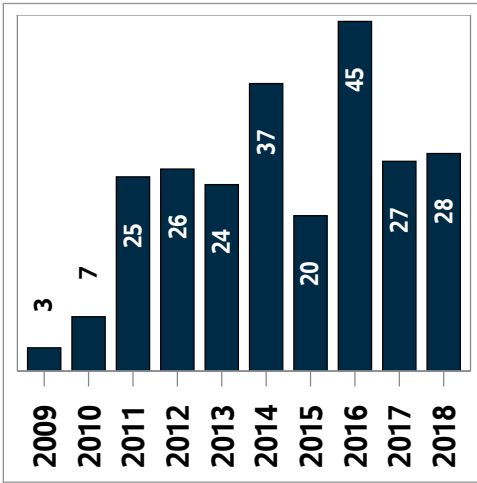


# HALDIMAND COUNTY MLS® Residential Market Activity December 2018

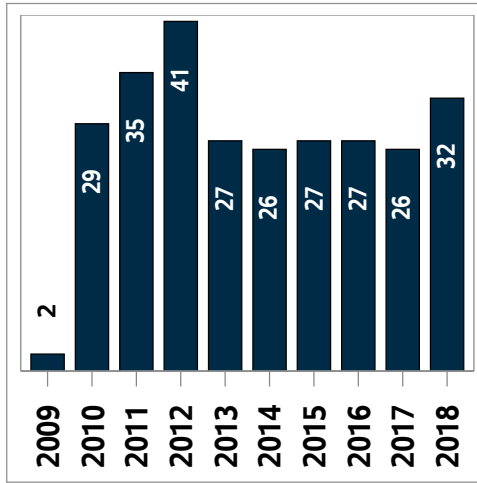


# HALDIMAND COUNTY MLS® Residential Market Activity

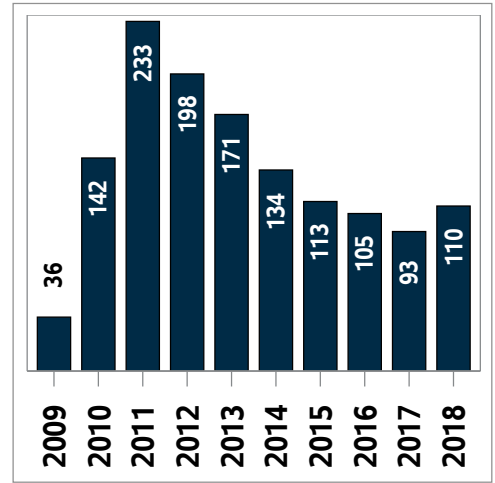
Sales Activity  
(December only)



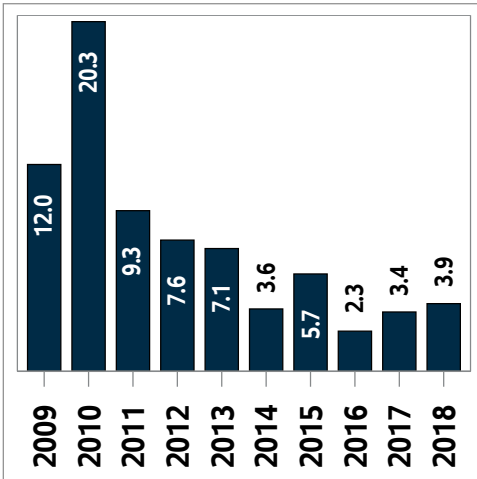
New Listings  
(December only)



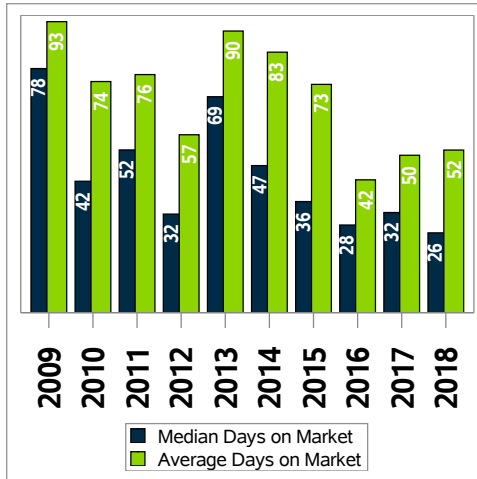
Active Listings  
(December only)



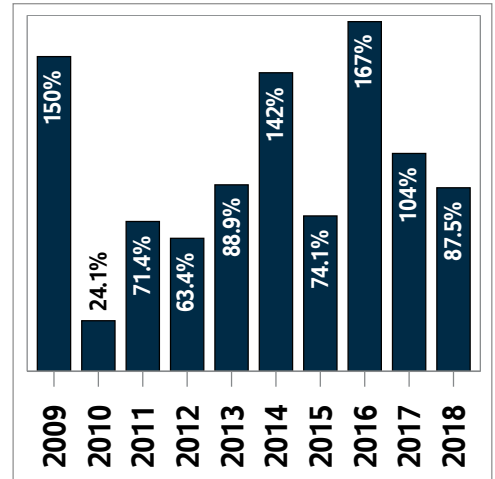
Months of Inventory  
(December only)



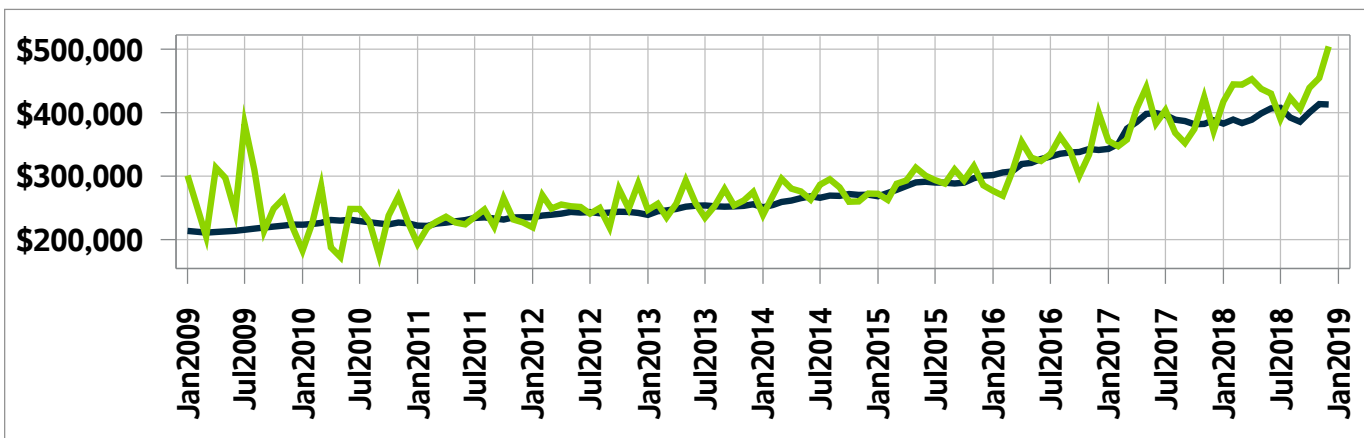
Days on Market  
(December only)



Sales to New Listings Ratio  
(December only)

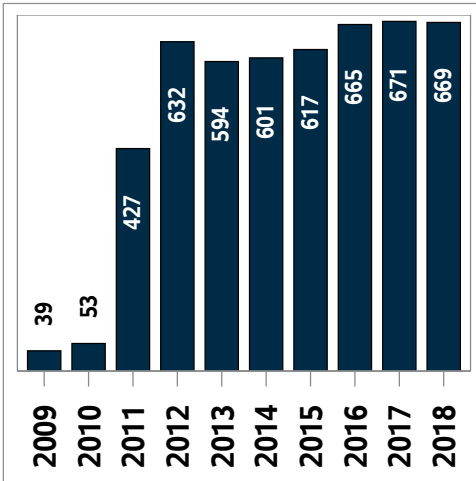


## MLS® HPI Composite Benchmark Price and Average Price

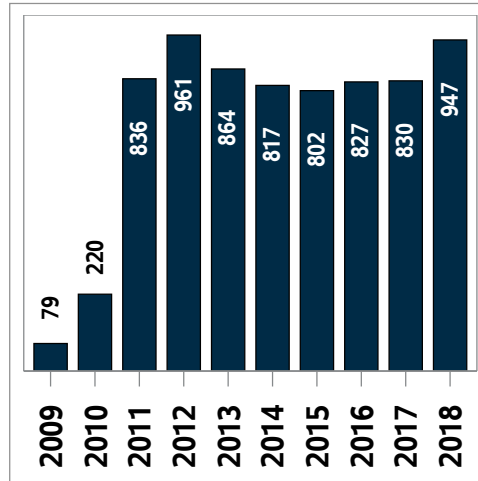


# HALDIMAND COUNTY MLS® Residential Market Activity

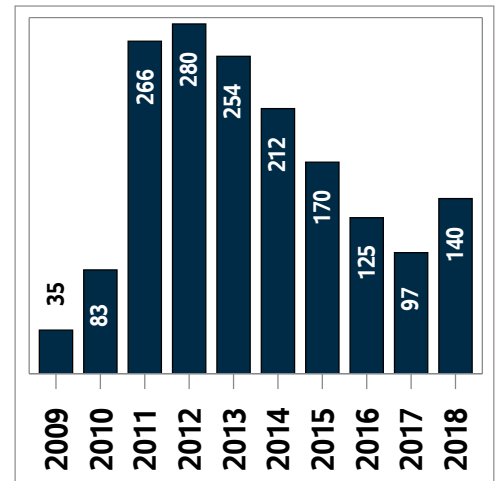
**Sales Activity**  
(December Year-to-date)



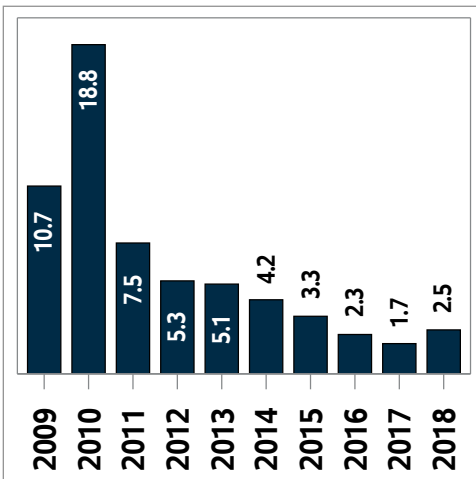
**New Listings**  
(December Year-to-date)



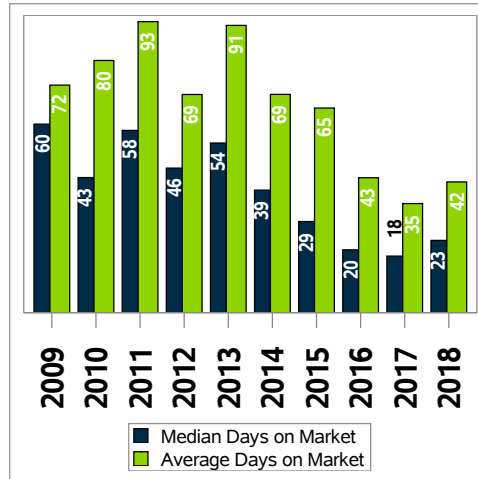
**Active Listings <sup>1</sup>**  
(December Year-to-date)



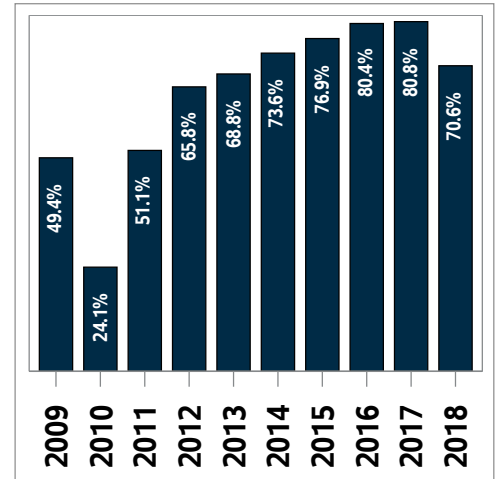
**Months of Inventory <sup>2</sup>**  
(December Year-to-date)



**Days on Market**  
(December Year-to-date)



**Sales to New Listings Ratio**  
(December Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HALDIMAND COUNTY MLS® Residential Market Activity

Actual	December 2018	Compared to <sup>6</sup>					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	28	3.7	-37.8	40.0	16.7	12.0	2,700.0
Dollar Volume	\$14,121,129	40.9	-21.6	147.1	113.9	148.7	18,728.2
New Listings	32	23.1	18.5	18.5	18.5	-8.6	3,100.0
Active Listings	110	18.3	4.8	-2.7	-35.7	-52.8	292.9
Sales to New Listings Ratio <sup>1</sup>	87.5	103.8	166.7	74.1	88.9	71.4	100.0
Months of Inventory <sup>2</sup>	3.9	3.4	2.3	5.7	7.1	9.3	28.0
Average Price	\$504,326	35.9	26.1	76.5	83.4	122.0	572.4
Median Price	\$443,750	17.4	32.5	84.3	75.2	106.4	491.7
Sales to List Price Ratio	97.5	97.1	97.0	95.8	97.0	96.5	88.3
Median Days on Market	25.5	32.0	28.0	35.5	69.0	52.0	38.0
Average Days on Market	52.0	50.3	42.4	73.0	90.0	76.1	38.0

Year-to-date	December 2018	Compared to <sup>6</sup>					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	669	-0.3	0.6	8.4	12.6	56.7	1,492.9
Dollar Volume	\$290,889,898	12.1	32.6	59.8	89.0	193.2	3,411.0
New Listings	947	14.1	14.5	18.1	9.6	13.3	940.7
Active Listings <sup>3</sup>	140	44.7	12.3	-17.2	-44.8	-47.3	366.5
Sales to New Listings Ratio <sup>4</sup>	70.6	80.8	80.4	76.9	68.8	51.1	46.2
Months of Inventory <sup>5</sup>	2.5	1.7	2.3	3.3	5.1	7.5	8.6
Average Price	\$434,813	12.5	31.8	47.4	67.8	87.2	120.4
Median Price	\$417,000	11.2	36.7	48.4	73.4	94.0	120.3
Sales to List Price Ratio	98.1	98.7	97.9	97.0	96.4	95.4	95.8
Median Days on Market	23.0	18.0	20.0	29.0	54.0	58.0	62.5
Average Days on Market	41.6	34.7	42.9	65.1	91.4	92.6	76.3

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

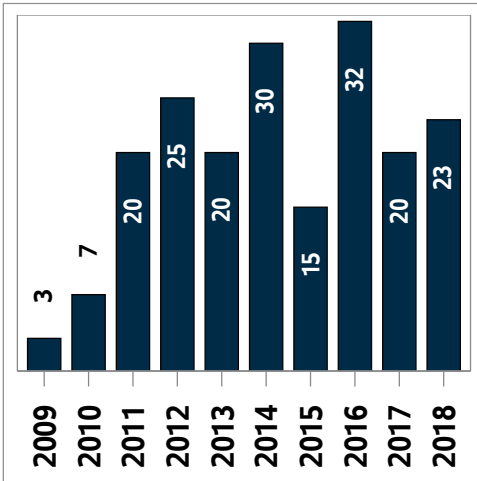
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

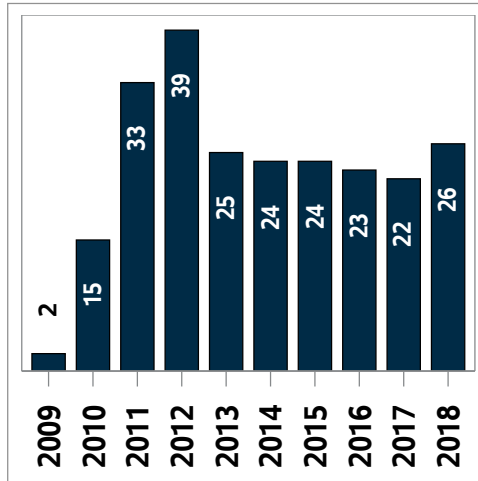
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Single Family Market Activity

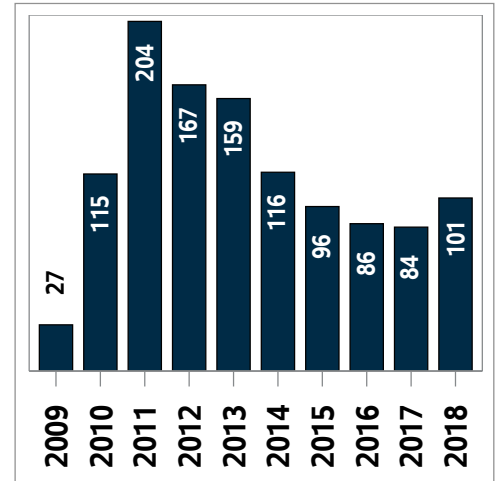
**Sales Activity  
(December only)**



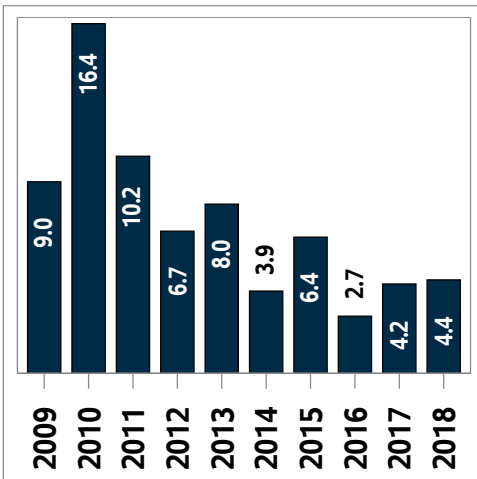
**New Listings  
(December only)**



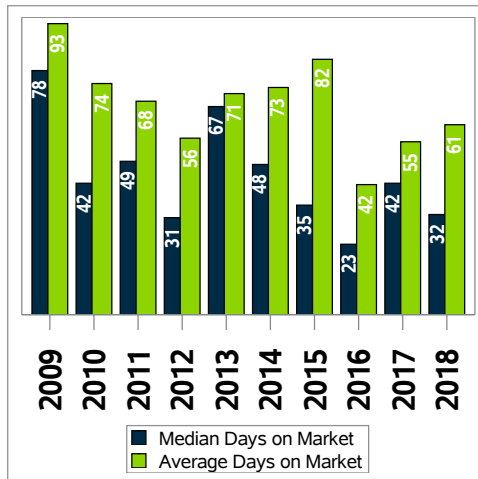
**Active Listings  
(December only)**



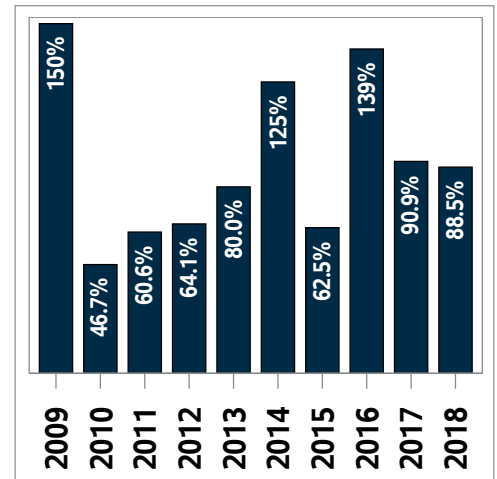
**Months of Inventory  
(December only)**



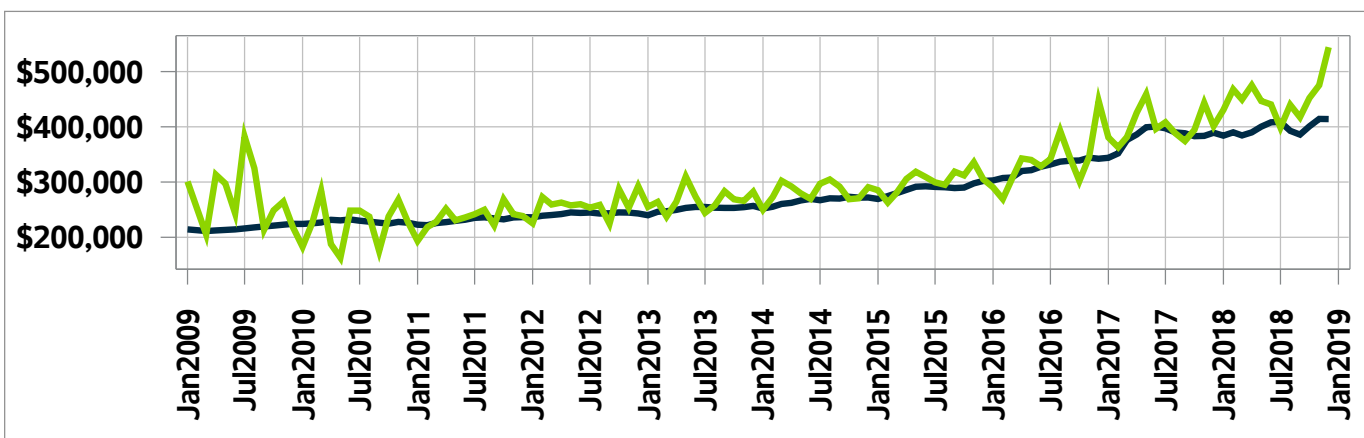
**Days on Market  
(December only)**



**Sales to New Listings Ratio  
(December only)**

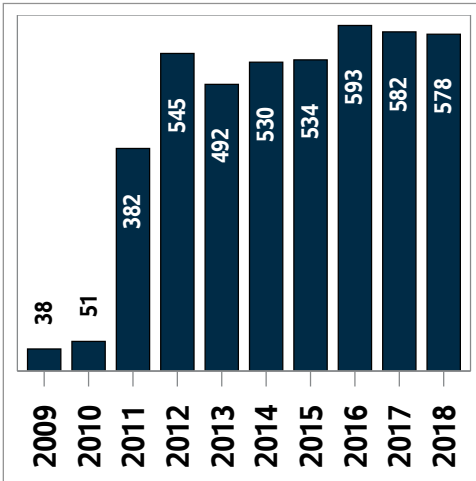


**MLS® HPI Single Family Benchmark Price and Average Price**

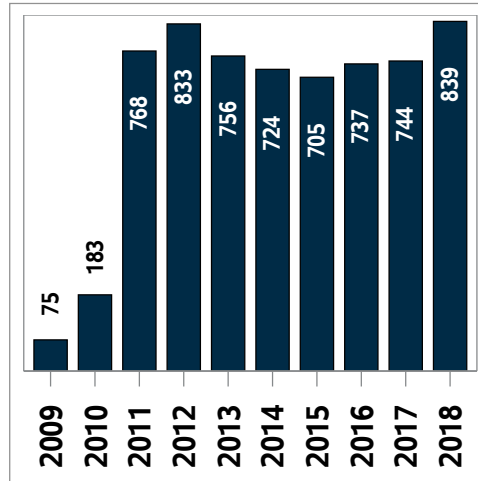


# HALDIMAND COUNTY MLS® Single Family Market Activity

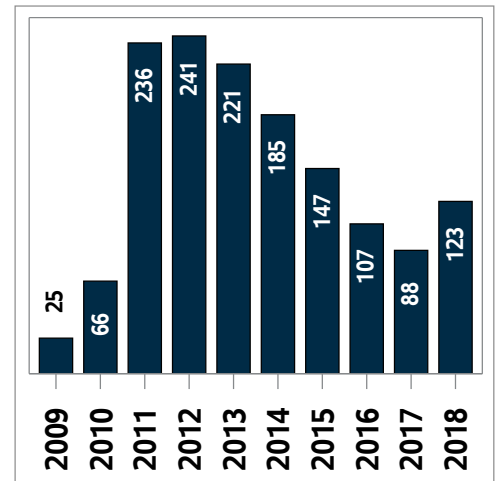
**Sales Activity**  
(December Year-to-date)



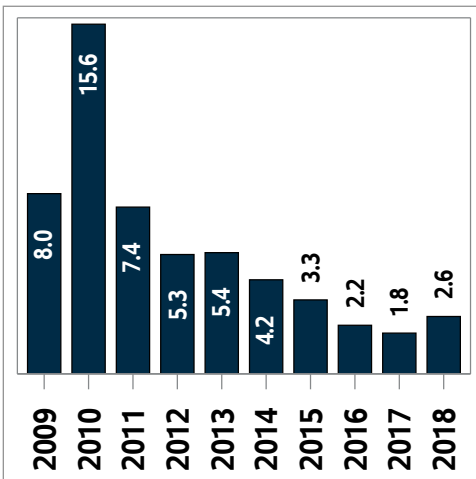
**New Listings**  
(December Year-to-date)



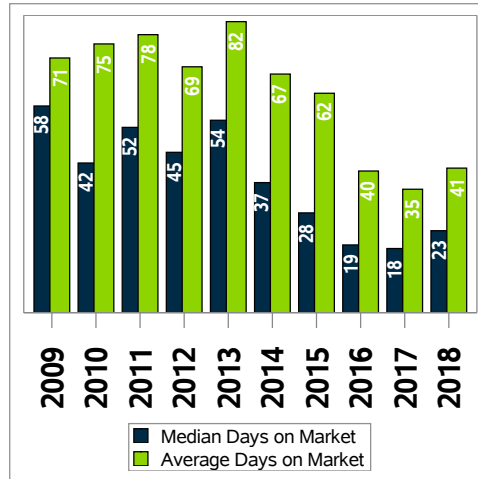
**Active Listings <sup>1</sup>**  
(December Year-to-date)



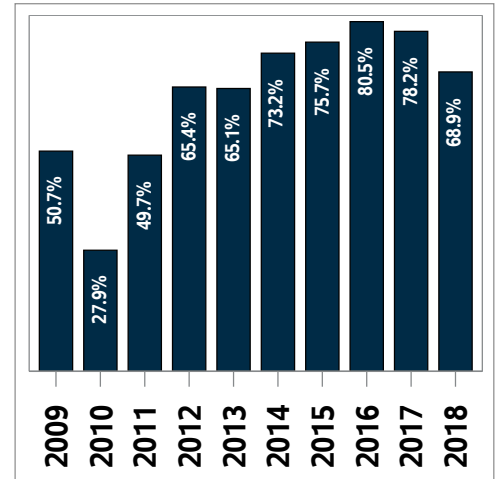
**Months of Inventory <sup>2</sup>**  
(December Year-to-date)



**Days on Market**  
(December Year-to-date)



**Sales to New Listings Ratio**  
(December Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HALDIMAND COUNTY MLS® Single Family Market Activity

Actual	December 2018	Compared to <sup>6</sup>					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	23	15.0	-28.1	53.3	15.0	15.0	2,200.0
Dollar Volume	\$12,516,000	55.9	-12.5	173.5	121.5	162.5	16,588.0
New Listings	26	18.2	13.0	8.3	4.0	-21.2	2,500.0
Active Listings	101	20.2	17.4	5.2	-36.5	-50.5	405.0
Sales to New Listings Ratio <sup>1</sup>	88.5	90.9	139.1	62.5	80.0	60.6	100.0
Months of Inventory <sup>2</sup>	4.4	4.2	2.7	6.4	8.0	10.2	20.0
Average Price	\$544,174	35.6	21.8	78.4	92.6	128.2	625.6
Median Price	\$475,000	20.3	27.9	93.1	80.3	114.2	533.3
Sales to List Price Ratio	96.9	96.9	96.4	94.6	96.8	94.8	88.3
Median Days on Market	32.0	42.0	22.5	35.0	66.5	49.0	38.0
Average Days on Market	60.7	55.3	41.6	81.6	70.7	68.2	38.0

Year-to-date	December 2018	Compared to <sup>6</sup>					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	578	-0.7	-2.5	8.2	17.5	51.3	1,309.8
Dollar Volume	\$258,838,709	9.6	29.0	59.2	96.3	184.3	3,108.6
New Listings	839	12.8	13.8	19.0	11.0	9.2	948.8
Active Listings <sup>3</sup>	123	39.7	15.0	-16.0	-44.4	-47.9	418.6
Sales to New Listings Ratio <sup>4</sup>	68.9	78.2	80.5	75.7	65.1	49.7	51.3
Months of Inventory <sup>5</sup>	2.6	1.8	2.2	3.3	5.4	7.4	7.0
Average Price	\$447,818	10.4	32.4	47.1	67.1	87.9	127.6
Median Price	\$437,750	10.8	34.7	49.8	71.7	97.0	138.6
Sales to List Price Ratio	97.8	98.6	97.7	96.7	95.6	95.0	95.7
Median Days on Market	23.0	18.0	19.0	28.0	54.0	52.0	71.0
Average Days on Market	40.6	34.6	39.7	61.6	81.7	78.0	77.9

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

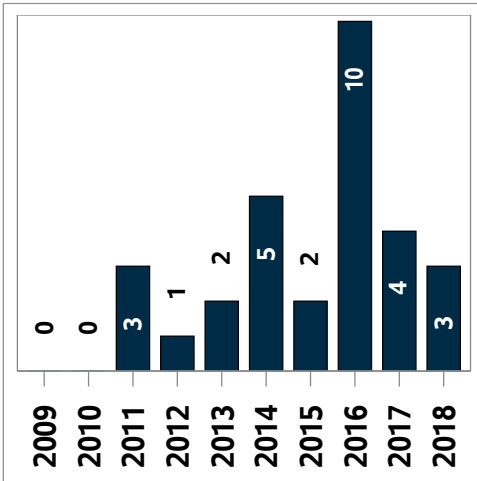
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

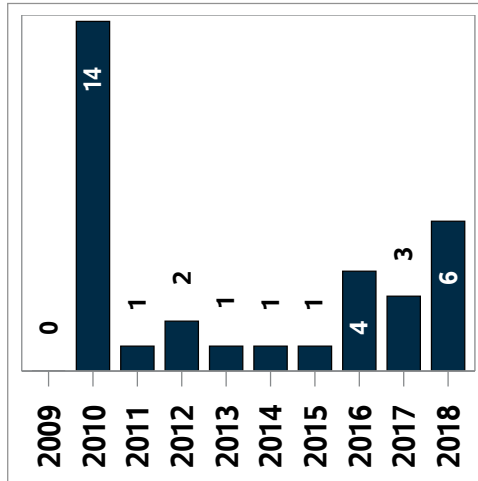
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Townhouse Market Activity

