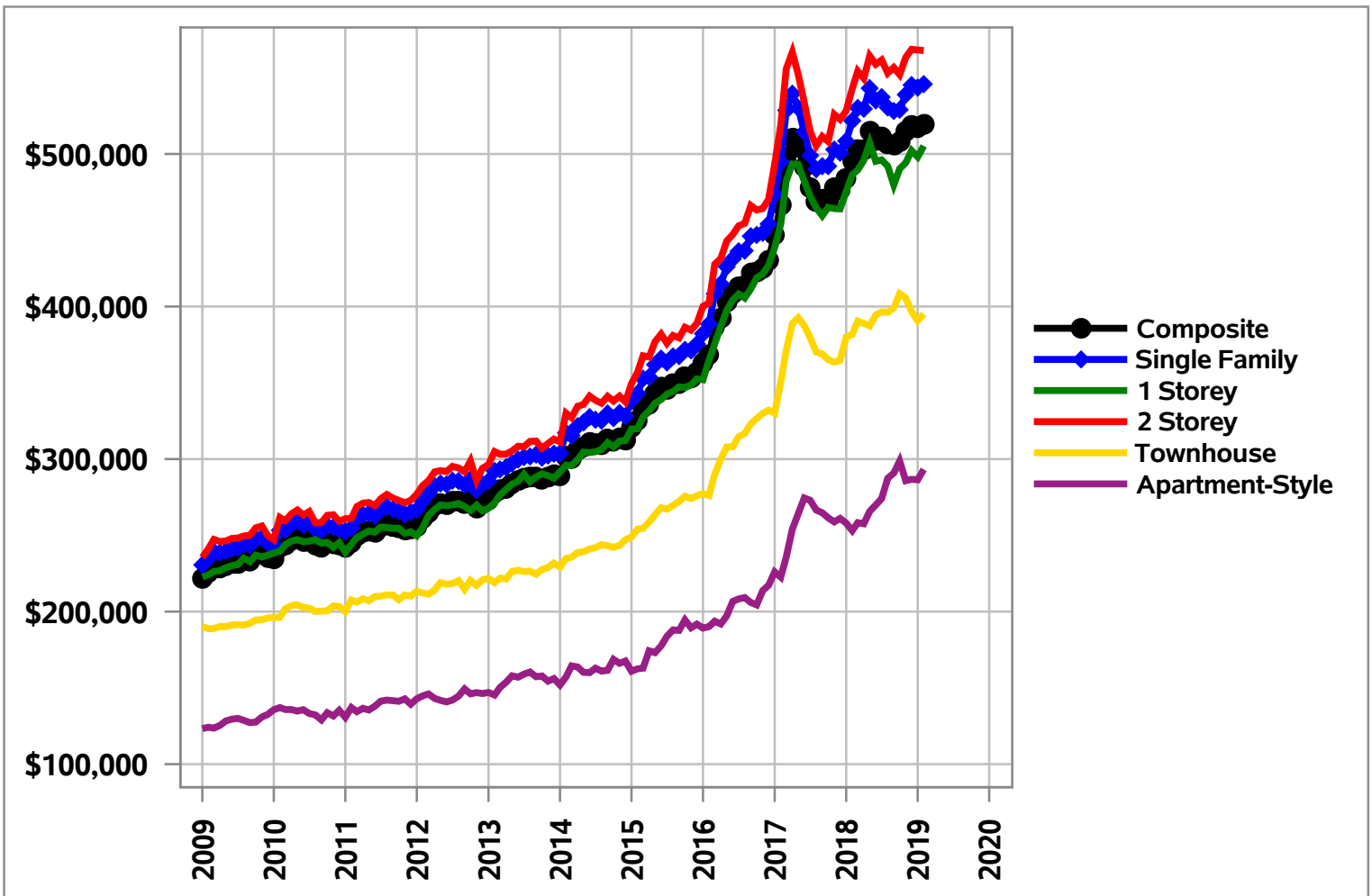
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAMILTON MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	February 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$519,800	0.5	1.0	2.6	5.0	41.3	72.4
Single Family	\$545,800	0.4	1.3	2.9	4.6	40.5	72.1
One Storey	\$505,300	1.4	2.2	2.7	3.9	38.5	70.7
Two Storey	\$567,800	-0.1	0.8	2.7	4.6	41.1	72.0
Townhouse	\$395,100	1.1	-2.6	-0.3	3.5	43.1	68.2
Apartment-Style	\$293,200	2.4	2.6	2.0	15.8	54.2	86.5

MLS® HPI Benchmark Price



HAMILTON

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1327
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1363
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4200
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAMILTON

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1185
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1523
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3700
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1024
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers