

HAMILTON

MLS® Residential Market Activity

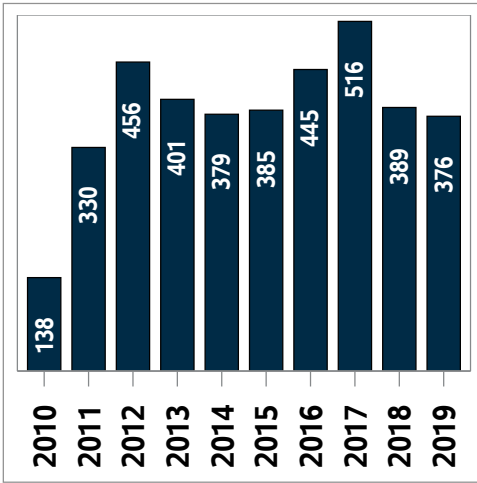
January 2019



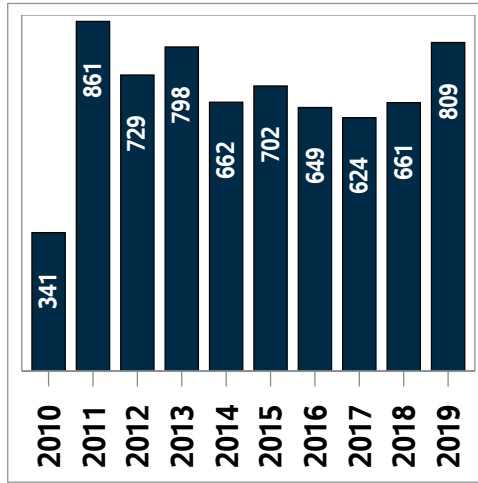
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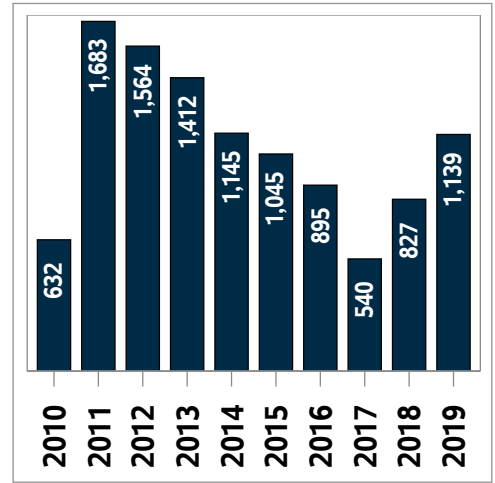
Sales Activity
(January only)



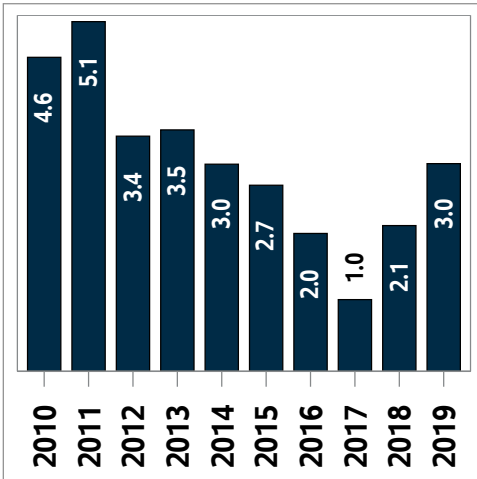
New Listings
(January only)



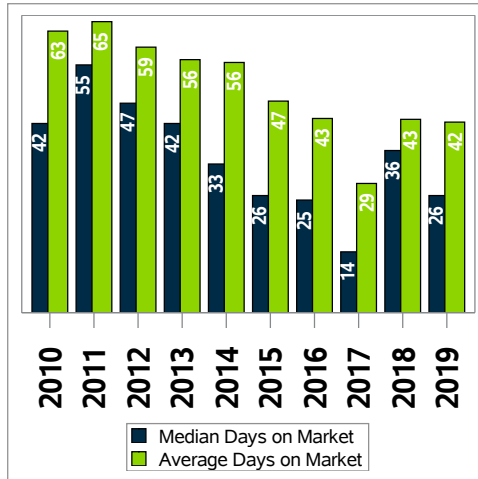
Active Listings
(January only)



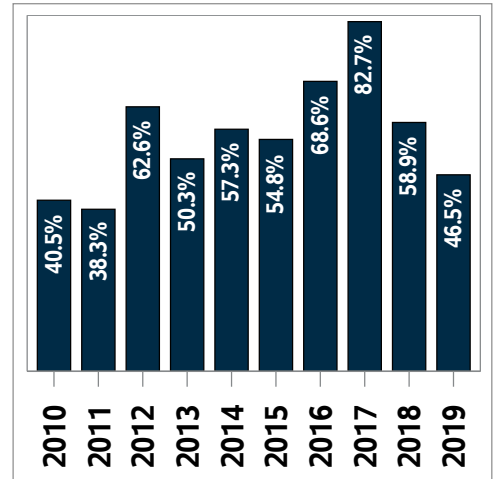
Months of Inventory
(January only)



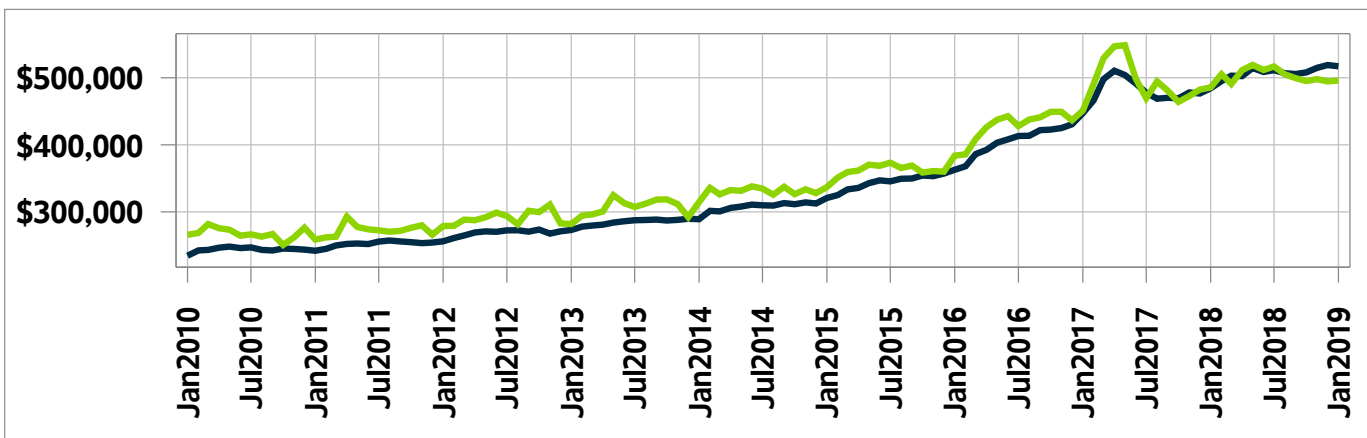
Days on Market
(January only)



Sales to New Listings Ratio
(January only)



MLS® HPI Composite Benchmark Price and Average Price



HAMILTON MLS® Residential Market Activity

Actual	January 2019	Compared to ⁶					
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	376	-3.3	-27.1	-15.5	-0.8	-17.5	96.9
Dollar Volume	\$186,494,371	-1.3	-19.9	9.2	56.4	46.7	329.0
New Listings	809	22.4	29.6	24.7	22.2	11.0	206.4
Active Listings	1,139	37.7	110.9	27.3	-0.5	-27.2	-26.7
Sales to New Listings Ratio ¹	46.5	58.9	82.7	68.6	57.3	62.6	72.3
Months of Inventory ²	3.0	2.1	1.0	2.0	3.0	3.4	8.1
Average Price	\$495,996	2.1	10.0	29.2	57.6	77.9	117.9
Median Price	\$475,000	5.6	14.9	36.9	63.8	88.9	116.9
Sales to List Price Ratio	98.4	98.2	101.6	98.8	98.1	96.7	92.5
Median Days on Market	26.0	36.0	13.5	25.0	33.0	46.5	77.0
Average Days on Market	42.3	42.9	28.7	43.1	55.5	58.9	85.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

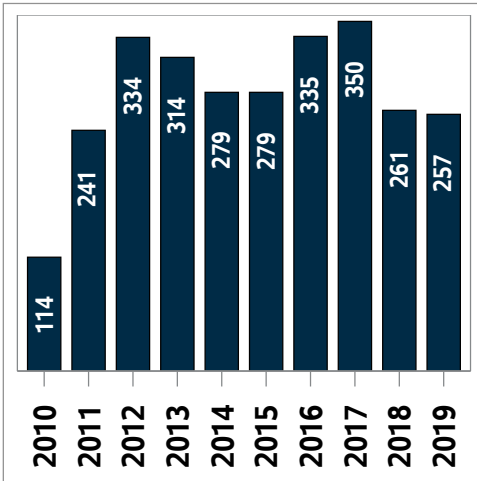
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

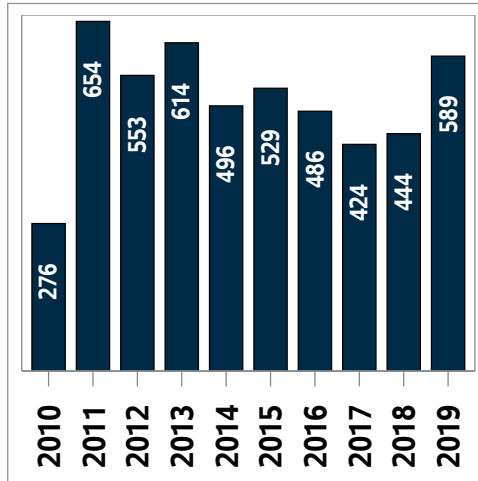
HAMILTON

MLS® Single Family Market Activity

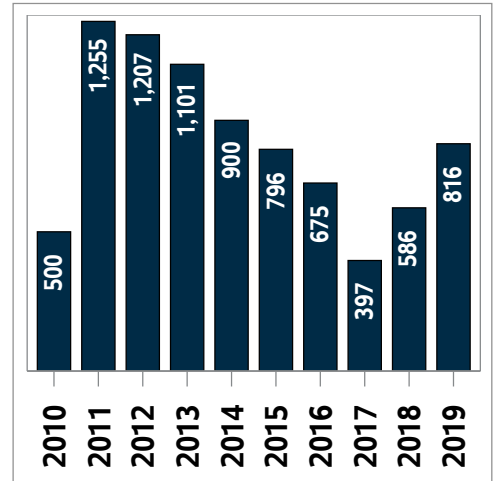
Sales Activity
(January only)



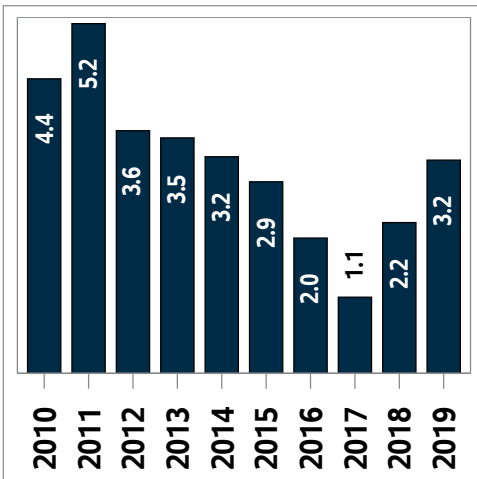
New Listings
(January only)



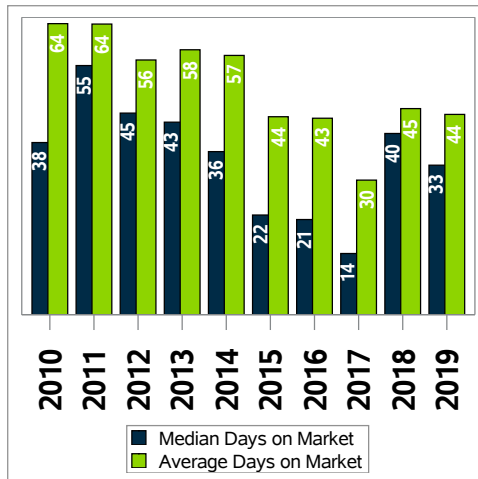
Active Listings
(January only)



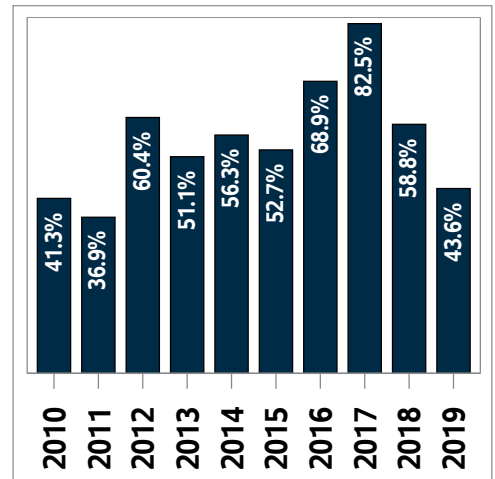
Months of Inventory
(January only)



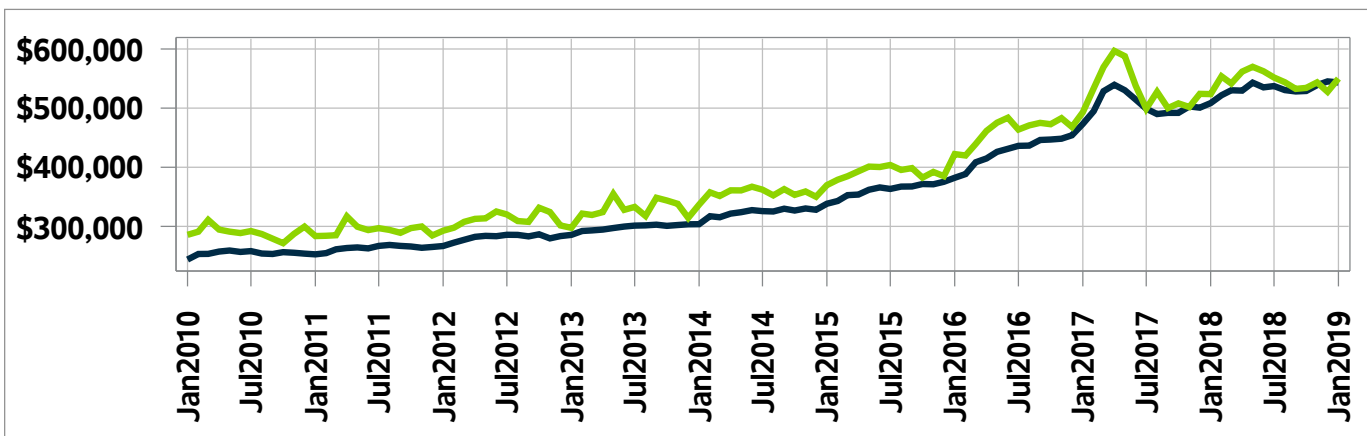
Days on Market
(January only)



Sales to New Listings Ratio
(January only)



MLS® HPI Single Family Benchmark Price and Average Price



HAMILTON MLS® Single Family Market Activity

Actual	January 2019	Compared to ⁶					
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	257	-1.5	-26.6	-23.3	-7.9	-23.1	87.6
Dollar Volume	\$141,363,731	3.4	-18.1	-0.1	50.5	44.6	336.2
New Listings	589	32.7	38.9	21.2	18.8	6.5	183.2
Active Listings	816	39.2	105.5	20.9	-9.3	-32.4	-32.2
Sales to New Listings Ratio ¹	43.6	58.8	82.5	68.9	56.3	60.4	65.9
Months of Inventory ²	3.2	2.2	1.1	2.0	3.2	3.6	8.8
Average Price	\$550,053	5.0	11.6	30.3	63.3	88.0	132.5
Median Price	\$520,000	8.8	19.7	37.2	67.8	97.0	132.1
Sales to List Price Ratio	98.4	98.1	101.7	99.1	98.3	96.7	93.1
Median Days on Market	33.0	40.0	13.5	21.0	36.0	44.5	80.0
Average Days on Market	44.2	45.5	29.7	43.4	57.2	56.2	87.2

¹ Sales / new listings * 100; Compared to levels from previous periods

² Active listings at month end / monthly sales; Compared to levels from previous periods

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

⁴ Sum of sales from January to current month / sum of new listings from January to current month

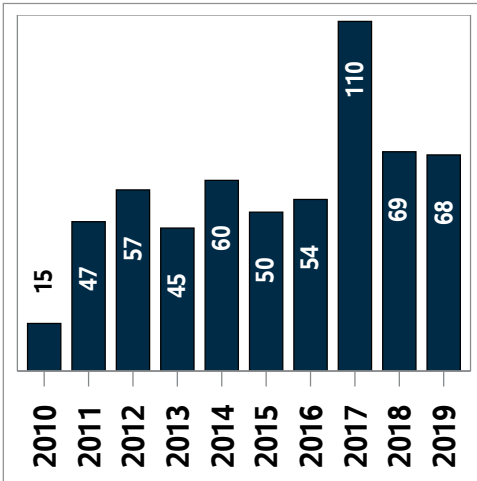
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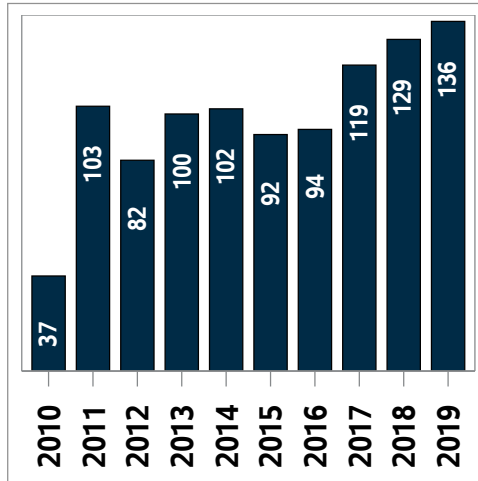
HAMILTON

MLS® Townhouse Market Activity

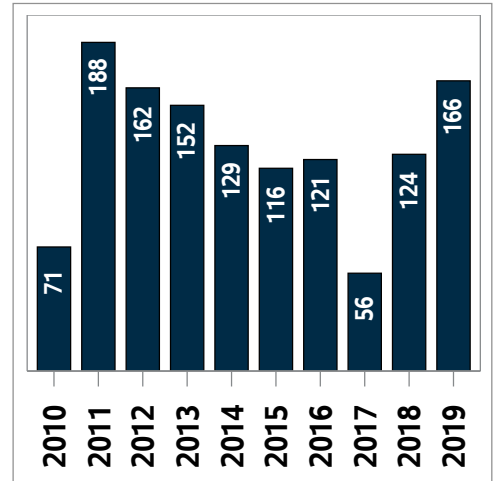
Sales Activity
(January only)



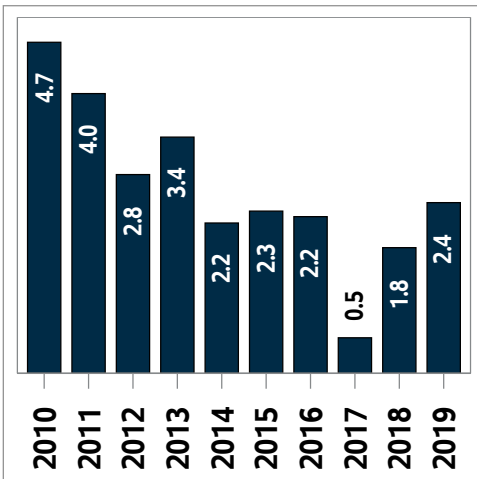
New Listings
(January only)



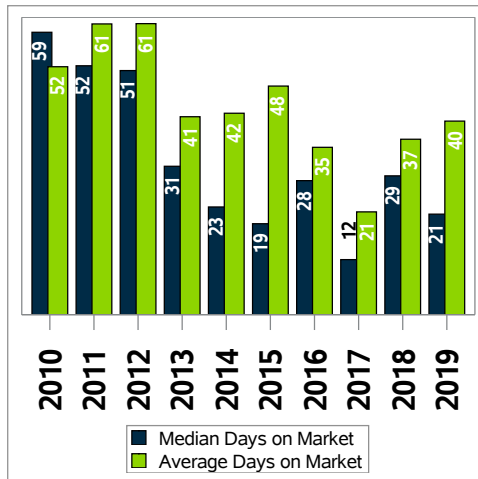
Active Listings
(January only)



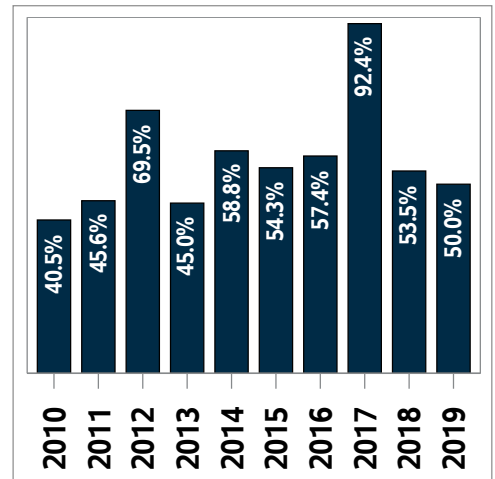
Months of Inventory
(January only)



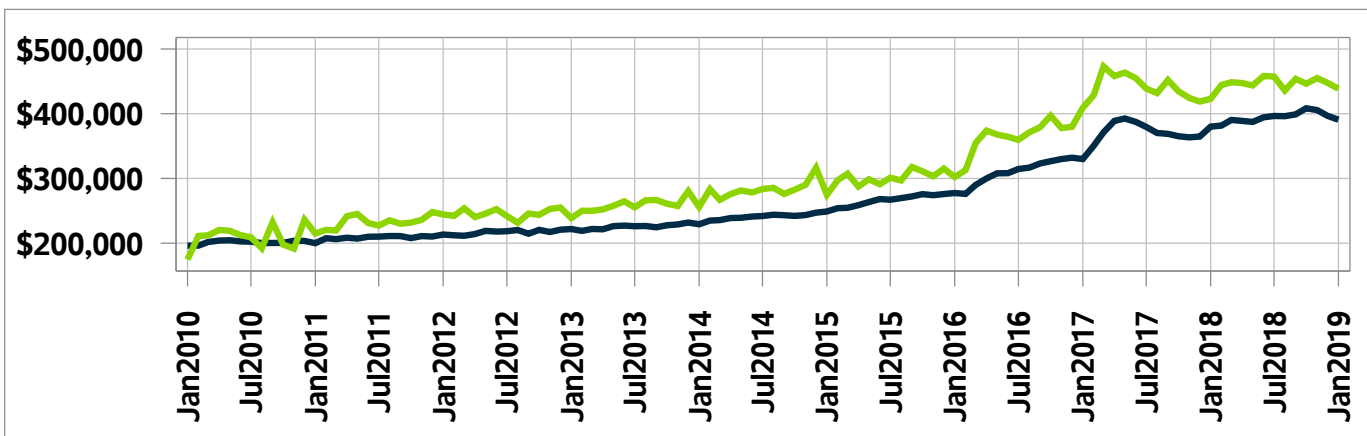
Days on Market
(January only)



Sales to New Listings Ratio
(January only)



MLS® HPI Townhouse Benchmark Price and Average Price



HAMILTON MLS® Townhouse Market Activity

Actual	January 2019	Compared to ⁶					
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	68	-1.4	-38.2	25.9	13.3	19.3	112.5
Dollar Volume	\$29,828,990	2.2	-33.7	82.8	94.2	114.2	377.9
New Listings	136	5.4	14.3	44.7	33.3	65.9	338.7
Active Listings	166	33.9	196.4	37.2	28.7	2.5	-14.4
Sales to New Listings Ratio ¹	50.0	53.5	92.4	57.4	58.8	69.5	103.2
Months of Inventory ²	2.4	1.8	0.5	2.2	2.2	2.8	6.1
Average Price	\$438,662	3.7	7.2	45.2	71.4	79.5	124.9
Median Price	\$457,450	5.2	10.0	51.0	81.9	79.4	121.5
Sales to List Price Ratio	98.5	98.9	102.3	98.6	97.6	97.1	87.6
Median Days on Market	21.0	29.0	11.5	28.0	22.5	51.0	70.5
Average Days on Market	40.4	36.7	21.5	35.0	42.1	60.8	78.8

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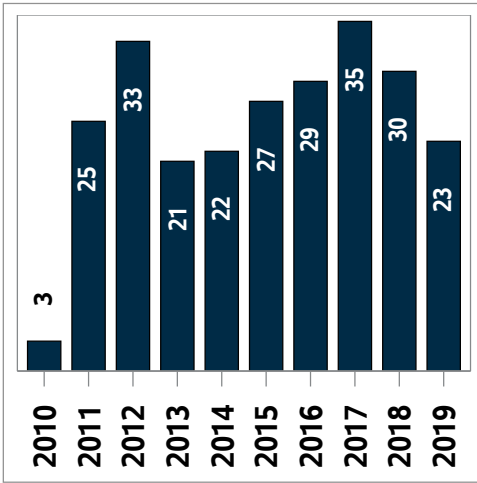
⁴ Sum of sales from January to current month / sum of new listings from January to current month

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

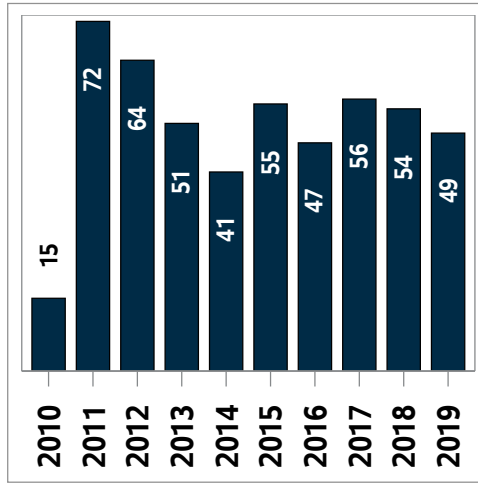
⁶ Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

HAMILTON MLS® Apartment-Style Market Activity

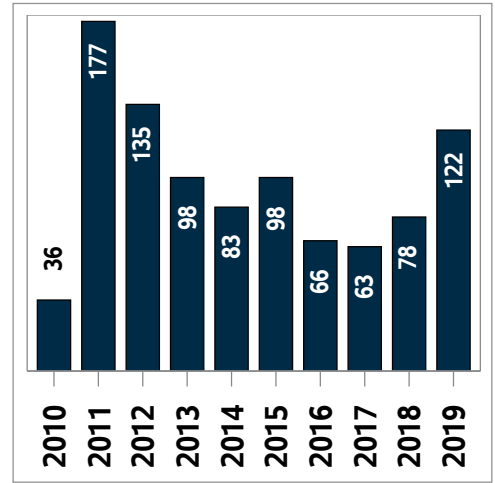
Sales Activity
(January only)



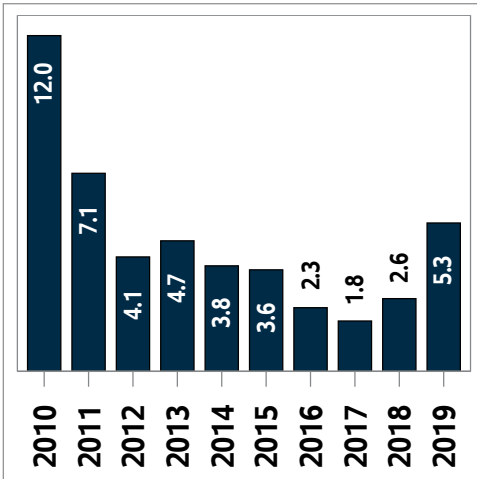
New Listings
(January only)



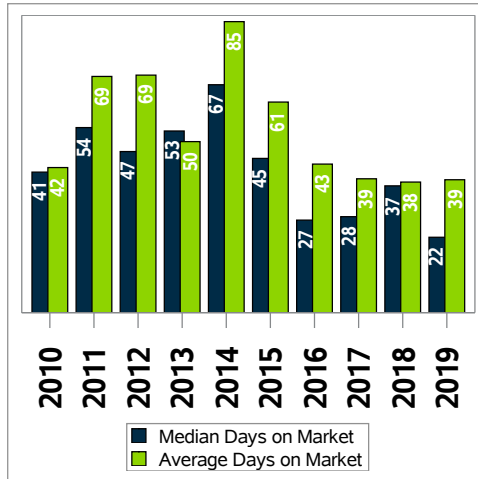
Active Listings
(January only)



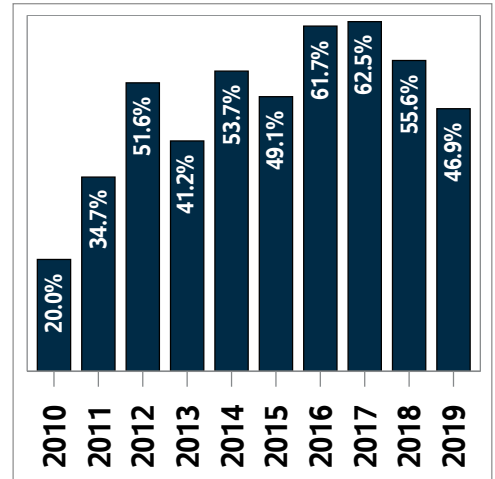
Months of Inventory
(January only)



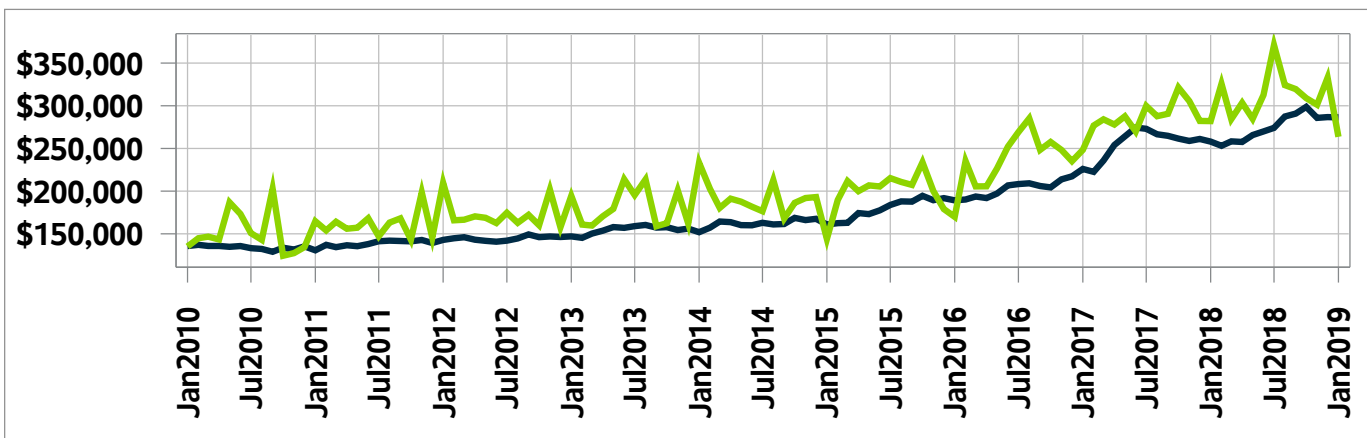
Days on Market
(January only)



Sales to New Listings Ratio
(January only)



MLS® HPI Apartment-Style Benchmark Price and Average Price



HAMILTON MLS® Apartment-Style Market Activity

Actual	January 2019	Compared to ⁶					
		January 2018	January 2017	January 2016	January 2014	January 2012	January 2009
Sales Activity	23	-23.3	-34.3	-20.7	4.5	-30.3	109.1
Dollar Volume	\$6,063,150	-28.3	-30.2	23.1	18.2	-12.4	222.6
New Listings	49	-9.3	-12.5	4.3	19.5	-23.4	276.9
Active Listings	122	56.4	93.7	84.8	47.0	-9.6	38.6
Sales to New Listings Ratio ¹	46.9	55.6	62.5	61.7	53.7	51.6	84.6
Months of Inventory ²	5.3	2.6	1.8	2.3	3.8	4.1	8.0
Average Price	\$263,615	-6.5	6.2	55.2	13.0	25.7	54.3
Median Price	\$252,000	-9.8	17.2	83.9	46.1	37.0	68.1
Sales to List Price Ratio	97.5	98.0	99.6	98.0	97.3	96.3	95.2
Median Days on Market	22.0	37.0	28.0	27.0	66.5	47.0	91.0
Average Days on Market	38.8	38.1	39.1	43.3	84.9	69.3	90.4

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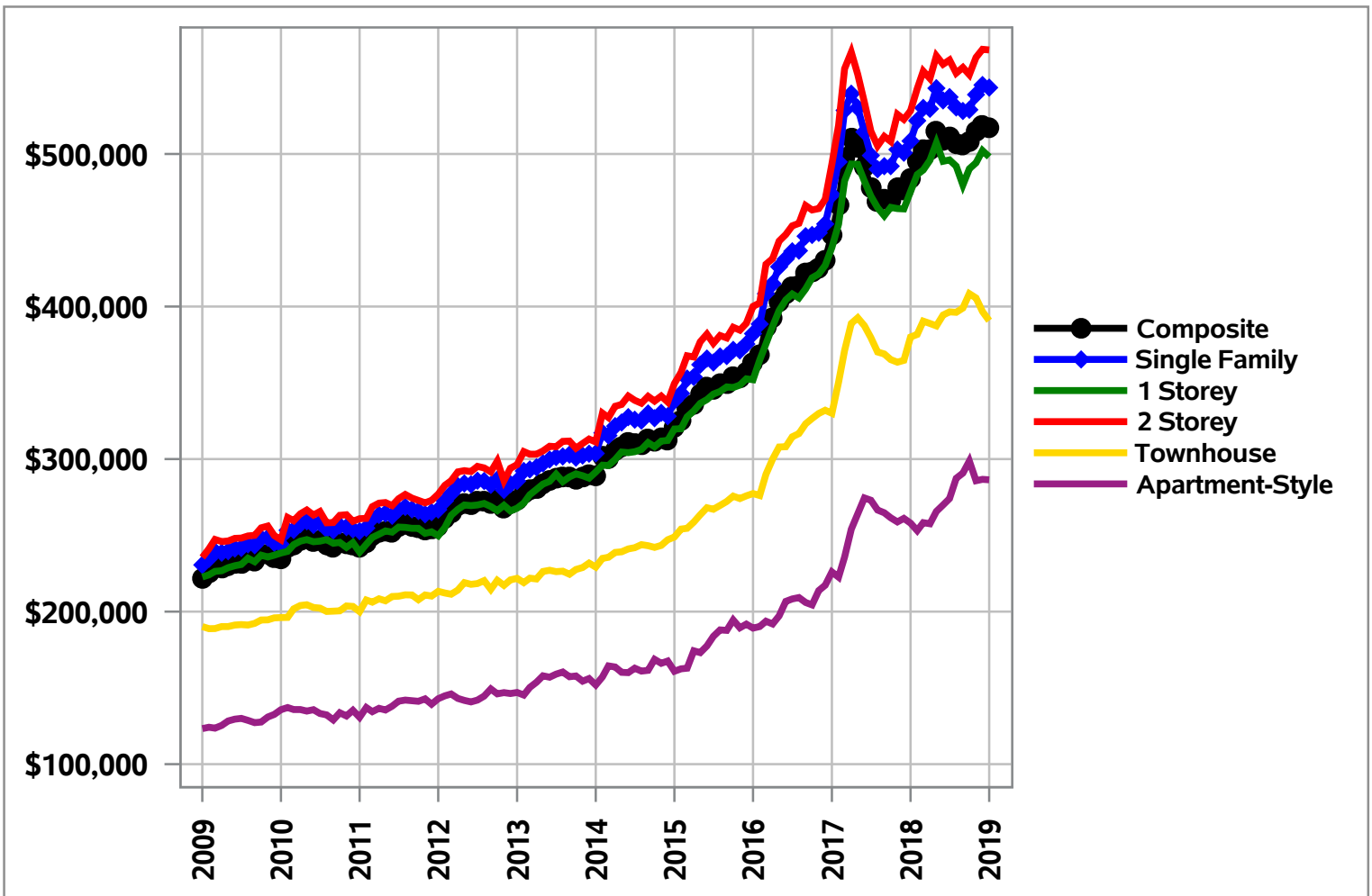
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HAMILTON MLS® HPI Benchmark Price

MLS® Home Price Index Benchmark Price

Benchmark Type:	January 2019	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$517,100	-0.4	1.8	1.1	6.8	42.5	78.9
Single Family	\$543,500	-0.3	2.7	1.2	6.9	42.2	79.0
One Storey	\$498,100	-0.8	1.6	0.4	4.8	41.5	70.9
Two Storey	\$568,200	-0.1	2.9	1.2	7.6	42.0	82.6
Townhouse	\$390,700	-1.5	-4.3	-1.5	2.8	40.8	70.5
Apartment-Style	\$286,400	-0.1	-4.1	4.5	11.0	51.4	88.5

MLS® HPI Benchmark Price



HAMILTON

MLS® HPI Benchmark Descriptions

Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1327
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Wastewater Disposal	Municipal sewers

Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1363
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	4200
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAMILTON

MLS® HPI Benchmark Descriptions

1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Totally finished
Bedrooms	4
Below Ground Bedrooms	1
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1185
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5000
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Concrete blocs
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1523
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	3700
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

HAMILTON

MLS® HPI Benchmark Descriptions

Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1237
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	1024
Half Bathrooms	0
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Wastewater Disposal	Municipal sewers