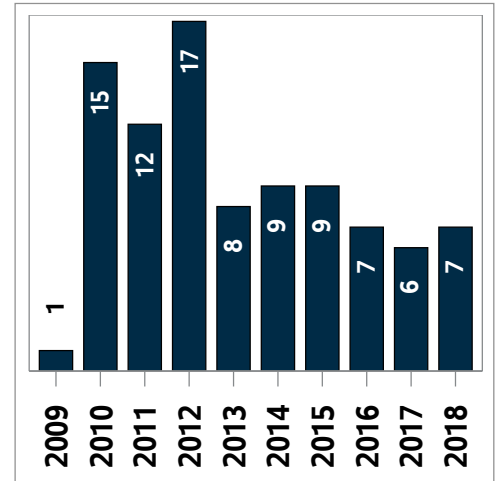
**Sales Activity  
(December only)**



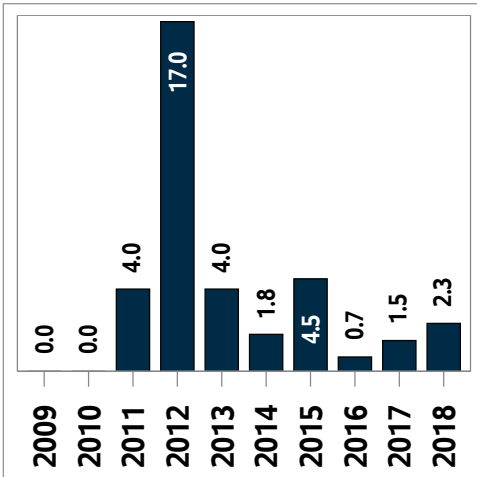
**New Listings  
(December only)**



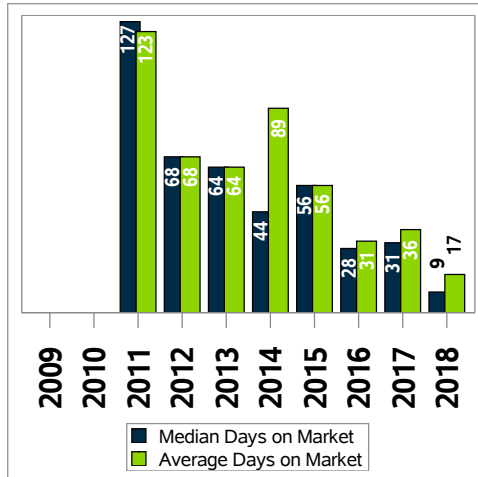
**Active Listings  
(December only)**



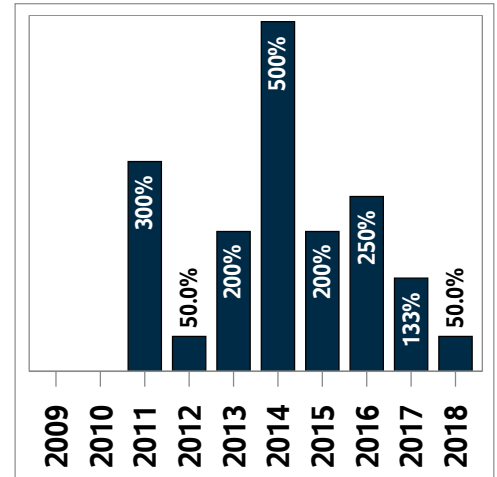
**Months of Inventory  
(December only)**



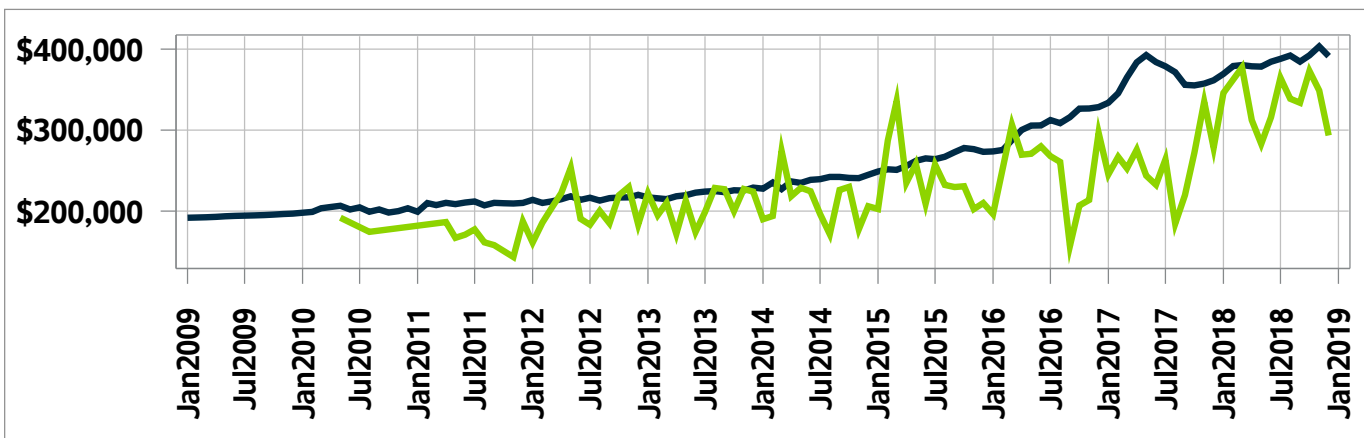
**Days on Market  
(December only)**



**Sales to New Listings Ratio  
(December only)**



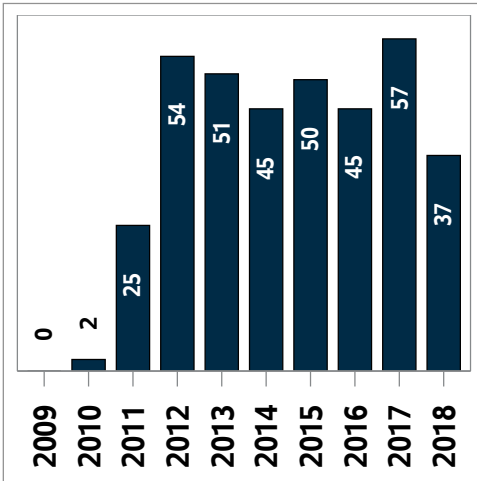
**MLS® HPI Townhouse Benchmark Price and Average Price**



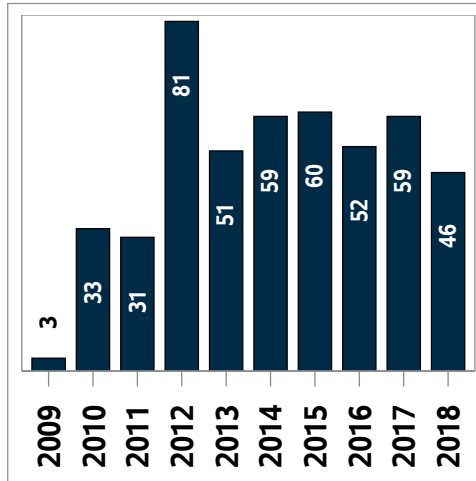


# HALDIMAND COUNTY MLS® Townhouse Market Activity

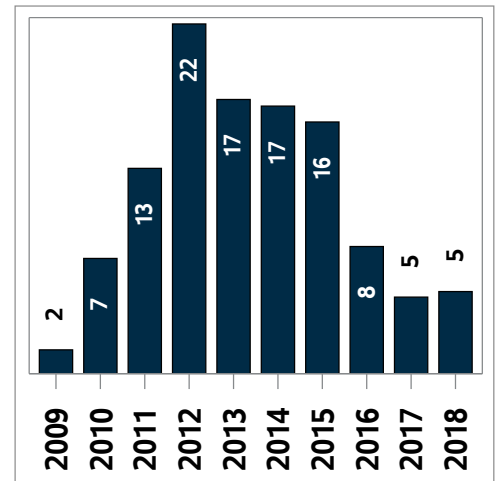
**Sales Activity**  
(December Year-to-date)



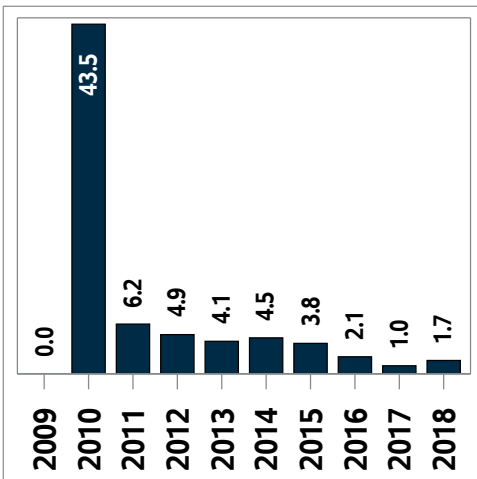
**New Listings**  
(December Year-to-date)



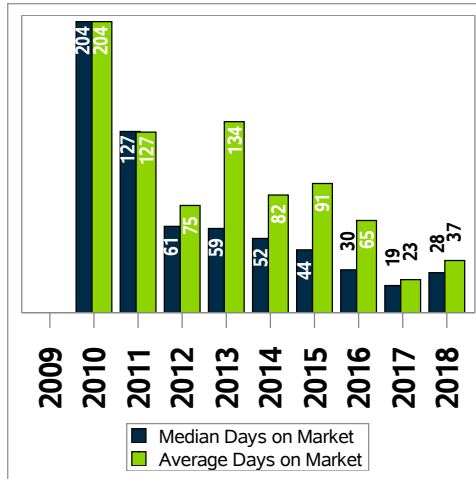
**Active Listings**<sup>1</sup>  
(December Year-to-date)



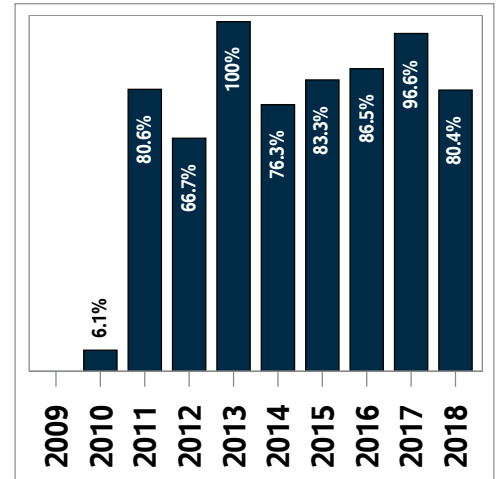
**Months of Inventory**<sup>2</sup>  
(December Year-to-date)



**Days on Market**  
(December Year-to-date)



**Sales to New Listings Ratio**  
(December Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HALDIMAND COUNTY MLS® Townhouse Market Activity

Actual	December 2018	Compared to <sup>6</sup>					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	3	-25.0	-70.0	50.0	50.0	0.0	
Dollar Volume	\$880,129	-20.9	-70.3	109.6	96.5	56.7	
New Listings	6	100.0	50.0	500.0	500.0	500.0	
Active Listings	7	16.7	0.0	-22.2	-12.5	-41.7	
Sales to New Listings Ratio <sup>1</sup>	50.0	133.3	250.0	200.0	200.0	300.0	
Months of Inventory <sup>2</sup>	2.3	1.5	0.7	4.5	4.0	4.0	
Average Price	\$293,376	5.4	-1.1	39.7	31.0	56.7	
Median Price	\$295,000	-4.1	5.1	40.5	31.7	52.9	
Sales to List Price Ratio	99.0	98.4	99.1	97.7	95.4	108.0	
Median Days on Market	9.0	30.5	28.0	55.5	63.5	127.0	
Average Days on Market	16.7	36.3	31.2	55.5	63.5	122.7	

Year-to-date	December 2018	Compared to <sup>6</sup>					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	37	-35.1	-17.8	-26.0	-27.5	48.0	
Dollar Volume	\$12,473,440	-13.1	3.5	6.6	19.2	189.0	
New Listings	46	-22.0	-11.5	-23.3	-9.8	48.4	2,200.0
Active Listings <sup>3</sup>	5	7.2	-35.4	-67.4	-70.0	-60.0	416.7
Sales to New Listings Ratio <sup>4</sup>	80.4	96.6	86.5	83.3	100.0	80.6	
Months of Inventory <sup>5</sup>	1.7	1.0	2.1	3.8	4.1	6.2	
Average Price	\$337,120	33.8	25.8	44.1	64.3	95.2	
Median Price	\$337,798	32.5	28.9	42.2	87.7	106.1	
Sales to List Price Ratio	99.3	99.5	99.2	98.9	98.7	100.7	
Median Days on Market	28.0	19.0	30.0	44.0	59.0	127.0	
Average Days on Market	36.5	23.2	64.6	90.5	133.9	126.6	

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

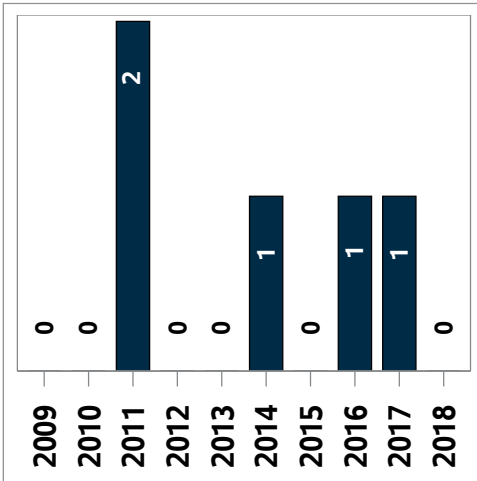
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

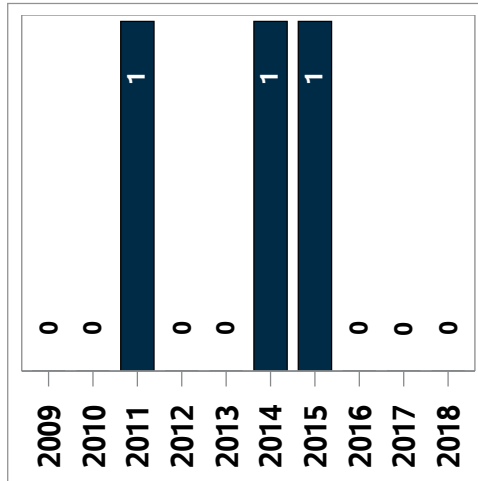
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® Apartment-Style Market Activity

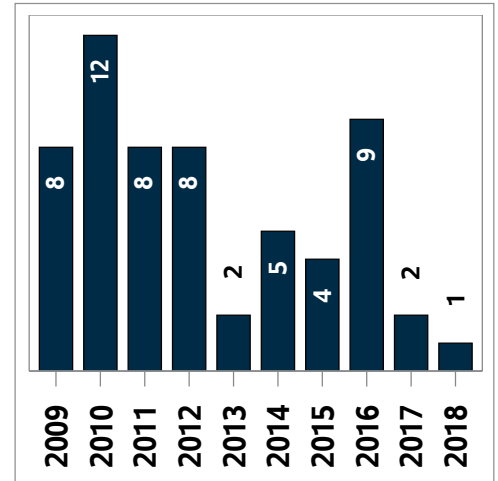
Sales Activity  
(December only)



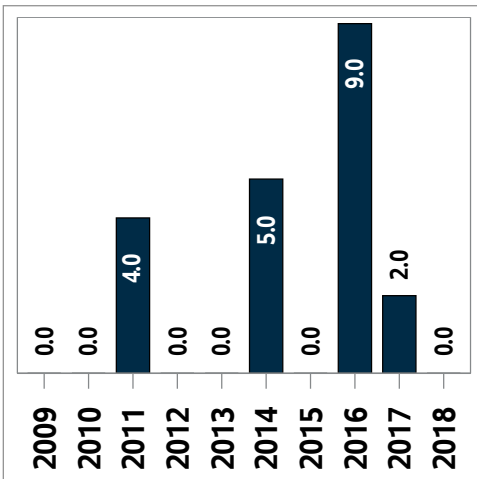
New Listings  
(December only)



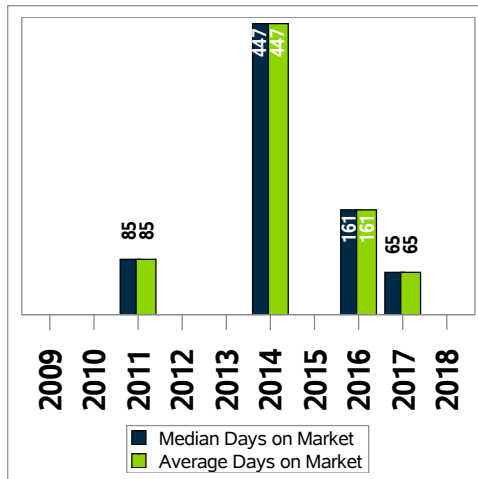
Active Listings  
(December only)



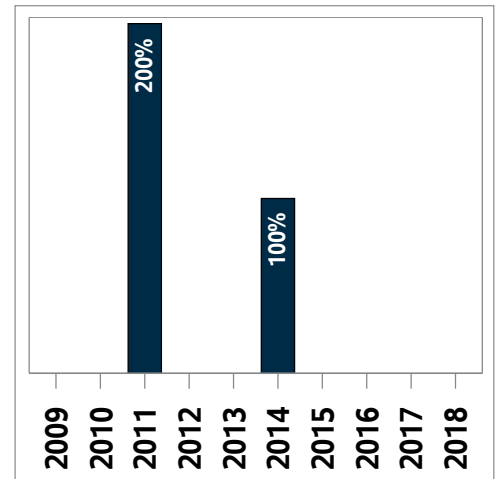
Months of Inventory  
(December only)



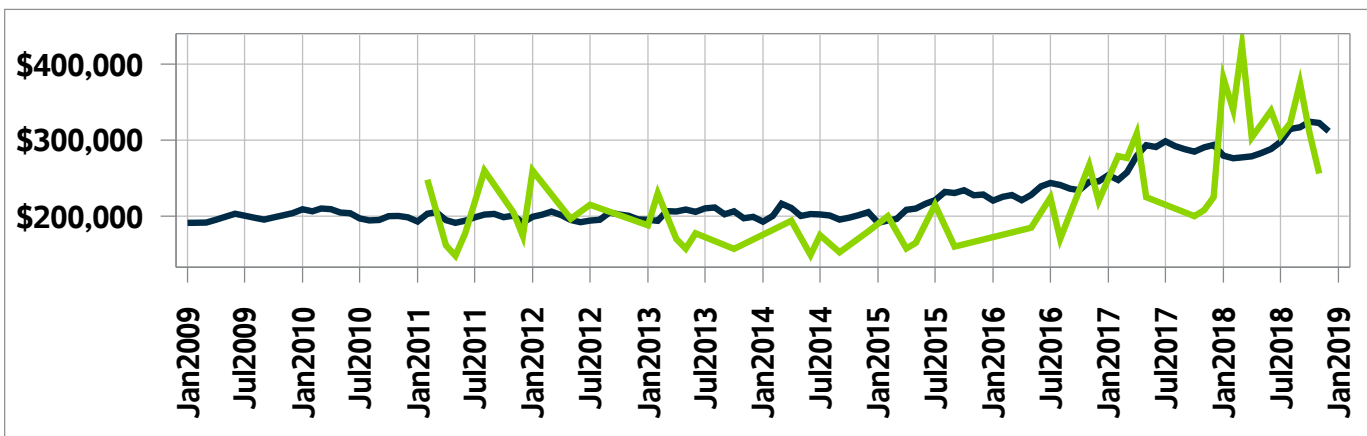
Days on Market  
(December only)



Sales to New Listings Ratio  
(December only)

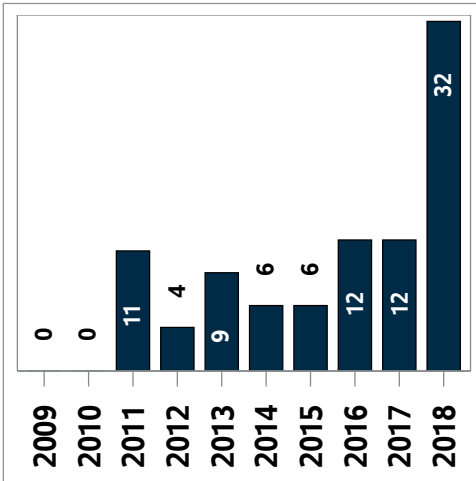


## MLS® HPI Apartment-Style Benchmark Price and Average Price

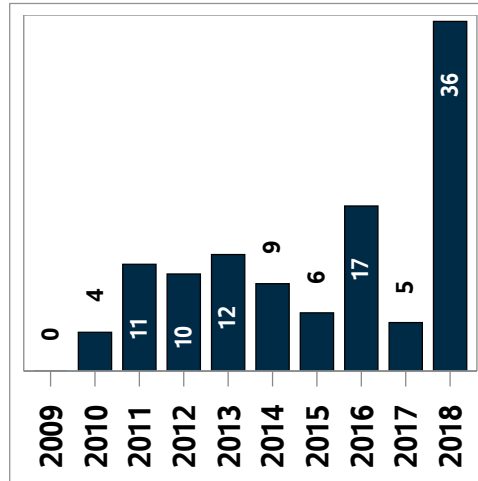


# HALDIMAND COUNTY MLS® Apartment-Style Market Activity

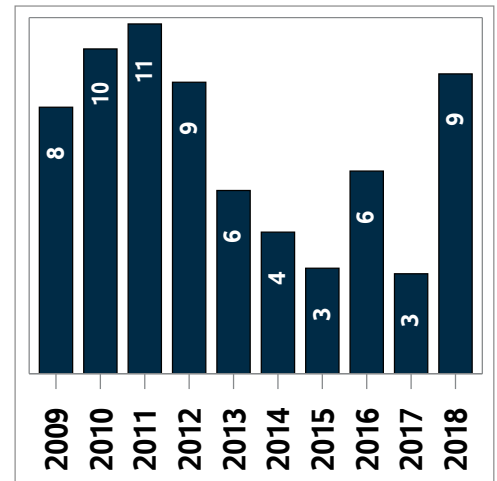
**Sales Activity**  
(December Year-to-date)



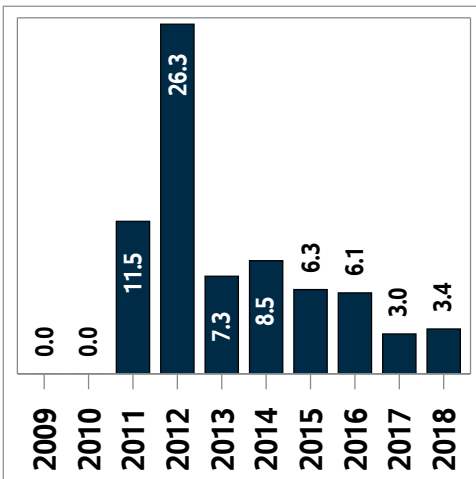
**New Listings**  
(December Year-to-date)



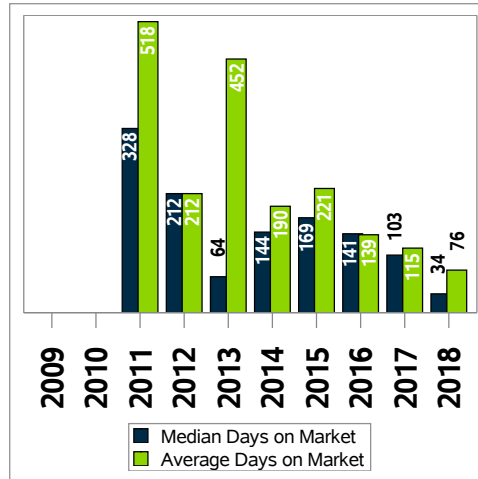
**Active Listings <sup>1</sup>**  
(December Year-to-date)



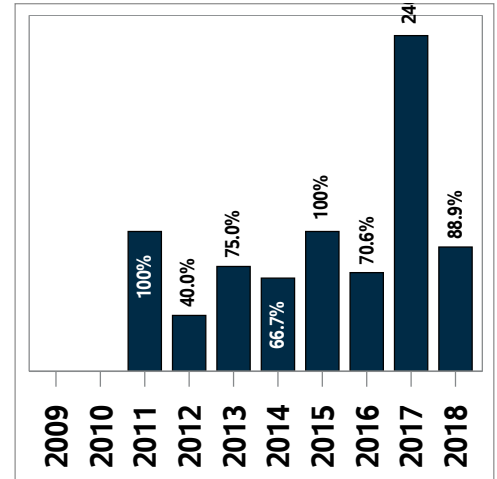
**Months of Inventory <sup>2</sup>**  
(December Year-to-date)



**Days on Market**  
(December Year-to-date)



**Sales to New Listings Ratio**  
(December Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>2</sup> Average active listings January to the current month/average of sales January to the current month

# HALDIMAND COUNTY

## MLS® Apartment-Style Market Activity

Actual	December 2018	Compared to <sup>6</sup>					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	0	-100.0	-100.0			-100.0	
Dollar Volume	\$0	-100.0	-100.0			-100.0	
New Listings	0			-100.0		-100.0	
Active Listings	1	-50.0	-88.9	-75.0	-50.0	-87.5	-87.5
Sales to New Listings Ratio <sup>1</sup>	0.0					200.0	
Months of Inventory <sup>2</sup>	0.0	2.0	9.0			4.0	
Average Price	\$0	-100.0	-100.0			-100.0	
Median Price	\$0	-100.0	-100.0			-100.0	
Sales to List Price Ratio	0.0	95.8	100.0			96.7	
Median Days on Market	0.0	65.0	161.0			85.0	
Average Days on Market	0.0	65.0	161.0			85.0	

Year-to-date	December 2018	Compared to <sup>6</sup>					
		December 2017	December 2016	December 2015	December 2013	December 2011	December 2008
Sales Activity	32	166.7	166.7	433.3	255.6	190.9	
Dollar Volume	\$11,211,600	257.1	310.8	962.7	599.6	447.3	
New Listings	36	620.0	111.8	500.0	200.0	227.3	350.0
Active Listings <sup>3</sup>	9	200.0	47.9	184.2	63.6	-14.3	12.5
Sales to New Listings Ratio <sup>4</sup>	88.9	240.0	70.6	100.0	75.0	100.0	
Months of Inventory <sup>5</sup>	3.4	3.0	6.1	6.3	7.3	11.5	
Average Price	\$350,363	33.9	54.1	99.3	96.8	88.1	
Median Price	\$349,900	35.6	59.4	112.1	110.9	105.9	
Sales to List Price Ratio	99.9	100.7	98.1	96.6	95.2	96.3	
Median Days on Market	33.5	102.5	140.5	169.0	64.0	328.0	
Average Days on Market	75.8	114.9	138.8	221.2	451.7	518.3	

<sup>1</sup> Sales / new listings \* 100; Compared to levels from previous periods

<sup>2</sup> Active listings at month end / monthly sales; Compared to levels from previous periods

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month

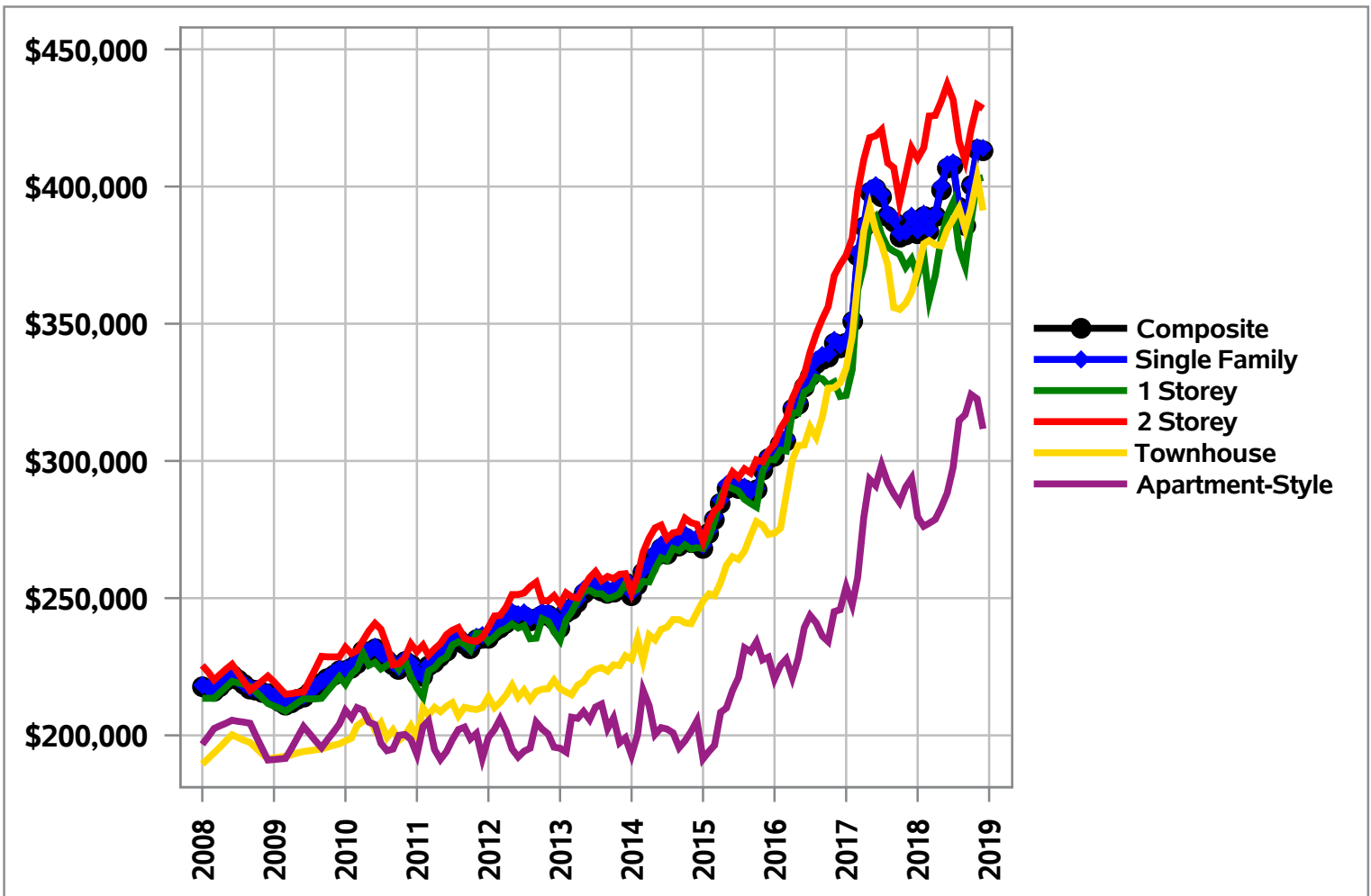
<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# HALDIMAND COUNTY MLS® HPI Benchmark Price

## MLS® Home Price Index Benchmark Price

Benchmark Type:	December 2018	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$412,900	-0.1	7.1	1.5	6.4	37.3	61.5
Single Family	\$414,000	-0.1	7.3	1.4	6.3	37.1	61.2
One Storey	\$403,300	0.1	8.8	3.5	7.9	34.2	57.9
Two Storey	\$428,400	-0.3	4.6	-2.0	3.5	41.1	65.5
Townhouse	\$391,300	-3.0	1.8	1.8	8.2	43.2	70.9
Apartment-Style	\$311,700	-3.4	-1.6	8.1	6.1	36.4	56.6

## MLS® HPI Benchmark Price



# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

## Composite

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1376
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7015
Number of Fireplaces	1
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

## 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1263
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7023
Number of Fireplaces	1
Total Number Of Rooms	7
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Basement Finish	Unfinished
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1713
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	7175
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



# HALDIMAND COUNTY MLS® HPI Benchmark Descriptions

## Townhouse

Features	Value
Above Ground Bedrooms	2
Age Category	6 to 15
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1091
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	6
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Apartment-Style

Features	Value
Above Ground Bedrooms	2
Age Category	0 to 5
Basement Finish	Unfinished
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	961
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	8
Type Of Pool	Indoor
Wastewater Disposal	Municipal sewers